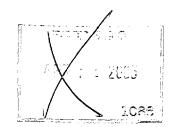
ORIGINAL

IN ACCORDANCE WITH RULE 202 OF REGULATION S-T, THE SUPPORTING FINANCIAL DATA OF THIS EXHIBIT 99.3 TO THE REGISTRANT'S FORM SB-2 IS BEING FILED IN PAPER PURSUANT TO A CONTINUING HARDSHIP EXEMPTION

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM SE



FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

BY ELECTRONIC FILERS

Colonial Bankshares, Inc.
(Exact Name of Registrant as Specified in Charter)

ATOMERO.

0001317019 (Registrant's CIK Number)

Exhibit 99.3 to the Form SB-2

(Electronic Report, Schedule or Registration Statement of Which the Documents Are a Part (Give Period of Report))

333-123583 (SEC File Number, if Available)



Not Applicable
(Name of Person Filing the Document
(If Other Than the Registrant))

PROCESSED

APR 2 9 2005

THOMSON

SIGNATURES

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Bridgeton, State of New Jersey, on April 22, 2005.

COLONIAL BANKSHARES, INC.

By:

Edward J. Geletka

President and Chief Executive Officer

PRO FORMA VALUATION REPORT BANKFINANCIAL CORPORATION

PROPOSED HOLDING COMPANY FOR BANKFINANCIAL, F.S.B.
Burr Ridge, Illinois

Dated As Of: April 1, 2005

Prepared By:

RP Financial, LC. 1700 North Moore Street Suite 2210 Arlington, Virginia 22209

RP® FINANCIAL, LC.

Financial Services Industry Consultants

April 1, 2005

Board of Directors
BankFinancial, MHC, Inc.
BankFinancial Corporation
BankFinancial, F.S.B.
15W060 North Frontage Road
Burr Ridge, Illinois 60527

Members of the Board of Directors:

At your request, we have completed and hereby provide an independent appraisal ("Appraisal") of the estimated pro forma market value of the common stock which is to be offered in connection with the plan of stock issuance described below.

This Appraisal is furnished pursuant to the conversion regulations promulgated by the Office of Thrift Supervision ("OTS"). Specifically, this Appraisal has been prepared in accordance with the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" as set forth by the OTS, and applicable regulatory interpretations thereof.

Description of Reorganization and Plan of Stock Issuance

In January 1999, BankFinancial, F.S.B. ("BankFinancial" or the "Bank") reorganized into the two-tier mutual holding company structure. As part of the reorganization, BankFinancial formed BankFinancial Corporation (the "Company") and BankFinancial MHC, Inc. (the "MHC"), a federally-chartered mid-tier stock holding company and mutual holding company, respectively. BankFinancial became a federally-chartered capital stock savings bank, and a wholly-owned subsidiary of the Company, and the Company became the wholly-owned subsidiary of the MHC.

The respective Boards of Directors of BankFinancial MHC, Inc. and BankFinancial Corporation, a federal corporation, adopted a plan of conversion and reorganization on August 25, 2004. Pursuant to the plan of conversion and reorganization, the organization will convert from the mutual holding company form of organization to the fully stock form and will sell shares of common stock to the public in a stock offering. BankFinancial MHC, Inc., the mutual holding company parent of BankFinancial Corporation, a federal corporation, will be merged into BankFinancial, F.S.B., and BankFinancial MHC, Inc. will no longer exist. BankFinancial Corporation, a federal corporation, which owns 100% of the Bank, will be succeeded by a new Maryland corporation with the same name. When the conversion is completed, all of the capital stock of BankFinancial, F.S.B. will be owned by BankFinancial Corporation, the newly formed Maryland holding company, and all of the common stock of BankFinancial Corporation will be owned by public stockholders.

Telephone: (703) 528-1700

Toll-Free No.: (866) 723-0594

E-Mail: mail@rpfinancial.com

Fax No.: (703) 528-1788

Concurrent with the plan of conversion and reorganization, the Company will retain up to 50% of the net stock proceeds of the stock offering, and downstream to the Bank the remaining net proceeds of the offering in exchange for 100% ownership of the Bank. The funds downstreamed to the Bank will be includable as core capital. Immediately after consummation of the conversion and reorganization, it is not anticipated that the Company will engage in any business activity other than ownership of the Bank subsidiary, extending the loan to the Bank's newly formed employee stock ownership plan ("ESOP") and investment of stock proceeds that are retained by the Company. Subsequent activities of the Company may include payment of regular dividends, acquisitions of other financial institutions or branches of other financial institutions, establishment of other employee benefit plans, acquisitions of other financial service providers and/or stock repurchases.

It is anticipated that the shares will be offered in a subscription offering to the Bank's Eligible Account Holders, Tax-Qualified Plans, Supplemental Eligible Account Holders and Other Members of BankFinancial. To the extent that shares remain available for purchase after satisfaction of all subscriptions received in the subscription offering, the shares may be offered for sale in a community offering.

This document represents a new Appraisal of the pro forma market value of the Company. A previous Appraisal dated as of September 10, 2004 and updated as of October 29, 2004 and February 18, 2005, was prepared and filed with the OTS. This new Appraisal was prepared due to the restatement of the Company's fiscal 2003 financial information and due to the extended length of time that has elapsed since the date of the September 10, 2004 Appraisal.

RP Financial, LC.

RP Financial, LC. ("RP Financial") is a financial consulting firm serving the financial services industry nationwide that, among other things, specializes in financial valuations and analyses of business enterprises and securities, including the pro forma valuation for savings institutions converting from mutual-to-stock form. The background and experience of RP Financial is detailed in Exhibit V-1. We believe that, except for the fee we will receive for our appraisal (including our prior original appraisal and subsequent updates) and planning services performed prior to June 21, 2004, we are independent of the Bank, the Company and the MHC and the other parties engaged by the Bank to assist in the stock issuance process.

Valuation Methodology

In preparing our appraisal, we have reviewed the Bank's, the Company's and MHC's regulatory applications, including the prospectus as filed with the OTS and the Securities and Exchange Commission ("SEC"). We have conducted a financial analysis of the MHC, the Company and the Bank that has included a review of its audited financial information for the fiscal years ended December 31, 2000 through December 31, 2004, and various audited and unaudited information and internal financial reports through December 31, 2004 and due diligence related discussions with the Bank's management; Crowe Chizek and Company LLC, the Company's independent auditor; Luse Gorman Pomerenk & Schick, P.C., the Company's

Board of Directors April 1, 2005 Page 3

counsel in connection with the plan of conversion and reorganization; and Sandler O'Neill & Partners, LLP, the Company's financial and marketing advisor in connection with the stock offering. All conclusions set forth in the Appraisal were reached independently from such discussions. In addition, where appropriate, we have considered information based on other available published sources that we believe are reliable. While we believe the information and data gathered from all these sources are reliable, we cannot guarantee the accuracy and completeness of such information.

We have investigated the competitive environment within which the Company operates and have assessed the Company's relative strengths and weaknesses. We have kept abreast of the changing regulatory and legislative environment for financial institutions and analyzed the potential impact on the Company and the industry as a whole. We have analyzed the potential effects of the stock offering on the Company's operating characteristics and financial performance as they relate to the pro forma market value. We have reviewed the economy in the Company's primary market area and have compared the Company's financial performance and condition with publicly-traded thrifts. We have reviewed market conditions for stocks in general and market conditions for thrift stocks in particular, including the market for existing thrift issues and the market for initial public offerings by thrifts. We have also considered the expected market for the Company's public shares. We have excluded from such analyses thrifts subject to announced or rumored acquisition, mutual holding company institutions and/or those institutions that exhibit other unusual characteristics.

Our Appraisal is based on the Company's representation that the information contained in the regulatory applications and additional information furnished to us by the Company, its independent auditors, legal counsel and other authorized agents are truthful, accurate and complete. We did not independently verify the financial statements and other information provided by the Company, its independent auditors, legal counsel and other authorized agents nor did we independently value the assets or liabilities of the Company. The valuation considers the Company only as a going concern and should not be considered as an indication of the Company's liquidation value.

Our appraised value is predicated on a continuation of the current operating environment for the Bank, the MHC and the Company and for all thrifts and their holding companies. Changes in the local, state and national economy, the legislative and regulatory environment for financial institutions and mutual holding companies, the stock market, interest rates, and other external forces (such as natural disasters or significant world events) may occur from time to time, often with great unpredictability, and may materially impact the value of thrift stocks as a whole or the Company's value alone. It is our understanding that there are no current plans for selling control of the Company or the Bank following the offering. To the extent that such factors can be foreseen, they have been factored into our analysis.

Boards of Directors April 1, 2005 Page 4

Pro forma market value is defined as the price at which the Company's stock, immediately upon completion of the offering, would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of relevant facts.

Valuation Conclusion

It is our opinion that, as of April 1, 2005, the pro forma market value of the Company's common stock immediately following the offering is \$185,000,000 at the midpoint, equal to 18,500,000 shares offered at a per share value of \$10.00. Pursuant to conversion guidelines, the 15% offering range provides for a minimum value of \$157,250,000 and a maximum value of \$212,750,000. Based on the \$10.00 per share offering price, this valuation range equates to total shares outstanding of 15,725,000 at the minimum and 21,275,000 at the maximum. In the event the appraised value is subject to an increase, up to 24,466,250 shares may be issued at an issue price of \$10.00 per share for an aggregate market value of \$244,662,500 without requiring a resolicitation.

Limiting Factors and Considerations

Our valuation is not intended, and must not be construed, as a recommendation of any kind as to the advisability of purchasing shares of the common stock. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of common stock in the conversion will thereafter be able to buy or sell such shares at prices related to the foregoing valuation of the pro forma market value thereof.

RP Financial's valuation was determined based on the financial condition and operations of the Company and the MHC as of December 31, 2004, the date of the financial data included in the regulatory applications and prospectus.

RP Financial is not a seller of securities within the meaning of any federal and state securities laws and any report prepared by RP Financial shall not be used as an offer or solicitation with respect to the purchase or sale of any securities. RP Financial maintains a policy which prohibits the company, its principals or employees from purchasing stock of its client institutions.

Board of Directors April 1, 2005 Page 5

The valuation will be updated as provided for in the conversion regulations and guidelines. These updates will consider, among other things, any developments or changes in the Company's financial performance and condition, management policies, and current conditions in the equity markets for thrift stocks. These updates may also consider changes in other external factors which impact value including, but not limited to: various changes in the legislative and regulatory environment, the stock market and the market for thrift stocks, and interest rates. Should any such new developments or changes be material, in our opinion, to the valuation of the shares, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained in the update at the date of the release of the update.

Respectfully submitted, RP FINANCIAL, LC.

William E. Pommerening Chief Executive Officer

James J. Oren

Senior Vice President

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I. OVERVIEW AND FINANCIAL ANALYSIS

Introduction

BankFinancial is a federally chartered stock savings bank operating from a headquarters office and 16 branch office locations in the Chicago metropolitan area, specifically in Cook, Lake, Will and DuPage Counties. The Bank is wholly-owned by the Company, while the MHC owns 100% of the Company. A map of the Bank's office locations is provided in Exhibit I-1. The Bank and Company's primary regulators are the Office of Thrift Supervision and the Federal Deposit Insurance Corporation ("FDIC"). BankFinancial is a member of the Federal Home Loan Bank ("FHLB") system, and its deposits are insured up to the regulatory maximums by the Savings Association Insurance Fund ("SAIF") of the FDIC. At December 31, 2004, the MHC, the parent company of both BankFinancial and the Company, on a consolidated basis, had \$1.49 billion in assets, \$1.12 billion in deposits and total equity of \$94.9 million or 6.36% of total assets. Tangible equity, following elimination of goodwill and a core deposit intangible, was \$74.1 million, or 5.0% of assets.

Plan of Reorganization

The respective Boards of Directors of BankFinancial MHC, Inc. and BankFinancial Corporation, a federal corporation, adopted a plan of conversion and reorganization on August 25, 2004. Pursuant to the plan of conversion and reorganization, the organization will convert from the mutual Corporation form of organization to the fully stock form and will sell shares of common stock to the public in a stock offering. BankFinancial MHC, Inc., the mutual Corporation parent of BankFinancial Corporation, a federal corporation, will be merged into BankFinancial, F.S.B., and BankFinancial MHC, Inc. will no longer exist. BankFinancial Corporation, a federal corporation, which owns 100% of the Bank, will be succeeded by a new Maryland corporation with the same name. When the conversion is completed, all of the capital stock of BankFinancial, F.S.B. will be owned by BankFinancial Corporation, the newly formed Maryland Corporation, and all of the common stock of BankFinancial Corporation will be owned by public stockholders.

Concurrent with the plan of conversion and reorganization, the Company will retain up to 50% of the net stock proceeds of the stock offering, and downstream to the Bank the remaining net proceeds of the offering in exchange for 100% ownership of the Bank. The funds downstreamed to the Bank will be includable as core capital. Immediately after consummation of the conversion and reorganization, it is not anticipated that the Company will engage in any business activity other than ownership of the Bank subsidiary, extending the loan to the Company's newly formed employee stock ownership plan ("ESOP") and investment of stock proceeds that are retained by the Company. Subsequent activities of the Company may include payment of regular dividends, acquisitions of other financial institutions, establishment of other employee benefit plans, acquisitions of other financial service providers and/or stock repurchases.

Strategic Overview

Following decades of operations as a traditional thrift in the urban Chicago market area, BankFinancial's business strategy for the past five years has been to transform BankFinancial, F.S.B. in a safe and sound manner, from a traditional savings bank to a multi-faceted organization with strong capabilities in commercial banking and selected other financial services, to expand the Bank's geographic presence in the Chicago metropolitan market, and to develop managerial and technological resources capable of supporting future growth. In pursuing these objectives, BankFinancial developed significant internal capabilities in multi-family residential lending, non-residential real estate lending, commercial business lending and leasing, information technology, and financial institution acquisitions. BankFinancial acquired Success Bancshares, the publicly-held holding company for Success National Bank, in November 2001. The emphasis on traditional 1-4 family residential lending products has declined in conjunction with the increased emphasis in other lending areas. The current residential lending activities include both first mortgage loans and home equity/second mortgage loans. In the past, retail deposits have constituted the principal components of the Bank's interest-bearing liability base, with borrowed funds also utilized for the strategy of fully leveraging the available capital base. The Bank's residential mortgage loan portfolio is comprised of both fixed rate and adjustable rate loans, with the adjustable rate mortgage loans aiding in interest rate risk management.

Beyond 1-4 family permanent mortgage loans, the Bank's loan portfolio includes balances of construction/land development loans, commercial real estate loans, with such loans secured by various commercial real estate such as multi-family properties and non-residential real estate, and commercial business loans and leases. This lending diversification provides both an attractive yield for interest income, and assists in interest rate risk management as most of these loans are adjustable in nature. Pursuant to the Bank's current strategic plan, BankFinancial will remain primarily a diversified real estate and non-real estate lender with little emphasis on consumer lending.

BankFinancial's emphasis on real estate lending, and a detailed approach to loan portfolio monitoring of the commercial real estate loan portfolio and the commercial business loan and lease portfolio has acted to limit the credit risk associated with the overall loan portfolio. This overall presence of limited credit risk lending has resulted in lower levels of classified assets and non-performing loans or delinquencies, along with only moderate levels of loan loss provisions. In the most recent fiscal years, the Bank was able to decrease the level of the allowances for loan and lease losses due to higher overall credit quality. In an effort to lessen credit risk, BankFinancial emphasizes origination of such loans almost solely in local and familiar markets. Credit risk associated with the loan portfolio is also minimized by loan portfolio tracking procedures which track borrower financial characteristics, among other parameters.

BankFinancial has historically maintained noticeable levels of investment in investment securities, with the balances typically approximating 20% of total assets. In the most recent fiscal years, the investment portfolio has contained primarily mortgage-backed securities ("MBS") issued by Fannie Mae, Freddie Mac, and Ginnie Mae, which carry adjustable interest rate terms, along with additional investment in six issues of perpetual preferred stock issued by Fannie Mae and Freddie Mac. The general objectives of the investment portfolio are to provide liquidity when loan demand is high, to assist in maintaining earnings when loan demand is low and to maximize earnings while satisfactorily managing risk, including credit risk, reinvestment risk, liquidity risk and interest rate risk. Investments serve as a supplement to the Bank's lending activities and the investment portfolio is considered to be indicative of a low credit risk investment philosophy. In addition to the above listed securities, the investment portfolio is

comprised primarily of cash and cash equivalents, interest bearing deposits with other financial institutions and FHLB stock.

Retail deposits and to a lesser extent, borrowings, have served as the primary interest-bearing funding sources for the Bank. BankFinancial has utilized borrowings, consisting primarily of FHLB advances as a source of funds to fully leverage the capital base. The borrowings include a small balance of reverse repurchase agreements and a \$30 million loan from a third party financial institution. Most of the FHLB advances were restructured in fiscal 2003 in order to lower interest costs going forward. The deposit base includes a mixture of demand deposits, transaction and savings accounts and CDs. Non-CD accounts comprise the largest portion of the Bank's deposit composition, and the Bank has only a moderate balance of brokered deposits in portfolio. Retail deposits and borrowed funds are expected to be the primary sources to fund the Bank's future growth; however, to the extent additional borrowings are required, FHLB advances would likely continue to be the principal source of borrowings utilized by the Bank.

BankFinancial's recurring earnings base is largely dependent upon net interest income and operating expense levels. The Bank's net interest margin has been limited by the emphasis on minimizing interest rate risk, which has resulted in lower earning asset yields. The Bank's emphasis on commercial-based lending, which utilizes the prime rate as an index, has also restricted overall yields. The current low tangible capital ratio, which has resulted in a relatively equal interest-earning assets/interest-bearing liabilities ratio, has also limited the net interest margin. The level of adjustable rate investment securities held in portfolio also has kept interest income lower, along with the investment in agency preferred stock, whose dividend rates have fallen in the recent historically low interest rate environment. Representing positive factors, the balance of low cost core deposit accounts (non-CD accounts) held in the deposit portfolio have assisted in increasing the net interest margin, the recent restructuring of the FHLB borrowings portfolio has noticeably decreased interest expense costs, and the rise in short-term interest rates over the past 18 months (including the prime rate), which has enhanced yields on loans indexed to short-term indices.

Operating expenses represent the other major component of the Bank's earnings, and these expenses have been maintained at a level above industry averages in recent years, when

viewed as a percent of average assets. The operating expense ratio reflects primarily the overall complexity of the operations of the Bank and the branch office network, which results in lower efficiencies in terms of personnel and the overall expense base. The level of operating expenses are thus supported by higher levels of non-interest income from other business lines. The shrinkage in the asset base since December 2001, following the acquisition of Success Bancshares, without a reduction in the branch office network, has placed upward pressure on the operating expense ratio, along with the additional expense related to the core deposit intangible. Pursuant to accounting guidelines, this core deposit intangible expense amortizes most noticeably in the first periods of operations following the acquisition. The Bank's increased capital position following the infusion of conversion proceeds is expected to facilitate additional leveraging of the operating expense ratio. At the same time, BankFinancial will incur additional operating expenses following the conversion, including expenses associated with the stock benefit plans and, thus, leveraging of the operating expense ratio will be moderated by these factors.

The post-conversion business plan of the Bank is expected to continue to focus on expanding the commercial and retail operations in the Chicago metropolitan area with the similar products and services that have been emphasized recently. BankFinancial will continue to pursue maintaining a strong level of asset quality, pursue efficient growth by leveraging the existing operational and management resources, and modestly improving non-interest income. BankFinancial will continue to be an independent community-oriented financial institution with a commitment to local real estate mortgage financing and commercial real estate and commercial business financing with operations funded by retail deposits, borrowings, equity capital and internal cash flows.

The Company's Board of Directors has elected to pursue the stock offering in order to improve the competitive position of BankFinancial. The additional capital realized from the stock offering will increase the operating flexibility and overall financial strength of BankFinancial as well as support the expansion of the Bank's strategic focus of providing competitive community banking services in its local market area. BankFinancial's higher equity-to-assets ratio will also better position the Bank to take advantage of expansion opportunities as they arise. The Company or the Bank will consider branch acquisitions and

acquisitions of other regional thrifts or commercial banks. BankFinancial's higher capital position resulting from the infusion of conversion proceeds will also serve to reduce interest rate risk, through enhancing the Bank's interest-earning-assets-to-interest-bearing-liabilities ("IEA/IBL") ratio. The additional funds realized from the stock offering will provide an alternative funding source to deposits and borrowings in meeting the Bank's future funding needs, which may facilitate a reduction in BankFinancial's funding costs. The Company's projected internal use of proceeds are highlighted below.

- BankFinancial Corporation. The Company is expected to retain one-half of the net conversion proceeds. At present, funds at the Company level are expected to: (1) be utilized to pay off the \$30 million loan currently held by the Company; (2) fund the ESOP; and (3) use the remaining funds for Company operating expenses and for reinvestment into earning assets. BankFinancial Corporation may also pay cash dividends to shareholders. The remaining funds held at the Company are expected to be primarily invested initially into short-term investment grade securities. Over time, the funds may be utilized for various corporate purposes.
- BankFinancial. The remaining net conversion proceeds will be infused into the Bank in exchange for all of the Bank's stock. The increase in capital will be less, as the amount to be borrowed by the ESOP to fund the ESOP stock purchase will be deducted from capital. Cash proceeds (i.e., net proceeds less deposits withdrawn to fund stock purchases) infused into the Bank are anticipated to become part of general operating funds, and are expected to be primarily utilized to fund loan growth.

Overall, it is the Bank's objective to pursue growth that will serve to increase returns and operating efficiencies, while, at the same time, growth will not be pursued that could potentially compromise the overall risk associated with BankFinancial's operations.

Balance Sheet Trends

From December 31, 2000 through December 31, 2004, BankFinancial exhibited annual asset growth of 5.5% (see Table 1.1). During this period, the Bank's interest-earning asset composition experienced a decrease in the proportion of loans receivable from 79.0% of assets at fiscal year end 2000 to 73.5% of assets at December 31, 2004. The growth recorded in fiscal 2001 was due to the acquisition of Success Bancshares, and since fiscal 2001 assets have declined as the Bank followed a strategy of forcing higher cost deposit funds to leave the Bank while at the same time reducing the dependence on borrowed funds. The Bank's audited

BankFinancial, MHC, Inc. Historical Balance Sheets Table 1.1

	,	•		•			4			12/31/00-
				As of Dece	ember 31,	٠		. !		Annualized
2000		2001		2002	2	2003	3	2007		Growth Rate
Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	Pct
(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(2000)	(%)	(\$000)	(%)	(%)
\$1,203,653	100.00%	\$1,635,645	100.00%	\$1,490,726	100.00%	\$1,457,911.	100.00%	\$1,492,782	100.00%	5.53%
950,628	78.98%	1,203,167	73.56%	1,089,098	73.06%	1,072,528	73.57%	1,097,483	73.52%	3.66%
26,773	2.22%	34,142	2.09%	80,745	5.42%	28,630	1.96%	29,298	1.96%	2.28%
199,623	16.58%	325,732	19.91%	249,095	16.71%	280,326	19.23%	292,319	19.58%	10.00%
15,246	1.27%	27,523	1.68%	26,800	1.80%	33,019	2.26%	32,954	2.21%	21.25%
0	0.00%	26,004	1.59%	24,217	1.62%	22,448	1.54%	20,747	1.39%	ΣN
11,383	0.95%	19,077	1.17%	20,771	1.39%	20,960	1.44%	19,981	1.34%	15.10%
837,923	69.61%	1,172,311	71.67%	1,054,762	70.75%	1,073,897	73.66%	1,115,696	74.74%	7.42%
250,000	20.77%	331,974	20.30%	307,180	20.61%	268,225	18.40%	264,742	17.73%	1.44%
16,897	1.40%	28,888	1.77%	25,286	1.70%	18,882	1.30%	17,456	1.17%	0.82%
98,833	8.21%	102,472	6.26%	103,498	6.94%	206'96	6.65%	94,888	6.36%	-1.01%
98,833	8.21%	76,468	4.68%	79,281	5.32%	74,459	5.11%	74,141	4.97%	-6.93%
2,439	0.20%	2,732	0.17%	(1,078)	-0.07%	(5,722)	-0.39%	(1,567)	-0.10%	N
&		16		16		16		16		1
	\$1,203,653 \$50,628 \$50,628 \$50,628 \$6,773 \$199,623 \$7,923 \$37,923 \$50,000 \$8,833 \$8,833 \$8,833	191	Pet(1) Amour (%) (\$000 100.00% \$1,635,6 78.98% 1,203,1 2.22% 34,1 16.58% 1,203,1 1.27% 27,5 0.00% 26,0 0.95% 19,0 69.61% 1,172,3 20.77% 331,9 1.40% 28,8 8.21% 102,4 8.21% 76,4	Pet(1) Amount P (%) (\$000) 100.00% \$1,635,645 10 78.98% 1,203,167 7 2.22% 34,142 16.58% 325,732 1 1.27% 27,523 0.00% 26,004 0.95% 19,077 69.61% 1,172,311 7 20.77% 331,974 2 1.40% 28,888 8.21% 102,472 8.21% 76,468 0.20% 2,732	0 2001 Pet(1) Amount (%) (%) (%) (\$000) (%) 100.00% \$1,635,645 100.00% \$1 78.98% 1,203,167 73.56% 1 1.27% 34,142 2.09% 16.58% 1.27% 27,523 19.91% 0.00% 26,004 1.59% 0.95% 19,077 1.17% 69.61% 1,172,311 71.67% 1.40% 28,888 1.77% 8.21% 102,472 6.26% 8.21% 76,468 4.68% 0.20% 2,732 0.17%	As of Decemtor 2001 2002 2002 2002 2002 2000 (%) (\$000)	As of December 31, 2001 2002 2002 20002 20002 20002 (%) (\$600) (%) (%	As of December 31, 0 2001 2002 2003 Pct(1) Amount (%) (\$000) (\$000) \$0000 (%) (\$000) (\$000) \$0000 \$0000 (%) (\$000) \$1,635,645 100.00% \$1,490,726 100.00% \$1,457,911 100 78.98% 1,203,167 73.56% 1,089,098 73.06% 1,072,528 7 16.58% 3.25,732 19.91% 249,095 16.71% 280,326 1 1.27% 27,523 1.68% 26,800 1.80% 33,019 1 1.27% 27,523 1.68% 24,217 1.62% 22,448 0.00% 26,004 1.59% 24,217 1.62% 22,448 0.00% 19,077 1.17% 20,771 1.39% 20,960 69,61% 1,172,311 71.67% 1,054,762 70.75% 1,073,897 7 1.40% 28,888 1.77% 25,286 1.70% 18,882	As of December 31, Amount Pcf(1) Pcf(1)	Pei(1)

(1) Ratios are as a percent of ending assets. Source: BankFinancial, MHC, Inc.'s audited financial reports.

financial statements are incorporated by reference in Exhibit I-2, and a summary of BankFinancial's key operating ratios for the past five fiscal years are presented in Exhibit I-3.

BankFinancial's loans receivable portfolio remained relatively stable in recent years, increasing at a 3.7% annual rate from fiscal year end 2000 through December 31, 2004, although the portfolio declined between December 31, 2001 and December 31, 2004. Since December 31, 2001 (following the acquisition of Success Bancshares), the loan portfolio has declined by \$105.7 million, or 8.8%, as the Bank has de-emphasized residential mortgage lending. The Bank also sells longer-term fixed rate residential loans into the secondary market, and securitizes pools of adjustable rate residential loans to be held in portfolio as MBS. The Bank thus maintained a portfolio of loans serviced for others (\$393.9 million) as of December 31, 2004, resulting from these previous loan sales.

The composition of BankFinancial's loan portfolio has also changed considerably over the past five years. BankFinancial's recent historical emphasis on non-residential mortgage lending is reflected in its loan portfolio composition, as 33.1% of total loans receivable consisted of 1-4 family mortgage loans at December 31, 2004, a decrease from 86.6% as of December 31, 2000. The loan diversification strategies pursued by the Bank between December 31, 2000 to December 31, 2004 are evident in the increases in construction/land loans (0.1% to 5.5% of loans), multi-family loans (7.0% to 21.9% of loans), nonresidential real estate loans (1.4% to 22.6% of loans), and commercial loans and leases (4.5% to 16.3% of loans). Over the same time period, BankFinancial has engaged in minimal consumer lending.

The intent of the Bank's investment policy is to provide adequate liquidity within the context of supporting BankFinancial's overall profitability, credit, reinvestment, liquidity and interest rate risk objectives. Over the past five years, the Bank's level of cash and investment securities (inclusive of FHLB stock) ranged from a low of 18.8% of assets at fiscal year end 2000 to a high of 22.1% of assets at December 31, 2002. As of December 31, 2004, the Bank's cash and investments portfolio totaled \$321.6 million, or 21.5% of total assets, and was comprised of non-interest bearing cash and due from banks (\$27.9 million), interest bearing deposits in other financial institutions (\$1.4 million), SBA and municipal obligations (\$5.4 million), preferred stock equity securities (\$82.3 million), MBS/CMOs (\$180.4 million) and FHLB stock (\$24.2 million). Exhibit I-4 provides detail of the Bank's investment portfolio.

Immediately following the holding company offering, the Bank intends to invest the available funds into various types of low-risk securities. These funds will be gradually deployed into whole loans receivable over time. The Bank anticipates that the future composition of the liquidity portfolio will consist of similar types of short-term and low risk investments, with most available funds reinvested into whole loans receivable.

The preferred stock equity securities consist of five floating rate preferred stocks issued by Fannie Mae and Freddie Mac, and one Freddie Mac fixed rate preferred stock issue. The five securities pay quarterly dividends based on market interest rate indices and are listed on the New York Stock Exchange, and experienced declines in market values during fiscal 2003 and 2004, due primarily to lower dividend payouts as the underlying market indices have declined the recent low interest rate environment, and due to adverse financial results and publicity regarding Fannie Mae and Freddie Mac. The Bank, following a review of the impairment of these securities, determined that the decline in value of was other than temporary, and recorded non-cash impairment charges of \$12.5 million in fiscal 2003 and \$8.8 million in fiscal 2004, resulting in charges to current income. The fair value of the six preferred stock issues was \$82.3 million as of December 31, 2004. As of April 1, 2005, the fair value had increased to an estimated \$87.5 million, representing an increase of \$5.2 million, although future fair values remain subject to the interest rate environment and the stock market perception of the future prospects of Fannie Mae and Freddie Mac. These securities are classified as available-for-sale ("AFS"), and the Bank's equity remains exposed to future changes in market value of these assets.

Table 1.1 also presents trends in the level of fixed assets since December 31, 2000, and illustrates that the Bank has operated with relatively moderate levels of investment in fixed assets. The level of such assets increased in fiscal 2001 due to additional branches and other assets obtained as part of the acquisition of Success Bancshares, while fixed assets increased in fiscal 2003 following construction of the current Burr Ridge, Illinois headquarters office, which added approximately \$8 million of fixed assets. With these recent increases in fixed assets, the Bank's overall investment remains in the range of industry averages.

Over the past five years, BankFinancial's funding needs have been substantially met through retail deposits, borrowings, internal cash flows and retained earnings. From fiscal year end 2000 through December 31, 2004, the Bank's deposits increased at an annual rate of 7.4%, as

BankFinancial gained deposits through the acquisition of Success Bancshares and continued marketing efforts to build the deposit base. Since fiscal 2001, deposits have declined by \$56.6 million, or 4.8%, as the Bank has allowed certain higher cost funds to leave the Bank. As of December 31, 2004, non-CD deposits represented 59.2% of the Bank's total deposits, representing an attractive, low cost core deposit base. Since fiscal 2001, non-CD accounts have increased in balance, thus increasing in proportion of overall deposits. As of December 31, 2004, the Bank had a moderate amount of brokered CDs in the deposit base, totaling \$23.9 million.

Borrowings serve as an alternative funding source for the Bank to enable the Bank to fully leverage the capital base, support control of deposit costs and to aid in interest rate risk management. The Bank has used borrowings in the most recent fiscal years, and as of December 31, 2004, borrowings totaled \$264.7 million, or 19% of total deposits and borrowings. Most of the borrowings at December 31, 2004 consisted of FHLB advances, with such advances carrying a weighted average interest rate of 2.85%. Other borrowings include \$3.9 million of securities sold under agreements to repurchase and a \$30.0 million loan from a third party financial institution that is intended to be paid off as part of the use of the conversion proceeds. Additional borrowings, deposit growth, the offering proceeds, and internal cash flows are expected to adequately address most of the Bank's funding needs in the foreseeable future. To the extent additional borrowings may be utilized by the Bank, such borrowings would likely consist of FHLB advances.

Since fiscal year end 2000, various factors related to retained earnings have translated into an annualized decrease in retained earnings of 1.0%, and an annual decline in tangible retained earnings of 6.9%. The higher decline in tangible retained earnings is due to the intangibles created from the Success Bancshares acquisition. These trends, along with the changes in the Bank's asset base, has resulted in a decline in BankFinancial's equity-to-assets ratio from 8.2% at fiscal year end 2000 to 6.4% at December 31, 2004. The tangible equity-to-assets ratio declined from 8.2% to 5.0% over the same time period. The Bank maintained capital surpluses relative to all of its regulatory capital requirements at December 31, 2004. The addition of conversion proceeds will serve to strengthen BankFinancial's capital position and competitive posture within its primary market area, as well as support expansion of the asset

base. At the same time, as the result of the Bank's increased pro forma capital position, BankFinancial's ROE can be expected to be below industry averages following its conversion.

Income and Expense Trends

Table 1.2 shows the Bank's historical income statements from fiscal year 2000 through fiscal 2004. After reporting positive earnings from fiscal 2000 to 2002, in fiscal 2003 BankFinancial reported a net loss of \$9.578 million, or 0.66% of average assets, and for fiscal 2004, reported net income of \$1.457 million, or 0.10% of average assets. Net income has been adversely affected in fiscal 2003 and 2004 by non-recurring expenses in the form of a prepayment penalty on early payment of certain FHLB advances (FY 2003) and losses on the impairment of securities held as AFS (FY 2003 and 2004). Consistent with the Bank's community bank operating strategy, net interest income, non-interest income and operating expenses have been the dominant factors in BankFinancial's income statement. In the most recent periods, loan loss provisions have not been a significant factor in the Bank's income statement.

BankFinancial has reported various types of non-operating items (gains or losses) in the past five years, with the most recent items including the prepayment penalty on FHLB advances in 2003, the impairment losses on the investment securities in 2003 and 2004 and gains and losses on the sale of loans and securities. In past years, the Bank incurred losses from discontinued operations and write-downs in the fair value of derivatives. For fiscal 2004, the Bank's reported earnings have been adjusted for the gains recorded on the sale of loans and investments, along with the loss on the impairment of securities, as shown in Table 1.2. Estimated core earnings totaled \$6.201 million, or 0.43% of average assets, for fiscal 2004.

BankFinancial maintained a net interest income ratio between 2.32% and 2.94% of average assets throughout the period shown in Table 1.2. During the most recent twelve month period, the net interest income ratio has expanded due to the benefits of the restructuring of the FHLB advances in 2003, as \$170 million of FHLB advances were prepaid and the funds reinvested into lower cost and shorter term borrowings from the FHLB. This assisted in the reduction in interest expense from 2.11% of average assets for fiscal 2003 to 1.61% of average assets for fiscal 2004. Somewhat offsetting this lower interest expense in 2004 was the

Table 1.2
BankFinancial, MHC, Inc.
Historical Income Statements

For the Year Ended December 31.

· · · · · · · · · · · · · · · · · · ·					the Year Ende	u December	31,			
_	200	0	200	1	2002		2003		2004	
	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	. <u>Amount</u>	Pct(1)	Amount	Pct(1)
	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)
Interest Income	\$81,974	6.62%	\$78,451	6.25%	\$82,196	5.38%	\$68,042	4.69%	\$66,298	4.55%
Interest Expense	(53,294)	<u>-4.30%</u>	(48,746)	<u>-3.89%</u>	(38,765)	<u>-2.54%</u>	(30,552)	<u>-2.11%</u>	(23,470)	<u>-1.61%</u>
Net Interest Income	\$28,680	2.32%	\$29,705	2.37%	\$43,431	2.84%	\$37,490	2.58%	\$42,828	2.94%
Provision for Loan Losses	(2,868)	<u>-0.23%</u>	(2,000)	<u>-0.16%</u>	<u>422</u> .	0.03%	<u>579</u>	0.04%	<u>22</u>	<u>0.00%</u>
Net Interest Income after Provisions	\$25,812	2.08%	\$27,705	2.21%	\$43,853	2.87%	\$38,069	2.62%	\$42,850	2.94%
Other Income	\$4,561	0.37%	\$5,307	0.42%	\$7,879	0.52%	\$8,270	0.57%	\$8,401	0.58%
Amortization of Intangibles	0	0.00%	(153)	-0.01%	(1,835)	-0.12%	(1,768)	-0.12%	. (1,701)	-0.12%
Operating Expense	(24,999)	<u>-2.02%</u>	(28,858)	<u>-2.30%</u>	(43,085)	<u>-2.82%</u>	(41,489)	<u>-2.86%</u>	(40,221)	<u>-2.76%</u>
Net Operating Income	\$5,374	0.43%	\$4,001	0.32%	\$6,812	0.45%	\$3,082	0.21%	\$9,329	0.64%
Amortization/Impairment of Servicing Asset:	0	0.00%	(439)	-0.03%	(2,144)	-0.14%	(1,475)	-0.10%	(772)	-0.05%
Other REO Inc./Expense	(317)	-0.03%	(166)	-0.01%	(224)	-0.01%	(215)	-0.01%	509	0.03%
Gain on Sale of Loans	\$53	0.00%	\$1,321	0.11%	\$1,352	0.09%	\$2,419	0.17%	\$321	0.02%
Gain(Loss) on Sale of Investments	0	0.00%	0	0.00%	(2)	0.00%	0	0.00%	599	0.04%
FHLB Advance Prepayment Penalty	0	0.00%	0	0.00%	0	0.00%	(8,347)	-0.58%	0	0.00%
Loss From Discontinued Operations	(959)	-0.08%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Cumulative Effect Change In Accounting	74	0.01%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Decline in Fair Value of Derivatives	(1,940)	-0.16%	(982)	-0.08%	0	0.00%	0	0.00%	0	0.00%
Loss on Impairment of Sec. AFS	<u>0</u>	0.00%	<u>0</u>	0.00%	Q	0.00%	(12,457)	<u>-0.86%</u>	<u>(8,793)</u>	<u>-0.60%</u>
Net Non-Operating Income/(Expense)	(\$3,089)	-0.25%	(\$266)	-0.02%	(\$1,018)	-0.07%	(\$20,075)	-1.38%	(\$8,136)	-0.56%
Net Income Before Tax	\$2,285	0.18%	\$3,735	0.30%	\$5,794	0.38%	(\$16,993)	-1.17%	\$1,193	0.08%
Income Taxes	(799)	<u>-0.06%</u>	(599)	<u>-0.05%</u>	<u>(748)</u>	<u>-0.05%</u>	<u>7,415</u>	0.51%	<u>264</u>	0.02%
Net Income (Loss)	\$1,486	0.12%	\$3,136	0.25%	\$5,046	0.33%	(\$9,578)	-0.66%	\$1,457	0.10%
Estimated Core Earnings:					*					
Net Income	\$1,486	0.12%	\$3,136	0.25%	\$5,046	0.33%	(\$9,578)	-0.66%	\$1,457	0.10%
Add(Deduct): Loss on Impair, of Sec. AFS	o o	0.00%	0	0.00%	0	0.00%	12,457	0.86%	8,793	0.60%
Add(Deduct): GainLoss on Sec./Ln Sales	(53)	0.00%	(1,321)	-0.11%	(1,350)	-0.09%	(2,419)	-0.17%	(920)	-0.06%
Add(Deduct): Other Non-Operating Items	2,825	0.23%	982	0.08%	0	0.00%	8,347	0.58%	0	0.00%
Tax Effect (2)	(1,102)	-0.09%	<u>135</u>	0.01%	<u>537</u>	0.04%	(7,308)	<u>-0.50%</u>	<u>(3,130)</u>	<u>-0.21%</u>
Estimated Core Earnings:	\$3,156	0.25%	\$2,932	0.23%	\$4,233	0.28%	\$1,499	0.10%	\$6,201	0.43%

⁽¹⁾ Ratios are as a percent of average assets.

Source: BankFinancial Corporation's draft prospectus and BankFinancial, MHC, Inc.'s audited financial statements.

⁽²⁾ Tax Rate assumed at 39.75%.

amortization of approximately \$2.5 million of a prepayment penalty yield adjustment related to the FHLB advance restructuring transaction. This yield adjustment expense will conclude in 2005, and total only \$400,000 for that fiscal year. Interest expense totals are also favorably affected by the balance of core deposits held in portfolio. In addition, the Bank maintains of a relatively high concentration of short term or adjustable investment securities (the MBS) in portfolio, along with a balance of adjustable rate commercial real estate/commercial business loans and leases that are generally tied to the prime rate of interest. All of these types of assets have increased in yield in the most recent twelve month period, as the Federal Reserve has increased market rates, leading to increases in the prime rate of interest. The Bank's historical net interest rate spreads and yields and costs are set forth in Exhibits I-3 and I-5.

Sources of non-interest operating income have been a moderate, but increasing contributor to the Bank's earnings in recent years. During the last three fiscal years, non-interest operating income has ranged from 0.52% of average assets to 0.58% of average assets, with the highest ratio recorded for fiscal 2004. Such income consists of fees and charges on the deposit base, lending and servicing operations, insurance commission and annuities income and other miscellaneous income sources. As part of the future plans, the Bank intends to continue efforts to increase the level of sources of non-interest income.

Operating expenses represent the other major component of the Bank's earnings, ranging from a low of 2.02% of average assets in fiscal 2000 to a high of 2.86% of average assets in fiscal 2003. Such expenses exclude the amortization of certain core deposit intangibles that were booked as part of the Success Bancshares acquisition in late 2001. Since fiscal 2002, operating expenses as a percent of average assets have declined slightly. The operating expense ratio for the Bank reflects the overall complexity of operations of BankFinancial and the branch office network, which acts to increase expenses and limit operating efficiencies. Upward pressure will be placed on the Bank's operating expense ratio following the stock offering, due to expenses associated with operating as a publicly-traded company, including expenses related to the stock benefit plans. At the same time, the increase in capital realized from the stock offering will increase the Bank capacity to leverage operating expenses through pursuing a more aggressive growth strategy.

Overall, the general trends in the Bank's net interest income and operating expense ratio since 2000 reflect a minimal and declining level of core earnings, as indicated by the Bank's expense coverage ratio (net interest income divided by operating expenses). BankFinancial's expense coverage ratio equaled 1.15 times in fiscal 2000, versus a comparable ratio of 1.07 times during fiscal 2004. Similarly, BankFinancial's efficiency ratio (operating expenses, net of amortization of intangibles, as a percent of the sum of net interest income and other operating income) of 78.4% for fiscal 2004 was less favorable in comparison to the 75.1% efficiency ratio maintained in fiscal 2000. The amortization of the prepayment penalty on the repayment of FHLB advances in the most recent year has had an adverse affect on the efficiency ratio.

Due to maintenance of adequate asset quality in the past several years, and lack of appreciable levels of loan chargeoffs, BankFinancial has recorded recoveries on previously charged off loan loss provisions over the last three fiscal years, totaling \$1,023,000, following the establishment of a moderate level of provisions in fiscal 2000 through 2001. The lower level of allowances for loan losses required at present also reflect the Bank's assessment of the loan portfolio quality and other factors related to the collectibility of the loan portfolio. As of December 31, 2004, the Bank maintained an allowance for loan losses of \$11.0 million, equal to 168.90% of non-performing assets and accruing loans more than 90 days past due and 1.00% of net loans receivable. Exhibit I-6 sets forth the Bank's allowance for loan loss activity during the past two years.

As stated previously, the primary non-operating income or expense items in the most recent two fiscal years have consisted of a penalty booked on the prepayment of certain higher cost FHLB advances, and losses on the impairment of securities held as AFS. These securities consist of the six perpetual preferred stock issues. In addition, in the most recent twelve month period, the Bank has incurred amortization or impairment of loan servicing assets of \$772,000 and recorded gains on the sale of investment securities of \$599,000. Gains on the sale of loans totaled \$321,000 for the twelve months ended December 31, 2004. The Bank's effective tax rate has been affected by the overall low levels of income and certain tax loss carryforwards. On a go forward basis, assuming moderately profitable operation, the Bank's effective tax rate is expected to approximate 40%.

Interest Rate Risk Management

Certain interest rate risk calculations provided by the OTS indicate that BankFinancial is not subject to a noticeable level of interest rate risk. As of December 31, 2004, the Net Portfolio Value ("NPV") analysis provided by the OTS indicated that a 2% instantaneous and sustained increase in interest rates would result in a 0.1% increase in the Bank's NPV (see Exhibit I-7).

The Bank manages interest rate risk from both the asset and liability sides of the balance sheet. On the asset side of the balance sheet, BankFinancial maintains a loan portfolio with adjustable rate features, including adjustable rate residential loans, and adjustable commercial real estate and commercial business loans. BankFinancial has also sold a portion of longer-term fixed rate residential loans, usually on a servicing-retained basis. The Bank also maintains a balance of short-term liquid funds and an adjustable rate MBS portfolio, along with other short-term or adjustable rate investment securities. All of the Bank's investment securities are classified as available-for-sale. On the liability and equity side of the balance sheet, management of interest rate risk has been pursued through emphasizing less interest rate sensitive and lower costing transaction and savings accounts. Exhibit I-8 reveals the characteristics of the Bank's loan portfolio.

The infusion of stock proceeds will serve to further limit the Bank's interest rate risk exposure, as most of the net proceeds will be redeployed into interest-earning assets and the increase to capital will lessen the proportion of interest rate sensitive liabilities funding assets.

Lending Activities and Strategy

BankFinancial's lending activities have recently de-emphasized 1-4 family permanent mortgage loans and emphasized construction/land loans, multi-family/non-residential real estate loans, along with commercial business and lease loans, and these loan types continue to comprise the largest concentration of the loan portfolio. Additional lending diversification by the Bank includes a balance of home equity loans and a small balance of consumer loans. Exhibit I-9 provides historical detail of BankFinancial's loan portfolio composition over the past two years and Exhibit I-10 provides the contractual maturity of the Bank's loan portfolio by loan type as of December 31, 2004.

Residential Real Estate Lending - At December 31, 2004, the largest segment of the Bank's loan portfolio was concentrated in 1-4 family residential mortgage loans, which totaled \$363.1 million, or 33.0% of loans receivable. These loans consist of conforming and non-conforming, fixed rate and adjustable rate residential mortgage loans with maturities of up to 30 years, including home equity lines of credit and second mortgage loans.

First mortgage fixed rate residential loans originated by BankFinancial for the purpose of purchasing an owner-occupied home include terms of 10 to 30-years, with loan-to-value ("LTV") ratios of 80% or more requiring private mortgage insurance. The Bank also originates adjustable rate mortgage ("ARM") loans, with such loans indexed to a corresponding term of U.S. Treasuries, primarily with 1/1, 3/1 or 5/1 year adjustment terms. The 1-4 family residential mortgage loans are generally underwritten according to Fannie Mae guidelines, which conform to maximum loan limits set by these agencies. The current maximum loan limit is \$359,650 for single-family homes. These loans are referred to as "conforming" loans. The Bank also originates loans with balances in excess of the conforming limit, referred to as "jumbo" loans that have been underwritten to the credit standards of Fannie Mae or Freddie Mac.

BankFinancial has been an active seller of fixed rate residential loans into the secondary market, as part of interest rate risk management. Such loans are sold servicing retained, in order for the Bank to maintain the primary customer contact. In addition, adjustable rate residential loans originated by the Bank have been securitized into mortgage-backed securities pools that are guaranteed by Fannie Mae or Freddie Mac, with this activity pursued in order to reduce credit risk of the earning asset portfolio. Notwithstanding future liquidity and capital management needs, the Bank intends to continue these strategies following completion of the conversion transaction.

BankFinancial also originates residential second mortgage loans, home equity loans or lines of credit loans, consisting of loans with adjustable rates tied to the prime rate of interest, or fixed rate loans with terms of up to 10 years. Such loans totaled \$105.1 million as of December 31, 2004. BankFinancial originates first mortgage home equity loans in amounts up to 80% of the appraised value. LTV's on second mortgage loans are restricted to 80%, in accordance with Bank policy. These loan products are reflective of the Bank's recent business strategy of lending on residential property and providing a broader range of products and services to the customer

base. These types of lending will continue to be emphasized over the course of this plan, due to the acceptable yields and credit risk associated with these loans.

Multi-Family Real Estate Lending - BankFinancial also is an active originator of real estate loans secured by multi-family property. The Bank's multi-family loan portfolio totaled \$240.6 million as of December 31, 2004, consisting primarily of smaller apartment buildings in the greater Chicago metropolitan area, generally with 6-12 units for each building. A single loan may include a number of these smaller apartment buildings, as overall loan sizes generally range from \$500,000 to \$3 million. The multi-family loans are grouped into three main categories, those with sufficient security of the land and building to support the loan, those that qualify for 50% regulatory risk-weighting and those that do not qualify for the 50% risk-weighting. Balances are maintained in each of the three categories for yield, interest rate risk and other business reasons. Such loans are generally adjustable rate in nature with 3/1, 5/1 or 7/1 adjustment terms, and overall yields on this portfolio are 50-75 basis points above the 1-4 family portfolio loan yields. The Bank intends to continue emphasizing this lending activity, given the nature of the market area surrounding the branch offices.

Commercial Real Estate Lending – BankFinancial has also been an active originator of commercial real estate loans, consisting of loans on non-residential real estate property. The Bank's senior management team, including the lending function, contains personnel with sufficient experience to operate the active commercial loan department. This type of lending is attractive due to the higher yields and adjustable rate nature of these loans, and permits the Bank to operate as a more complete community bank and full service institution, offering a wider array of loan products to the communities served. The generally larger balances of such loans is also attractive to BankFinancial as this allows the Bank to operate the lending function more efficiently with fewer personnel required. Such loans totaled \$248.8 million as of December 31, 2004. A significant portion of these loans were secured by nursing homes, with other security types including small, local commercial business properties, office buildings and strip malls in the local market areas served by the Bank. In order to take advantage of local lending opportunities, provide for higher asset yields and to position the Bank as a more full-service financial institution, BankFinancial intends to continue to offer such non-residential mortgage loans, and this will continue to be an area of emphasis for the Bank. A significant portion of

these loans are tied to the prime rate of interest, and are thus short-term adjustable loans with three or five year adjustment periods or three or five year balloon maturities. BankFinancial also makes a small number of fixed rate commercial real estate loans. LTV ratios are generally limited to 80% of appraised value of the property, and debt service coverage ratios are generally a minimum of 120%. The Bank has in place sufficient experienced personnel in this area of lending in order to facilitate expansion of this area going forward.

Construction Lending – BankFinancial also originates land acquisition, development and construction loans to builders in the local market area, with these loans originated on single family residential, multi-family and non-residential property. As of December 31, 2004, these loans totaled \$60.0 million, or 5.5% of total loans receivable. These loans are pursued as a business strategy to enhance the overall yield of the loan portfolio, shorten the term to maturity of the loan portfolio, and increase the Bank's presence in the local market area in connection with builders and real estate agents. Construction loans are made on sites that are either pre-sold or, to a lesser extent, speculative homes, including some "high end" homes worth in excess of \$1 million. Construction loan terms include a maximum LTV of 75% and terms of no more than one year. Land loans are originated for a maximum LTV ratio of 65% and a maximum term of two years. Development loans are also made to finance improvements to real estate, mostly for single family residential developments. Lending in this area is expected to continue to be a material activity over the course of this Plan.

Commercial Business/Lease Lending – As of December 31, 2004, the Bank held a total \$92.5 million of commercial business loans and \$86.4 million of commercial leases in portfolio. In parallel with the commercial real estate lending activities, the Bank originates commercial business loans to businesses located in the local market area, with such loans secured by various business assets such as inventory or property, plant and equipment. About 50% of the commercial business loans are working capital loans for nursing homes in the local market area. The term of these loans generally range from one to five years, are primarily prime-based loans and thus are adjustable loans that assist in interest rate risk management. BankFinancial does originate a few fixed rate commercial business loans, with terms generally limited to approximately 3-4 years. This area of lending is expected to be increased over the course of this

Plan, and the Bank has in place the required personnel expertise needed to adequately manage and expand this business activity.

As part of the Bank's loan diversification efforts, BankFinancial maintains a commercial leasing portfolio. The leases in portfolio are either originated from Fortune 1000 companies that have an investment grade public debt rating, or from subsidiaries of foreign companies that meet the required underwriting standards but are not rated. The security for the leases is generally an assignment of the lease payments and a secured interest in the equipment being leased. Commercial leases generally have a maximum maturity of 7 years and a maximum credit exposure of \$7.0 million. Leases to below-investment grade companies are limited to 10% of the commercial lease portfolio and a maximum credit exposure of \$1.0 million. Lease loans are always fully amortizing, with fixed interest rates.

Consumer lending has not been an area of emphasis for BankFinancial, due to the need for additional personnel to originate and service such loans. Consumer loans totaled only \$2.8 million as of as of December 31, 2004, and consisted mostly of loans on deposit accounts, automobile loans and credit card loans. These loans are offered in order to provide a broader product line for customers, however such loans are not actively marketed. Such loans are higher yielding and short-term loans, thus assisting in reaching income and interest rate risk goals.

Asset Quality

The Bank's balance of non-performing assets and accruing loans that are more than 90 days past due has been moderate over the past two fiscal years, equaling 0.60% and 0.44% of assets as of December 31, 2003 and December 31, 2004, respectively. The consistently strong credit quality has been realized through aggressive oversight of the loan portfolio and selective underwriting. As shown in Exhibit I-11, the Bank's balance of problem assets at December 31, 2004 consisted solely of non-accruing loans. The non-accruing loan balance consisted primarily of residential and non-residential mortgage loans.

The Bank reviews and classifies assets on a quarterly basis and establishes loan loss provisions based on the overall quality, size and composition of the loan portfolio, as well other factors such as historical loss experience, industry trends and local real estate market and

economic conditions. The Bank maintained valuation allowances of \$11.0 million at December 31, 2004, equal to 1.00% of net loans receivable and 168.90% of non-performing assets and accruing loans more than 90 days past due.

Funding Composition and Strategy

Deposits have consistently accounted for the Bank's primary source of funds and at December 31, 2004 deposits equaled approximately 81% of BankFinancial's interest-bearing funding composition. Exhibits I-12 and I-13 provide the composition of the deposit portfolio, and the interest rate and maturity composition of the CD portfolio at December 31, 2004. Lower costing NOW and money market accounts, along with savings accounts and non-interest bearing demand accounts, comprise the largest component of the Bank's deposit composition, with such deposits amounting to \$651.4 million or 59.2% of total deposits at December 31, 2004. Over the past year, the composition of the Bank's deposit base composition has remained relatively stable.

CDs represent the second largest component of the Bank's deposit composition, with BankFinancial's current CD composition reflecting a higher concentration of short-term CDs (maturities of one year or less). As of December 31, 2004, the CD portfolio totaled \$449.2 million or 41.0% of total deposits and 77% of the CDs were scheduled to mature in one year or less. BankFinancial holds only a moderate amount of brokered CDs in portfolio. Deposit rates offered by the Bank are generally in the middle of the range of rates offered by local competitors.

Borrowings, consisting of FHLB advances, reverse repurchase agreements and a third party loan, have been utilized by the BankFinancial in the most recent fiscal year, primarily to assist in interest rate risk management and to support expansion of operations, as such funds were used to purchase investment securities and fund certain lending operations. The Bank maintained \$264.7 million of borrowings at December 31, 2004, versus a balance of \$332.0 million as of December 31, 2001. Exhibit I-14 provides further detail of BankFinancial's borrowing activities during the past two fiscal years. The advances are short and medium term advances, with terms generally extending out a three year period. BankFinancial is expecting to utilize additional borrowings, in addition to deposit growth, internal funding and stock proceeds, to fund the desired growth of the Bank following completion of the conversion. To the extent

additional borrowings are utilized by the Bank, such borrowings would most likely consist of FHLB advances.

Subsidiary Operations

BankFinancial currently has two wholly-owned subsidiaries. Financial Assurance Services sells title insurance, property and casualty insurance and other insurance products. Financial Assurance services also offers title services through its Financial Title Services division. During the year ended December 31, 2004, Financial Assurance Services reported net income of \$113,800. As of December 31, 2004, Financial Assurance had 12 employees. A second wholly-owned subsidiary, BankFinancial Asset Recovery Corporation, holds title to real estate foreclosed upon by the Bank. For the year ended December 31, 2004, BankFinancial Asset Recovery Corporation reported net income of \$169,000.

Legal Proceedings

BankFinancial is involved in routine legal proceedings occurring in the ordinary course of business which, in the aggregate, are believed by management to be immaterial to the financial condition of the Bank.

II- MARKET AREA

Introduction

The Bank conducts operations in the Chicago metropolitan area counties of Cook, Lake, Will and DuPage through a network of 16 branch offices and its headquarters office in Cook County. See Exhibit II-1 for a description of the Bank's office facilities. Essentially all the Bank's lending and deposit operations are conducted in these four market area counties. The population of the Chicago MSA was 9.4 million as of 2004, representing a 3.3% increase from the 2000 census, and thus the Chicago MSA represents one of the largest metropolitan statistical areas in the United States, with a largely diversified economy, employment base, and population base. The Bank's branch office network, which is dispersed across a majority of the region, is characterized by a complete cross-section of the region's population base, businesses and property characteristics.

The Bank holds only a minor market share of deposits in Cook County (approximately 0.5%), and thus has potential for additional growth if given the financial strength and ability to establish a wider branch office network with greater access to customers. BankFinancial competes with a large number of national, regional and locally-based financial institutions. The primary larger financial institution competitors include Bank One N.A., LaSalle Bank N.A., Harris Trust and Savings Bank, Citibank, FSB, Charter One Bank, N.A., and Washington Mutual. In addition, the Bank faces competition from mortgage banking companies, consumer finance companies, investment houses, mutual funds, insurance companies and other financial intermediaries. Over the past couple of years, the competitive factors have intensified with the growth of electronic delivery systems (particularly the Internet).

Future growth opportunities for the Bank depend on future growth and stability of the regional economy (in particular the Chicago metropolitan statistical area), demographic growth trends and the nature and intensity of the competitive environment. These factors have been briefly examined in the following pages to help determine the growth potential that exists for the

Bank and the relative economic health of the Bank's market area, and the relative impact on value.

National Economic Factors

The future success of the Bank's operations is partially dependent upon various national and local economic trends. The economy in general showed signs of accelerating going into the second quarter of 2004, even though first quarter GDP growth increased at a slower than expected 3.9% annual rate. Job growth in April exceeded expectations, as the economy created 288,000 new jobs and the national unemployment rate fell to 5.6% in April. Some other economic data for April was not as strong, as higher interest rates slowed new housing starts and sales of new homes. An additional 248,000 jobs were created in May, bringing the three month total of jobs added to almost one million – the biggest three month increase since 2000. The May unemployment rate remained at 5.6%, as more people entered the labor market looking for work. Despite higher mortgage rates, sales of new and existing homes surged to record highs in May. Consumer spending rose 1.0% in May, which was the largest increase since October 2001. However, orders for durable goods posted an unexpected decline in May, resulting in the first back-to-back month drops in durable goods orders since the end of 2002. The economy showed additional signs of slowing at the end of the second quarter of 2004, as higher energy prices reduced consumer spending. Retail sales, industrial production and housing starts all fell in June. Job growth was also less than anticipated in June and the unemployment rate remained unchanged at 5.6% for the third straight month. The index of leading indicators fell in June for the first time in over a year and second quarter GDP declined to a 3.0% annual growth rate.

Surging oil prices continued to hamper the U.S. economy at the beginning of the third quarter, as employers added just 32,000 jobs in July. Despite modest job growth, the July unemployment rate dropped to 5.5%. A decline in July new home sales and only a modest gain in July durable goods orders further suggested that the economy had hit a soft patch. Employment data showed a strengthening jobs market for August, as the 5.4% unemployment rate reported for August was its lowest level since October 2001. Comparatively, other economic data for August generally showed the pace of economic activity continued to

decelerate, which included a decline in retail sales and the third straight monthly drop in the index of leading indicators. However, new home sales bounced back in August, rising 9.4% from July. Third quarter GDP rose at a slower than expected 3.7% annual rate, while lower interest rates supported a 3.5% increase in new home sales for September. Job growth was less than anticipated in September, although the unemployment rate remained unchanged at 5.4%.

High oil prices remained as a damper on the economy at the beginning of the fourth quarter, as U.S. manufacturing activity fell to a thirteen month low in October 2004. Consumer confidence also fell in October reflecting concerns over sluggish job growth. However, job growth was strong in October as 337,000 jobs were added, although the national unemployment rate for October ticked up to 5.5% as more people started to look for jobs. Helped by the strong job growth and lower oil prices, consumer confidence rose in November. Notwithstanding the employment gains, the leading economic indicators fell for a fifth straight month in October. Low mortgage rates continued to support strong home sales for October. U.S. job growth for November slowed sharply, although the U.S. unemployment rate for November declined to 5.4%.

Stocks rallied through most of December 2004, as some favorable economic data, including a strong report on December consumer confidence and a five-month low in new unemployment claims, helped to lift the Dow Jones Industrial Average ("DJIA") to a three and one-half year high in late-December. The rally did not carry over into the New Year, as investors reacted negatively to some disappointing economic data and indications by the Federal Reserve that it was likely to keep raising rates because of wariness about inflation. Concerns about slowing profit growth, weaker than expected growth in the fourth quarter of 2004 and the elections in Iraq extended the downward trend through mid-January 2005. After three straight weekly declines, the DJIA edged higher in the last week of January on some upbeat earnings reports and a better than expected consumer confidence index. The positive trend in the broader stock market continued during the first half of February, as the Federal Reserve's quarter point rate increase contained no surprises, oil prices declined and January retail sales beat expectations. The broader stock market had an uneven performance during the second half of February, reflecting concerns about inflation, higher oil prices and a weak dollar. Despite

surging oil prices, the DJIA moved back into positive territory for the year in early-March. Strong job growth reflected in the February employment data and better than expected retail sales for February were factors that contributed to the positive move in stocks during the first week of March. Higher oil prices and interest rates pressured stocks lower in mid-March, as rising commodity prices rekindled inflation fears. The downturn in stocks continued going into the second half of March, as stocks were weighed down by news of a record U.S. trade deficit in 2004, General Motors' warning that earnings will be significantly below an earlier forecast and record high oil prices. A seventh interest rate increase since June 2004 by the federal reserve on March 22, 2005 raised fears of inflation over the near term future and caused a drop in stock prices. Stock prices fluctuated in late March 2005, reacting to 1st quarter earnings report expectations and economic data including the future price of oil. On April 1, 2005, the DJIA closed at 10404.3 or 3.5% lower since December 31, 2004, and the NASDAQ Composite Index closed at 1984.81 or 8.8% lower since December 31, 2004.

In terms of interest rate trends over the past year, an upward trend in interest rates was in effect at the beginning of the second quarter of 2004, as strong economic data increased expectations that the Federal Reserve would increase interest rates. Bond yields were also pushed higher by signs of inflation coming back into the economy, as the consumer price index for March rose 0.5%. March economic data that showed a strengthening economy pressured bond yields higher through the end of April. Treasury yields eased lower during mid-May, as investors shifted money to the relative safety of bonds in reaction to India's election results and the assassination of the head of the Iraqi Governing Council. Strong job growth reflected in the May employment data and growing inflation concerns reversed the downward trend in bond yields during the first half of June, with the yield on the 10-year U.S. Treasury note hitting a two year high in mid-June. The Federal Reserve's decision to raise its short-term rate from 1.00% to 1.25% provided a boost to bond prices at the close of the second quarter, as the Federal Reserve indicated that it would continue to raise the Federal Funds rate a quarter-point at a time.

Signs of slower economic growth and a smaller than expected increase in June consumer prices served to stabilize interest rates through most of July 2004. Bond yields declined during the first half of August, as higher oil prices slowed the pace of economic expansion. The Federal

Reserve raised short-term rates a quarter-point to 1.50% in August and signaled that more increases were in store for 2004, based on expectations that the slowdown in the economy would only be temporary. The bond market reacted favorably to the Federal Reserve's decision to raise the target rate to 1.75% at its September meeting, with the yield on the ten-year U.S. Treasury note edging below 4.0% in late-September. Treasury prices declined slightly at the close of the third quarter, which was largely attributed to profit taking and stronger than expected GDP growth reported for the second quarter.

Weaker than expected employment data for September and higher oil prices pushed bond yields lower at the start of the fourth quarter, with the yield on the ten-year U.S. Treasury note edging back below 4.0% in late-October. Treasury yields increased during early-November, on news of stronger than expected job growth for October and a decline in oil prices to a three week low. The Federal Reserve raised the Federal Funds rate a quarter-point to 2.00% as expected at its November meeting, which combined with mixed economic data served to stabilize long term bond yields in mid-November. Lower oil prices and concern about the weak dollar pushed bonds prices lower in late-November. In early-December, bonds rallied on the weaker than expected employment data for November. The positive trend in U.S. Treasuries continued through mid-December, as the Federal Reserve raised its key interest rate target by a quarter point to 2.25% and indicated that it would continue to raise interest rates at a measured pace based on expectations of moderate economic growth and well contained inflation. Treasury yields moved higher at the close of 2004 on news of a surge in consumer confidence during December.

U.S. Treasury yields increased sharply at beginning of 2005 on signs that economic growth was picking up momentum and indications from the Federal Reserve that it was likely to keep raising rates because of wariness about inflation. Despite the generally favorable economic data, Treasury yields eased lower during mid- and late-January as investors dumped stocks in favor of bonds. The Federal Reserve raised its target interest by another quarter point in early-February and signaled no change in its plan for more increases. The as expected rate increase and January employment data showing lower than expected job growth sparked a rally in long-term Treasury bonds, with the yield on the ten-year Treasury falling below 4% in early-February.

Bond yields moved higher in mid-February on inflation concerns and indications of higher interest rates from the Federal Reserve. During March 2005, bond yields continued their upward trend, with both short-term and long-term bond yields increasing to nine month highs with the 10-year bond yield reaching 4.69% on March 24, 2005, as the markets reacted to heightened inflation fears. As of April 1, 2005, the bond equivalent yields for U.S. Treasury bonds with terms of one and ten years equaled 3.44% and 4.49%, respectively, versus comparable yields of 2.75% and 4.24% at December 31, 2004.

Based on the consensus outlook of 56 economists surveyed by *The Wall Street Journal*, the U.S. economy for 2005 will see GDP growth of about 3.6%, subdued inflation and only slight rises in interest rates. The consensus calls for the Federal Reserve's short-term target interest rate to rise to 3% by June and to 3.5% by December. The economists expected the yield on 10-year U.S. Treasury notes to rise to more than 5% by year end 2005. Exhibit II-2 provides historical interest rate trends from 1995 through April 1, 2005.

Market Area Demographics

Table 2.1 presents information regarding the demographic and economic trends for the Bank's market area counties from 2000 to 2004 and projected through 2009, with additional data provided in Exhibit II-3. Data for the nation, the State of Illinois and the Chicago MSA is included for comparative purposes. Within the four market area counties, Cook County maintained a population of approximately 5.4 million as of 2004, approximately 57% of the total MSA population. The remaining three market area counties contained sizeable population bases, each in excess of 600,000. Reflecting trends across the nation, the more urban county of Cook reported the lowest annual population growth rate of a negative 0.1% from 2000 to 2004, a rate lower than the statewide rate of positive 0.6% annually, and lower than the MSA's 0.8% annual growth rate. The outlying counties each reported stronger growth rates, with Will County reporting the highest annual rate, 4.5%. These trends are projected to continue over the next five years through 2009, although growth rates are expected to slow.

These population trends represent a less than desirable trend for Bank as approximately 72% of the Bank's deposits are located in Cook County, and that the most attractive growth

Table 2.1
BankFinancial, F.S.B.
Summary Demographic/Economic Information

				Growth	Growth
-		Year		Rate	Rate
	<u>2000</u>	<u>2004</u>	2009	2000-04	2004-2009
D = == l = (' = = (000)				(%)	(%)
Population(000)	004 400		207.440	4.00/	0.007
United States	281,422	292,937	307,116	1.0%	0.9%
Illinois	12,419	12,705	13,047	0.6%	0.5%
Chicago MSA	9,098	9,398	9,762	0.8%	0.8%
Cook County	5,377	5,364	5,342	-0.1%	-0.1%
Lake County	644	694	756	1.9%	1.7%
Will County	502	600	721	4.5%	3.7%
DuPage County	904	937	976	0.9%	0.8%
Universida (000)		•			
Households(000) United States	105 100	100.050	445 474	4.00/	4.00/
	105,480	109,950	115,474	1.0%	1.0%
Illinois Obicere MCA	4,592	4,694	4,816	0.6%	0.5%
Chicago MSA	3,280	3,384	3,510	0.8%	0.7%
Cook County	1,974	1,967	1,957	-0.1%	-0.1%
Lake County	216	233	254	1.9%	1.7%
Will County	168	201	243	4.7%	3.9%
DuPage County	326	337	352	0.9%	0.8%
Madian Hausahald Income	v(¢)				
Median Household Income United States	\$42,729	\$46,475	\$51,597	2.1%	2.1%
	-		57,868	2.1%	2.1%
Illinois Chianga MSA	47,013 51,503	51,444			
Chicago MSA	51,592	56,906	63,596	2.5%	2.2%
Cook County	46,409	50,093	56,142	1.9%	2.3%
Lake County	67,571	73,975	83,401	2.3%	2.4%
Will County	62,899	69,510	78,528	2.5%	2.5%
DuPage County	68,641	73,166	79,999	1.6%	1.8%
		•			
Per Capita Income(\$)					
United States	\$21,587	\$24,092	\$27,309	2.8%	2.5%
Illinois	23,104	25,772	29,160	2.8%	2.5%
Chicago MSA	24,614	27,404	30,938	2.7%	2.5%
Cook County	23,227	25,692	28,866	2.6%	2.4%
Lake County	32,102	35,487	39,863	2.5%	2.4%
Will County	24,613	28,098	32,360	3.4%	2.9%
DuPage County	31,315	34,438	37,983	2.4%	2.0%
2004 A see Distable 41 - m/8/	0.44 \	45.04.\/	25 54 Vm	EE L Van	
2004 Age Distribution(%) United States	<u>0-14 Yrs.</u> 21.0%	<u>15-34 Yrs.</u> 28.0%	<u>35-54 Yrs.</u> 29.0%	<u>55+ Yrs.</u> 22.0%	
Illinois	21.0%	28.0%	29.0%	22.0%	
Chicago MSA	22.0%	28.0%	30.0%	20.0%	
Cook County	22.0%	29.0%	28.0%	21.0%	
Lake County	24.0%	27.0%	31.0%	18.0%	
Will County	24.0%	28.0%	32.0%	16.0%	
DuPage County	22.0%	26.0%	32.0%	20.0%	
	Less Than	\$25,000 to			
2004 HH Income Dist.(%)	\$25,000	50,000 to	\$50,000+		
United States	<u>\$25,000</u> 26.0%	28.0%	46.0%		
Illinois	23.0%	26.0%	51.0%		
Chicago MSA	20.0%	24.0%	56.0%		
Cook County	24.0%	26.0%	50.0%		
Lake County					
•	13.0% 13.0%	20.0%	67.0% 67.0%		
Will County DuPage County	13.0% 11.0%	20.0% 20.0%	67.0% 69.0%	•	
Durage County	11.076	20.0%	03.070	•	
Source: Claritas					

Source: Claritas.

trends are located in the outlying counties. The larger overall population base of Cook County provides an adequate source of business for financial institutions, although the Bank is a relatively midsized institution that faces both smaller and larger competitors in the local market area. As shown in Table 2.1, the number and growth of households performed somewhat better over the same time period, although this reflects a national trend towards a lower average household size and an increase in the number of households overall. In addition, the population and household growth trends described above are forecast to remain relatively constant over the next five years, indicating that the Bank's business prospects are expected to remain stable in the foreseeable future. The demographic trends also provide support for the need to seek growth in other areas besides Cook County. Table 2.1 also details the age distribution of the residents of the four market area counties, and reveals that overall, the market area's population base is relatively dispersed in terms of age, with Lake and Will Counties having a largest proportion of younger residents and Cook and DuPage Counties have the largest proportion of older residents.

Examination of another characteristic of the Bank's market area, median household income and per capita income, revealed that Cook County reported income levels in line with the statewide averages, while the three outlying counties reported noticeably higher levels of income. The relatively low income levels in Cook County indicate the potential for reduced levels of financial institution deposits, deposit growth and overall need for financial institution services. Local household income distribution data also revealed a noticeably lower overall income level in Cook County versus the other market areas served.

Local Economy

Due to the overall large size of the Chicago metropolitan area population base and economy, the Bank operates in a diversified economic and demographic area, where all economic sectors are fully represented. As shown in Table 2.2 below, the State of Illinois, Cook County and the four county market area all reported the largest proportion of employment in services, wholesale/retail trade, manufacturing and government, indicative of a relatively diversified employment base. The state of Illinois recorded a higher level of manufacturing employment, while Cook County recorded a higher level of transportation/public utilities

employment. Overall, however, the employment base of the four market area counties, including Cook County was quite similar to the statewide averages, indicative of the overall large economy in the Chicago metropolitan area. See Exhibit II-3 for additional data and details.

Table 2.2
Primary Market Area Employment Sectors
(Percent of Labor Force)

Employ. Sectors	<u>Illinois</u>	Cook County	Four Cty Avg.
Services	39.1%	43.3%	38.4%
Wholesale/Ret. Trade	14.7	13.0	16.8
Government	12.3	11.0	11.7
Manufacturing	10.6	9.2	10.4
Finance, Ins., Real Estate	9.7	11.4	9.8
Transportation/Public Util.	4.3	5.1	4.0
Construction	5.3	4.3	6.5
Agriculture	1.3	0.0	0.2
Other	<u>2.7</u>	<u>2.7</u>	<u>2.3</u>
	100.0%	100.0%	100.0%

Source: REIS DataSource.

As shown in Table 2.3, similar to national trends, the unemployment rate in Illinois decreased in the last twelve months, during which the unemployment rate in Cook, Lake, Will and DuPage Counties all decreased. The lowest unemployment rate was found in DuPage County. Illinois, Cook County, Lake County and Will County had unemployment rates above the national average, an unfavorable sign as it reflects a certain weakness to the job market for workforce employers.

Table 2.3 Market Area Unemployment Trends

	Jan. 2004	Jan. 2005
Region	<u>Unemployment</u>	<u>Unemployment</u>
United States	6.3%	5.7%
Illinois	7.0%	6.1%
Cook County	6.9%	6.0%
Lake County	7.3%	5.9%
Will County	8.1%	6.2%
DuPage County	5.0%	4.5%
Carrest II C Damass of	Talam Caralasia	

Source: U.S. Bureau of Labor Statistics.

Competition

Due to the overall size of the market in which the Bank operates, BankFinancial holds a minimal market share of deposits of 0.5% in Cook County, and market shares of 1.1% in Lake County and 1.8% in Will County (see Table 2.4). With the current market share below 3%, additional deposit growth in the market area is likely achievable, particularly as BankFinancial competes with a number of regional and super-regional competitors, along with a number of smaller locally-based financial institutions.

Table 2.4 displays deposit trends for thrifts and commercial banks in Illinois and the four market area counties. Since 2001, deposit growth in Illinois has been positive for commercial banks, with savings institutions declining in deposits, primarily due to acquisitions of thrifts by commercial banks. Commercial banks continue to maintain the majority of deposit funds in the state of Illinois, approximately 88% of all deposits as of the most recent date.

Within Cook County, BankFinancial recorded an annualized decrease in the balance of deposits of 1.4% since 2001, although this decline was in part due to a decision to force certain higher cost deposits to leave the Bank following the acquisition of Success National Bank. This resulted in a reduction in BankFinancial's deposit market share from 0.6% in 2001 to 0.5% in 2004. Overall, commercial banks increased deposits in Cook County at an annual rate of 4.6%, while savings institutions recorded a decline in deposits at an annual rate of 9.6%. Commercial banks have approximately 90% of deposit funds in Cook County. In the other three market area counties, deposits increased by an annual average of 6.2%, although this figure was affected by a decline in deposits in DuPage County, with this decline due to larger commercial banks moving certain deposits to other offices in other geographic areas. Commercial bank deposits increased at a faster rate than savings institutions in Will and DuPage Counties, with savings institutions recording declines in deposits in those counties. The Bank's deposits also declined in Lake and Will County, reflecting efforts to reduce the level of high cost deposit funds.

With regard to lending competition in the local market area, the Bank anticipates the most significant competition from larger financial institutions such as LaSalle Bank, N.A., Citibank, FSB, Mid America Bank, FSB, and Fifth Third Bank, along with other mid-sized commercial banks. Another type of competitor includes real estate mortgage investment

Table 2.4 BankFinancial, F.S.B. Deposit Summary

As of June 30,

		2001			2004		Deposit
		Market	Number of		Market	No. of	Growth Rate
	<u>Deposits</u>	<u>Share</u>	<u>Branches</u>	<u>Deposits</u>	<u>Share</u>	<u>Branches</u>	2001-2004
		(1	Dollars in Tho	usands)			(%)
State of Illinois	\$251,901,000	100.0%	4,054	\$281,869,000	100.0%	4,393	3.8%
Commercial Banks	211,712,000	84.0%	3,553	248,935,000	88.3%	3,857	5.5%
Savings Institutions	40,189,000	16.0%	501	32,934,000	11.7%	536	-6.4%
Cook County	\$137,017,000	100.0%	1,204	\$148,577,000	100.0%	1,382	2.7%
Commercial Banks	116,457,000	85.0%	965	133,413,000	89.8%	1,111	4.6%
Savings Institutions	20,560,000	15.0%	239	15,164,000	10.2%	271	-9.6%
BankFinancial(1)	836,452	0.6%	13	801,003	0.5%	10	-1.4%
Lake County	\$11,635,000	100.0%	185	\$16,882,000	100.0%	217	13.2%
Commercial Banks	11,009,000	94.6%	172	15,320,000	90.7%	190	11.6%
Savings Institutions	626,000	5.4%	13	1,562,000	9.3%	27	35.6%
BankFinancial(1)	301,632	2.6%	5	188,379	1.1%	4	-14.5%
Will County	\$5,228,000	100.0%	130	\$6,850,000	100.0%	174	9.4%
Commercial Banks	4,826,000	92.3%	118	6,517,000	95.1%	157	10.5%
Savings Institutions	402,000	7.7%	12	333,000	4.9%	17	<i>-</i> 6.1%
BankFinancial	155,247	3.0%	1	123,385	1.8%	1	-7.4%
DuPage County	\$25,285,000	100.0%	313	\$22,330,000	100.0%	341	-4.1%
Commercial Banks	14,089,000	55.7%	265	19,423,000	87.0%	302	11.3%
Savings Institutions	11,196,000	44.3%	48	2,907,000	13.0%	39	-36.2%
BankFinancial	. 0	0.0%	0	5,310	0.0%	1	MM

(1) Includes deposits of Success National Bank.

Source: FDIC.

conduits ("REMICs"), which are also aggressively purchasing certain types of loans. In addition other competitors include other local and regional mortgage companies, independent mortgage brokers and credit unions in originating mortgage and non-mortgage loans. To remain competitive, BankFinancial focuses on providing residential and multi-family mortgage loans, non-residential mortgage loans and commercial business loans and retail deposit services to existing customers and the new customers attracted to the Bank. As indicated in the mission statement, the Bank's mission is to position itself to exceed every expectation for providing high quality personal customer service. This strategy is designed to identify a niche in the market where the Bank can compete against other institutions. BankFinancial's approach to reaching the potential customer base is to market to the general public at large through various marketing avenues.

Summary

The overall condition of the primary market area can be characterized as stable, with moderate growth potential in the immediate Cook County market area and higher growth potential in the three remaining market area counties, based on regional population and economic projections. The overall total population base within the Bank's market area does provide the potential for additional banking customers, particularly in light of the current market share of deposits held by the Bank. Going forward, in view of the local demographic and economic trends and the numbers and types of competitors in the market area, the competition for deposits is expected to remain substantial, which will result in BankFinancial having to pay competitive deposit rates, provide high quality service and consider providing electronic banking capabilities to increase local market share. In addition, the Bank also will have to engage in sufficient levels of marketing activities.

III. PEER GROUP ANALYSIS

This chapter presents an analysis of BankFinancial's operations versus a group of comparable companies (the "Peer Group") selected from the universe of all publicly-traded savings institutions. The primary basis of the pro forma market valuation of BankFinancial is provided by these public companies. Factors affecting the Bank's pro forma market value such as financial condition, credit risk, interest rate risk, and recent operating results can be readily assessed in relation to the Peer Group. Current market pricing of the Peer Group, subject to appropriate adjustments to account for differences between BankFinancial and the Peer Group, will then be used as a basis for the valuation of BankFinancial's to-be-issued common stock.

Peer Group Selection

The Peer Group selection process is governed by the general parameters set forth in the regulatory valuation guidelines. Accordingly, the Peer Group is comprised of only those publicly-traded savings institutions whose common stock is either listed on a national exchange (NYSE or AMEX), or is NASDAQ listed, since their stock trading activity is regularly reported and generally more frequent than non-publicly traded and closely-held institutions. Non-listed institutions are inappropriate since the trading activity for thinly-traded or closely-held stocks is typically highly irregular in terms of frequency and price and thus may not be a reliable indicator of market value. We have also excluded from the Peer Group those companies under acquisition or subject to rumored acquisition, mutual holding companies and recent conversions, since their pricing ratios are subject to unusual distortion and/or have limited trading history. A recent listing of the universe of all publicly-traded savings institutions is included as Exhibit III-1.

Ideally, the Peer Group, which must have at least 10 members to comply with the regulatory valuation guidelines, should be comprised of locally or regionally-based institutions with comparable resources, strategies and financial characteristics. There are approximately 147 fully-converted publicly-traded thrift institutions nationally and, thus, it is typically the case that the Peer Group will be comprised of institutions with relatively comparable characteristics. To the extent that differences exist between the converting institution and the Peer Group, valuation

adjustments will be applied to account for the differences. From the universe of publicly-traded thrifts, we selected 10 institutions with characteristics similar to those of BankFinancial. In the selection process, we applied one "screen" to the universe of all public companies:

Screen #1. Midwest institutions with assets between \$800 million and \$3.5 billion and a return on equity of less than 10%. Ten companies met the criteria for Screen #1 and all ten were included in the Peer Group. Exhibit III-2 provides financial and public market pricing characteristics of all publicly-traded Midwest based thrifts with assets greater than \$500 million, from which the Peer Group was selected.

Table 3.1 shows the general characteristics of each of the 10 Peer Group companies and Exhibit III-3 provides summary demographic and deposit market share data for the primary market areas served by each of the Peer Group companies. While there are expectedly some differences between the Peer Group companies and BankFinancial, we believe that the Peer Group companies, on average, provide a good basis for valuation subject to valuation adjustments. The following sections present a comparison of BankFinancial's financial condition, income and expense trends, loan composition, interest rate risk and credit risk versus the Peer Group as of the most recent publicly available date.

A summary description of the key characteristics of each of the Peer Group companies is detailed below.

- o TierOne Corp. of Lincoln, NE. Largest peer group company with relatively strong capital position and earnings. Loan portfolio is diversified into multi-family/commercial real estate and construction/land loans.
- o United Community Fin. Corp of OH. Second largest peer group company, with a relatively significant intangible balance and high level of earnings. United Community has also diversified into multi-family/commercial real estate and construction/land loans.
- o First Place Financial Corp. of OH. Asset size closely matches BankFinancial's pro forma assets. Asset composition includes a balance of investment securities and a relatively lower loan balance. First Place's asset loan composition is relatively undiversified away from residential loans, but First Place holds the largest loans serviced for others portfolio and servicing intangible.
- o CFS Bancorp, Inc. of IN. Operates in the Chicago metropolitan area with a similar sized branch office network. CFS has the largest investment portfolio of all peer group members, funded with largest borrowing base. Lowest earning peer group member, due to low net interest income. Assets invested primarily into securities, residential loans and multi-family/commercial real estate, with no loan servicing portfolio.

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Table 3.1 Peer Group of Publicly-Traded Thrifts April 5, 2005(1)

Ticker	Ticker Financial Institution	Primary Exchg. Market	Operating Strat. (2)	Total Assets	Fices	Fiscal	Conv. Date	Stock Price (\$)	Market Value (\$Mil)
BKMU TONE FPFC UCFC CTZN CITZ FDEF EFC HFFC	Bank Mutual Corp of WI TierOne Corp. of Lincoln NE First Place Fin. Corp. of OH United Community Fin. of OH Citizens First Bancorp of MI CFS Bancorp, Inc of Munster IN First Defiance Fin. Corp of OH EFC Bancorp, Inc of Elgin IL HF Financial Corp. of SD MutualFirst Fin. Inc. of IN	NASDAQ WI,MN INSDAQ NE,IA,KS Of OH NASDAQ Ne,IA,KS TH Of OH NASDAQ Youngstown OH,PA TH DO OH NASDAQ SOUTHEAST MI TH INSTER IN NASDAQ SOUTHEAST MI TH TH INSTER SOUTHEAST IL TH SD NASDAQ SD,MN TH Of IN NASDAQ EASTCENTRAL IN TH	Thrift Thrift Thrift Thrift Thrift Thrift Thrift Thrift	3,445 3,048 2,385 1,393 1,127 1,004 839	66 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	12-31 12-31 06-30 12-31 12-31 12-31 12-31 12-31	10/03 10/02 01/99 07/98 03/01 07/98 10/95 04/92	11.74 23.34 17.58 10.80 22.01 13.88 25.75 25.55 20.75	863 427 264 337 182 172 121 121

 Or most recent date available (M=March, S=September, D=December, J=June, E=Estimated, and P=Pro Forma)
 Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.E.=Real Estate Developer, Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.E.=Real Estate Developer, NOTES:

Div. = Diversified, and Ret. = Retail Banking.

(3) BIF insured savings bank institution.

data derived from information published in SNL Securities Quarterly Thrift Source: Corporate offering circulars, data derived from information Report, and financial reports of publicly-traded thrifts.

Date of Last Update: 04/05/05

- O Citizens First Bancorp, Inc. of MI. Citizens is a 15-branch thrift with significant investment in loans receivable funded with the highest equity/assets ratio of the all peer group members. Strong net income is supported by the net interest margin and high levels of non-interest income. Loans are relatively diversified into multifamily/commercial real estate and non-mortgage lending. Strong asset quality and reserve coverage ratios in comparison to other peer group members.
- o Bank Mutual Corp. of WI. Bank Mutual operates with a well capitalized balance sheet and reports relatively strong net income due to low operating expenses. Earning assets are concentrated in residential loans and MBS, along with commercial real estate, resulting in a risk-assets ratio in line with the Peer Group average. Asset quality and reserve coverage ratios compare favorably to the peer group averages.
- o First Defiance Financial Corp. of OH. Located in northwestern Ohio, First Defiance reported the most significant asset growth of all peer group companies in the past year, along with the highest level of net income. A strong net interest margin and non-interest income supported earnings. First Defiance reported the most significant diversification into multi-family/commercial real estate lending and consumer lending, resulting in the lowest investment in traditional residential lending. Asset quality and reserve coverage ratios were well above peer group averages.
- o EFC Bancorp, Inc. of IL. EFC, located close to the Chicago metropolitan area, contained the smallest branch office network (8 branches) and a relatively low equity/assets ratio. Net income approximated the peer group average, while the loan portfolio was concentrated in residential lending.
- o HF Financial Corp. of SD. The most leveraged of all peer group members, HF Financial reported relatively low profitability due to high operating expenses, notwithstanding a strong level of non-interest income. Earning assets were well diversified into multifamily/commercial real estate and non-mortgage lending. Asset quality was stronger than the peer group average, while reserve coverage ratios were weaker.
- MutualFirst Financial, Inc. of IN. The smallest peer group member, operating with a high ratio of loans/assets and a relatively high capital ratio. Income was supported by a strong net interest margin and diversification into commercial business lending. Asset quality was in line with the peer group average.

In aggregate, the Peer Group companies maintain a similar level of capital than the industry average (10.87% of assets versus 11.19% for all public companies), generate lower earnings as a percent of average assets (0.65% ROAA versus 0.78% for all public companies), and generate a slightly lower return on equity (5.99% ROE versus 8.09% for all public companies). The Peer Group's average P/B ratio and average P/E multiple were below and comparable to the respective averages for all publicly-traded thrifts.

	All	
	Publicly-Traded	Peer Group
Financial Characteristics (Averages)		
Assets (\$Mil)	\$2,552	\$1,769
Market capitalization (\$Mil)	\$373	\$271
Equity/assets (%)	11.19%	10.87%
Return on assets (%)	0.78%	0.65%
Return on equity (%)	8.09%	5.99%
Pricing Ratios (Averages)(1)		
Price/earnings (x)	18.53x	19.54x
Price/book (%)	154.21%	128.70%
Price/tangible book (%)	170.03%	146.11%
Price/assets (%)	16.81%	13.89%

(1) Based on market prices as of April 1, 2005.

Ideally, the Peer Group companies would be comparable to BankFinancial in terms of all of the selection criteria, but the universe of publicly-traded thrifts does not provide for an appropriate number of such companies. However, in general, the companies selected for the Peer Group were fairly comparable to BankFinancial, as will be highlighted in the following comparative analysis.

Financial Condition

Table 3.2 shows comparative balance sheet measures for BankFinancial and the Peer Group. BankFinancial's and the Peer Group's ratios reflect balances as of December 31, 2004, unless otherwise indicated for the Peer Group companies. BankFinancial's equity-to-assets ratio of 6.4% was below the Peer Group's average net worth ratio of 10.9%. However, the Bank's pro forma capital position will increase with the addition of stock proceeds and will exceed the Peer Group's ratio following the conversion. Tangible equity-to-assets ratios for the Bank and the Peer Group equaled 5.0% and 9.7%, respectively, as goodwill and intangibles maintained by the Bank equaled 1.4% of assets. The increase in BankFinancial's pro forma capital position will be favorable from a risk perspective and in terms of future earnings potential that could be realized through leverage and lower funding costs. At the same time, the Bank's higher pro forma capitalization will also result in a relatively low return on equity. Both the Bank's and the Peer

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Table 3.3 Balance Sheet Composition and Growth Rates Comparable Institution Analysis As of December 31, 2004

Subd. Neth Goodwill Trug Net MEMO:						_		
NI WI	Worth	Tng Net Worth	MBS, Cash & Assets Investments	Loans Deposits	Borrows.	Net Tng Net Worth Worth	Tangible	Core Reg. Cap.
3.6 24.4 67.1 66.4 20.7 11.0 11.0 11.0 11.1 13.9 29.2 62.3 72.5 13.9 0.3 12.1 11.0 17.0 110.1 12.2 14.4 77.9 67.0 20.4 0.6 10.9 12.2 9.7 11.4 77.9 67.0 20.4 0.6 10.9 1.2 9.7 11.4 20.0 11.2 17.9 67.0 20.4 0.6 10.9 1.2 9.7 11.1 13.9 29.2 54.6 57.6 22.1 0.0 19.5 11.7 17.8 ERGIN L. 3.1 11.4 80.5 66.8 23.6 0.0 11.7 11.1 11.1 11.1 11.1 11.1 11.1	4.9		2.39 4.10	2,33 3,89	9 -1.30	-2.08 -0.43	7.12	7.12 10.35
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See Companies Section								
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11.3 0.0 11.3	11.3						_	

Pinancial information is for the quarter ending September 30, 2004.
 Growth rates have been annualized from available financial information.

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Group's capital ratios reflected capital surpluses with respect to the regulatory capital requirements, with the Peer Group's ratios currently exceeding the Bank's ratios. On a proforma basis, the Bank's surpluses will likely be more significant than indicated for the Peer Group.

The interest-earning asset compositions for the Bank and the Peer Group were somewhat similar, with loans constituting the bulk of interest-earning assets for both BankFinancial and the Peer Group. BankFinancial's loans-to-assets ratio of 73.5% was below the comparable Peer Group ratio of 77.9%. Comparatively, BankFinancial's cash and investments-to assets ratio of 21.5% was above than the comparable Peer Group measure of 16.6%. Overall, BankFinancial's interest-earning assets amounted to 95.0% of assets, which approximated the Peer Group's ratio of 94.5%.

BankFinancial's funding liabilities reflected a funding strategy that was somewhat similar to that of the Peer Group's funding composition. The Bank's deposits equaled 74.7% of assets, which was above the comparable Peer Group ratio of 67.0%. Comparatively, borrowings accounted for a lower portion of the Bank's interest-bearing funding composition, as indicated by borrowings-to-assets ratios of 17.7% and 20.0% for BankFinancial and the Peer Group, respectively. Total interest-bearing liabilities maintained by the Bank and the Peer Group, as a percent of assets, equaled 92.4% and 88.0%, respectively. Following the increase in capital provided by the net proceeds of the conversion offering, the Bank's ratio of interest-bearing liabilities as a percent of assets will be less than the Peer Group's ratio.

A key measure of balance sheet strength for a thrift institution is its IEA/IBL ratio. Presently, the Peer Group's IEA/IBL ratio is stronger than the Bank's ratio, based on respective ratios of 107.4% and 102.8%. The additional capital realized from stock proceeds should serve to provide BankFinancial with an IEA/IBL ratio that exceeds the Peer Group's ratio, as the increase in capital provided by the infusion of conversion proceeds will serve to lower the level of interest-bearing liabilities funding assets and will be primarily deployed into interest-earning assets.

The growth rate section of Table 3.2 shows annual growth rates for key balance sheet items. Growth rates for BankFinancial and the Peer Group are based on the 12 months ended

December 31, 2004, or the most recent period available. BankFinancial's assets showed only a slight increase, at a 2.39% rate, versus a 14.3% asset growth rate posted by the Peer Group. Notwithstanding the continued change in the loan portfolio composition, BankFinancial's major asset categories showed little change over the time period, in line with the stable level of assets. Asset growth for the Peer Group was realized through loan growth, as cash and investments declined. Overall, the Peer Group's asset growth measures would tend to indicate greater earnings growth potential relative to the Bank's asset growth measures. In contrast, BankFinancial's future asset growth potential will be enhanced by the increased leverage capacity that will result from the infusion of net conversion proceeds into capital.

Similar to the asset side of the balance sheet, the Bank's balances of deposits and borrowings also showed an increase in deposits, offset by a decline in borrowings, while the equity base was slightly lower. The Peer Group's growth rates for deposits and borrowings were higher than the comparable growth rates indicated for the Bank, with borrowings increasing at the highest rate. The Peer Group also reported a modest increase in the equity base, of 0.28%. Factors contributing to the Bank's capital decline included its low earnings levels and changes in the adjustment for assets held for sale, along with certain non-recurring losses. Comparatively, despite recording a higher return on assets than the Bank, the Peer Group's capital declined due to dividend payments as well as stock repurchases, and changes to the AFS adjustment. The Bank's higher level of capital following the conversion may depress the Bank's capital growth rate going forward.

Income and Expense Components

Table 3.3 displays comparable statements of operations for BankFinancial and the Peer Group, based on earnings for the twelve months ended December 31, 2004 unless indicated otherwise for the Peer Group companies. For the period shown in Table 3.3, BankFinancial reported income of 0.10% of average assets, while the Peer Group reported net income to average assets of 0.65%. The comparable returns indicated for Bank and the Peer Group resulted from the Bank's higher level of operating expense along with a lower level of non-interest income. The Bank also reported net non-operating losses, in comparison to the Peer Group's lack of non-operating income or expense, on average.

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Table 3.3
Income as a Percent of Average Assets and Yields, Costs, Spreads
Comparable Institution Analysis
For the Twelve Months Ended December 31, 2004

		Net	Net Interest Income	Income	•		Other	Other Income			G&A/Other Exp.	er Exp.	Non-Op. Items	Items	Yields, C	Yields, Costs, and Spreads	Spreads		
	Y ON			1 4	Loss	NII	neol	9	, the	Total	640	GEB Goodwill	TON	24.490	Platy.	100	7.00.V	MEMO:	MEMO:
	es i	Ілсоше Бирепяе		NII OU	.	Provis.	,		œ.		Expense Amort	Amort.	Gains	Items	On Assets	of			Tax Rate
BankFinancial Corp. of IL December 31, 2004	0.10	. 55 25	1.61	2.94	0.00	2.94	0.00	0.00	85.0	0.58	2.76	0.12	-0.58	0.00	4.80	1.88	2.92	3,456	22,13
All Public Companies State of IL Comparable Group Average Mid-West Companies	0.77 0.82 0.65 0.65	4.95 4.96 5.03 5.03	1.93 1.94 2.06 2.06	3.02 3.01 2.96 2.96	0.13 0.08 0.22 0.22	2.89 2.94 2.74 2.74	0.09	0.00 0.00 0.00	0.66 0.54 0.82	0.70 0.59 0.91	2.33	0.02 0.01 0.03	0.05 0.06 0.00	0.01 0.00 0.00 0.00	5,04 5,15 5,33 5,33	2.23	2.90 2.91 2.96 2.96	5,291 6,805 3,942 3,942	33.16 33.19 32.98 32.98
Comparable Group							•												
Mid-West Companies GIZ CFS Bancorp, Inc of Muster IN CTZN CFS Bancorp, Inc of Muster IN CTZN Cftitens Fift Bancorp of MI	0.93 -0.45 0.64	4 67 4 69 5 42	1.84 2.65 2.00		0.04 0.61 0.12			0.00	0.39	0.44 0.84 0.65	1.86	0.02 0.00 0.05	0.00	0.00	4.91 4.92 5.70	2.41	2.50 1.92 3.39	4,588 4,021 4,210	36.20 56.62 33.79
EFC Bancorp, Inc of Elgin II. Pirst Defiance Fin. Corp of OH Pirst Place Fin. Corp. of OH	0.72 1.00 0.57	5.03	2.41 1.89 2.05	2.51 3.14 2.86	0.08		0.00	00.00	0.70 1.24 0.89	0.70 1.24 0.87	2.06	0.00	0.10	0.00	2.19 2.19 2.19	2.67	3.23	3,608	24.54 27.40 26.24
WF Financial Corp. of SD MutualFirst Fin. Inc. of IN TierOne Corp. of Lincoln NE United Community Fin. of OH	0.67	5.05 5.39 5.39 5.23	1.94 2.12 1.89 1.86		0.16 0.19 0.19	2.95 3.08 2.87		0.00 0.01 0.00	0.85 0.98 0.87 0.97	0.99 0.98 0.84 1.51	3.27 2.29 2.27	0.00	0.10 -0.24 0.03 0.14	0.00		2.11 2.43 2.18 2.14		2,774 3,216 4,210 2,900	34.80 38.71 34.13
State of IL RFC FFC Bancorp, Inc of Elgin IL FFR FIRE FIGHT CORP of IL FFR FIGHT FOR FORDAL BANCHAUGH FFR FIGHT FOR FORMAL BANCHAUGH KARNALILE FORMAL BANCHAUGH KARB MAF BANCORP, INC. of IL FFR FIGHT FOR FORMAL BANCORP of Chicago IL(1)	0 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	4	2.41 1.94 1.90 1.93 1.76 1.76	23.33.25 23.26 23.26 23.96 23.96 23.26 23.26 23.26 24.26	0.08 0.23 0.00 0.21 0.01	2.43 3.03 3.76 2.75 2.73 3.21	0.00 0.15 0.00 0.00 0.11 0.03	0.00 0.00 0.00 0.00 0.01	0.70 1.26 0.03 0.50 0.65	0.70 1.37 0.03 0.28 0.76 0.70	4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	0.00 0.00 0.00 0.01 0.03	-0.10 0.14 0.00 0.15 0.03	0.00 0.00 0.00 0.00 0.00 0.00	2 4 7 4 7 4 7 4 7 4 7 4 7 9 9 8 8 8 8 8 8 9 9 9 9 9 9 9 9 9 9 9	2.67 2.22 2.48 2.16 1.94 1.95	2.52 2.25 2.97 2.48 3.07 3.07	5,608 14,945 2,184 4,482	24.54 30.50 NM 38.79 37.32 33.19

Pinancial information is for the quarter ending September 30, 2004.
 Income and expense information has been annualized from available financial information.

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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On an estimated core earnings basis, as was shown in Table 1.2, BankFinancial reported core earnings of \$6.201 million, or 0.43% of average assets, versus the Peer Group's estimated core earnings of 0.65% of average assets, as will be detailed in Chapter 4. As discussed in Section One, adjustments to the Bank's income statement included excluding the loss on the impairment of AFS securities, and the gains reported on the sale of investment securities and loans. Thus, the Bank's estimated core earnings more closely approximate the Peer Group's estimated core earnings.

Net interest income represents the primary source of earnings for the Bank and the Peer Group, equaling 2.94% and 2.96% of average assets, respectively. The Bank maintained both a lower interest income ratio and a lower interest expense ratio in comparison to the Peer Group's ratios. The Bank's lower interest income ratio was caused by maintaining a lower yield on interest earning assets (4.80% versus 5.33% for the Peer Group), which was caused by the Bank's short-term interest-earning asset mix that reflected a higher concentration of prime-based loans in comparison to the Peer Group, along with significant balances of adjustable rate investment securities, including one-year adjustable MBS and the preferred stock investments that currently provide for relatively low yields (these are tax-exempt securities which provide for lower reported yields). The Bank's lower interest expense ratio posted was facilitated by maintaining balances of core deposits, primarily resulting from the Bank's active marketing and merchant processing activities and commercial business lending activities. In addition, the Bank restructured the FHLB borrowings portfolio in 2003, prepaying longer-term higher cost borrowings and replacing such borrowings with short-term, low cost advances. The Bank's advantage in funding costs (1.61% versus 2.06% for the Peer Group) was offset in part by a higher ratio of interest-bearing liabilities as a percent of assets. Following the Bank's conversion, the increase in capital to be realized from the infusion of conversion proceeds and the resultant decline in the level of interest-bearing liabilities funding assets should further improve the Bank's advantage in comparison to the Peer Group with respect to maintaining a lower interest expense ratio.

In another key area of core earnings strength, the Bank maintained a higher level of operating expenses than the Peer Group. For the period covered in Table 3.3, the Bank and the Peer Group reported operating expense to average assets ratios of 2.76% and 2.63%,

respectively, exclusive of amortization of intangibles. In general, the Bank's higher operating expense ratio is reflective of its strategy to broaden products and services offered to its customers, including the lending operations, its deposit composition which consist of a relatively high concentration of transaction accounts that are more costly to service than time deposits and its mortgage banking operations. Consistent with the Bank's higher operating expense ratio, BankFinancial maintained a comparatively higher number of employees relative to its asset size. Assets per full time equivalent employee equaled \$3.5 million for the Bank, versus a comparable measure of \$3.9 million for the Peer Group. On a post-offering basis, the Bank's operating expenses can be expected to increase with the addition of stock benefit plans and expenses related to operating as a publicly-traded company, with such expenses already impacting the Peer Group's operating expenses. At the same time, BankFinancial's capacity to leverage operating expenses will be greater than the Peer Group's leverage capacity following the increase in capital realized from the infusion of net stock proceeds.

When viewed together, net interest income and operating expenses provide considerable insight into a thrift's earnings strength, since those sources of income and expenses are typically the most prominent components of earnings and are generally more predictable than losses and gains realized from the sale of assets or other non-recurring activities. In this regard, as measured by their expense coverage ratios (net interest income divided by operating expenses), the Bank's earnings strength was less than the Peer Group's. For the twelve months ended December 31, 2004, BankFinancial's and the Peer Group's expense coverage ratios equaled 1.07x and 1.13x, respectively. An expense coverage ratio of greater than 1.0x indicates that an institution is able to sustain pre-tax profitability without having to rely on non-interest sources of income.

Sources of non-interest operating income were a larger contributor to the Peer Group's earnings, with such income amounting to 0.58% and 0.91% of BankFinancial's and the Peer Group's average assets, respectively. The Peer Group's higher level of non-interest operating income is supported by income generated through service fees and charges. Taking non-interest operating income into account in comparing the Bank's and the Peer Group's earnings, BankFinancial's efficiency ratio of 78.4% was less favorable than the Peer Group's efficiency ratio of 68.0%.

Loan loss provisions had little impact on the Bank's earnings, with BankFinancial reporting minimal recoveries, while the Peer Group established reserves equaling 0.22% of average assets. The level of loan loss provisions established by the Bank and the Peer Group was indicative of their generally favorable credit quality measures.

Net gains or losses were a factor in the Bank's and the Peer Group's earnings, with BankFinancial reporting net non-operating losses of 0.58% of average assets, while the Peer Group reported no net gains or losses, on average, although most Peer Group members did report some gains or losses in the most recent twelve months. Typically, gains and losses generated from the sale of assets are viewed as earnings with a relatively high degree of volatility and, thus, are substantially discounted in the evaluation of an institution's core earnings. In the case of BankFinancial, the losses were primarily were derived from the loss on impairment of securities held for sale, which totaled 0.60% of average assets. Other items that affected the Bank's income statement included gains on the sale of investment securities and loans. The gains recorded by the Peer Group were supported by gains derived from the sale of fixed rate loans as an ongoing activity. Accordingly, such gains warrant some consideration as a core earnings factor for the Bank and the Peer Group, but are still viewed as a more volatile source of income than income generated through the net interest margin and non-interest operating income.

Due to the Bank's low level of income for fiscal 2004, and the impact of previous write-downs and other income statement items, the Bank recorded a tax benefit at a rate of 22.1%, while the Peer Group posted an effective tax rate of 33.0%.

Loan Composition

Table 3.4 presents data related to the loan composition of BankFinancial and the Peer Group. In comparison to the Peer Group, the Bank's loan portfolio composition reflected a lower concentration in the aggregate of 1-4 family permanent mortgage loans and MBS than maintained by the Peer Group (37.2% of assets versus 43.3% for the Peer Group). A higher concentration of 1-4 family loans primarily accounted for the Peer Group's higher ratio, although the Bank maintained a higher ratio of mortgage-backed securities. Loans serviced for others equaled 26.4% and 28.4% of the Bank's and the Peer Group's assets, respectively, thereby

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Table 3.4
Loan Portfolio Composition and Related Information
Comparable Institution Analysis.
As of December 31, 2004

		ā	ortfolio C	omposition	as a Perc	Portfolio Composition as a Percent Assets				
Ins	Institution	MBS (%)	1-4 Pamily (%)	Constr.	5+Unit Comm RE (%)	Commerc. Business	Consumer (%)	RWA/ ABBELB	Serviced For Others (\$000)	Servicing Assets (\$000)
Ban	BankFinancial Corp. of IL	12.83	24.32	4.02	32.78	12.38	1.85	73.60	393,910	2,590
A11 Stal	All Public Companies State of IL Comparable Group Average	12.65 11.92 7.05	36.77 39.87 36.28	5.33 2.09 6.05	16.48 12.47 19.52	3.53 3.16 6:35	3.89	61.24 57.02 72.02	706,018 522,649 502,881	8,926 3,956 5,252
Com	Comparable Group								•	
BKMU	_	30.43	35.85	2.53	10.34	2.95	2.04	48.21	620,056	4,542
CILZ		9.16	38.98	11.75	30.47	0.59	3.90	81.92	9,440	0
CIZN		0.00	36.71	3.71	16.20	9.60	10.44	76.20	482,231	3,938
RFC	_	1.06	52.92	1.63	18.52	0.65	3.73	72.39	0	84
FDEF	_	4.09	24.55	06.0	35.05	3.97	11.96	78.37	436,500	3,598
PPPC	_	NA	NA	NA	NA	NA	NA	45.06	1,275,916	18,053
HPFC		11.22	23.25	3.24	18.21	13.82	21.31	82.57	472,850	5,074
MFSF	_	1.51	51.31	2.33	7.45	17.86	6.25	72.13	127,962	1,195
TONE	-	1.32	36.34	13.84	19.82	3.57	6.43	83.89	970,150	10,505
UCFC	C United Community Fin of OH	4.62	36.59	14.62	19.58	7.16	3.04	79.47	633,703	5,533
Sta	State of IL		i							
BFC	_	1.06	52.92	1.63	18.52	0.65	3.73	72.39	0	84
FBTC	Tringt BancTrust Corp of IL	26.03	16.28	0.10	12.98	10.86	2.92	51.66	89,947	817
FFFS	S First Fed Serv MHC of IL(45.0)(1)	0.38	68.28	3.82	6.39	09.0	00.0	49.22	0	0
FFBI		25.83	25.43	1.29	10.95	3.54	2.39	46.66	40,616	0
JXSB	•	6.35	25.84	1.75	9.84	3.74	7.22	54.96	159,542	1,094
MAFB		10.53	54.78	1.83	13.17	0.09	1.42	62.84	3,368,439	25,697
PFED	Deark Bancorp of Chicago IL(1)	13.24	35.56	3.61	17.41	2.66	3.94	61.44	0	0

(1) Financial information is for the quarter ending September 30, 2004.

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indicating the similar influence of mortgage banking activities on the Bank's and Peer Group's operations. The Peer Group's higher balance of loans serviced for others translated into a higher ratio of servicing intangibles, as servicing assets equaled 0.17% and 0.30% of the Bank's and the Peer Group's assets, respectively.

Diversification into higher risk and higher yielding types of lending was more significant for the Bank, largely on the basis of the Bank's higher concentration of commercial real estate/multi-family and commercial business loans. Commercial real estate/multi-family loans represented the most significant area of lending diversification for the Bank (32.8% of assets), followed by commercial business loans (12.4% of assets). Multi-family loans constituted approximately one-half of the total, indicating a significant investment in these loan types. Similarly, commercial real estate/multi-family loans represented the most significant area of lending diversification for the Peer Group (19.5% of assets) followed by consumer loans (7.7% of assets). In comparison to BankFinancial, the Peer Group's loan composition reflected a higher concentration of construction/land loans (6.1% of assets). Beyond commercial real estate/multi-family and commercial business loans, lending diversification for the Bank was limited consisting of balances of construction and land loans (4.0% of assets) and consumer loans (1.9% of assets). The Bank's degree of lending diversification into higher risk types of lending translated into a similar risk weighted assets-to-assets ratio of 73.6%, versus a comparable ratio of 72.0% maintained by the Peer Group.

Credit Risk

The Bank's credit risk exposure appears to be similar to the Peer Group's, based on the Bank's similar ratios of non-performing loans as a percent of loans and non-performing assets as a percent of total assets. As shown in Table 3.5, the Bank's ratio of non-performing assets and accruing loans that are more than 90 days past due equaled 0.44% of assets, which was below the comparable Peer Group ratio of 0.68%. Non-performing loans equaled 0.59% of the Bank's loans compared to 0.76% for the Peer Group. The Bank maintained a lower level of loss reserves as a percent of non-performing loans (168.9% versus 200.26% for the Peer Group), while at the same time maintaining higher reserves as a percent of loans (1.00% versus 0.92% for the Peer Group). The similar credit risk was also evident in the level of net charge-offs for the

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Table 3.5
Credit Risk Messures and Related Information
Comparable Institution Analysis
As of December 31, 2004 or Most Recent Date Available

Institution	REO/ Assets (%)	NPAS & 90+Del/ Assets (%)	NPLS/ Loans (%)	Rerves/ Loans (%)	RBrves/ NPLs (%)	NPAs & 90+Del	Net Loan Chargoffs (\$000)	NLCs/ Loans (%)	
BankFinancial Corp. of IL	0.00	0.44	0.59	1.00	168.90	168.90	993	60.0	
All Public Companies State of IL	0.04	0.50	0.57	0.93	252.32	221.24	432	0.14	
Comparable Group Average	0.06	0.68	0.76	0.92	200.26	160.24	1,385	0.39	
Comparable Group									
BKMU Bank Mutual Corp of WI	0.05	0.23	0.30	0.73	244.99	176.46	164	0.03	
CITZ CFS Bancorp, Inc of Munster IN	0.04	2.15	2.81	1.35	48.18	47.28	3,209	1.28	
CTZN Citizens First Bancorp of MI	0.07	0.84	0.89	1.12	126.72	115.51	430	0.15	
RFC FFC Bancorp, Inc of Elgin IL	00.00	0.39	0.36	0.55	153.45	153.45	-	00.00	
FDEF First Defiance Fin. Corp of OH	0.01	0.18	0.21	1.12	525.94	500.05	09	0.03	
	0.12	0.61	0.64	96.0	151.01	120.57	843	0.19	
_	0.03	0.41	0.17	0.53	312.08	101.41	271	0.16	
_	0.15	0.65	0.57	0.95	167.28	125.82	604	0.34	
TONE TierOne Corp. of Lincoln NE	0.01	0.46	0.52	1.01	195.83	190.52	169	0.11	
UCFC United Community Fin. of OH	0.07	0.97	1.09	0.84	77.11	71.28	7,568	1.61	
اه									
	0.00	0.29	0.36	0.55	153.45	153.45	-	0.00	
FBTC First BancTrust Corp of IL	00.00	NA	NA	1.92	NA	NA	133	0.45	
FFFS First Fed Serv MHC of IL(45.0)(1)	00.00	0.13	0.15	0.40	269.18	269.18	0	0.00	
	00.00	NA	NA	99.0	NA	ΝA	20	0.00	
-	0.23	1.01	1.34	1.50	111.78	73.43	383	1.21	
MAFB MAF Bancorp, Inc. of IL	0.05	0.34	0.45	0.52	115.19	110.00	263	0.02	
PFED Park Bancorp of Chicago IL(1)	0.03	1.20	1.85	0.33	17.84	17.38	19	0.05	

(1) Financial information is for the quarter ending September 30, 2004.

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twelve month period, which equaled 0.09% and 0.16% (median value) of the Bank's and the Peer Group's respectively, both of which are relatively low figures.

Interest Rate Risk

Table 3.6 reflects various key ratios highlighting the relative interest rate risk exposure of the Bank versus the Peer Group companies. In terms of balance sheet composition, BankFinancial's interest rate risk characteristics were considered to be slightly less favorable in a declining interest rate environment than the Peer Group's. Most notably, BankFinancial's lower tangible capital position and lower IEA/IBL ratio indicate a greater dependence on the yield-cost spread to sustain the net interest margin. A lower level of non-interest earning assets represented an advantage for the Bank with respect to capacity to generate net interest income and, in turn, limiting the interest rate risk associated with the balance sheet. On a pro forma basis, the infusion of stock proceeds should provide the Bank with comparable or slightly more favorable balance sheet interest rate risk characteristics than currently maintained by the Peer Group, particularly with respect to the increases that will be realized in Bank's equity-to-assets and IEA/IBL ratios.

To analyze interest rate risk associated with the net interest income ratio, we reviewed quarterly changes in net interest income as a percent of average assets for BankFinancial and the Peer Group. In general, the more significant fluctuations in the Bank's ratios implied there was a greater degree of interest rate risk associated with its net interest income compared to the Peer Group's, based on the interest rate environment that prevailed during the period covered in Table 3.6. The generally rising short term interest rates environment over the past 18 months has enhanced the Bank's net interest income ratio. However, it is recognized that the Bank's income statement is currently being impacted by certain non-cash expenses related to restructuring actions, including the prepayment of FHLB advances and the mark-to-market entries associated with the acquisition of Success National Bank. Therefore, direct conclusions from the data shown in Table 3.6 are more difficult. The stability of the Bank's net interest margin should be enhanced by the infusion of stock proceeds, as interest rate sensitive liabilities will be funding a lower portion of BankFinancial's assets and the proceeds will be substantially deployed into interest-earning assets.

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Table 3.6
Interest Rate Risk Measures and Net Interest Income Volatility
Comparable Institution Analysis
As of December 31, 2004 or Most Recent Date Available

	Balance	Balance Sheet Measures	asures						
	1	4	Non-Earn.		Quarter 1y	Change in	Quarterly Change in Net Interest Income	st Income	
Institution	Assets (%)	181	Assets (%)	12/31/04 09/30/04 (change in net inter	09/30/04 net inte	06/30/04 rest incom	03/31/04 12/31/03 e is annualized in b	12/31/03 1zed in b	2/31/04 09/30/04 06/30/04 03/31/04 12/31/03 09/30/03 (change in met interest income is annualized in basis points)
BankFinancial Corp. of IL	5.0	102.8	5.0	4	12	29	36	9 .	-27
All Public Companies	10.1	108.9	9.4		n	. 4	٥		7
State of IL Comparable Group Average	9.7	110.7	4.6 5.5	8 4	<u>,</u> n	ις v _e	00	.	27 7
Comparable Group									
BKMU Bank Mutual Corp of WI	17.8	119.9	4.5	7	7	.3	. 56	21	9
CITZ CFS Bancorp, Inc of Munster IN	11.1	108.1	5.5	-31	38	7	-14	36	•
CTZN Citizens First Bancorp of MI	10.1	108.5	4.9		s	-15	~	. 53	-5
SFC EFC Bancorp, Inc of Elgin 1L	8.5	105.0	5.0	10	-10	-18	7-	-	-17
_	9.6	106.4	6.4	80	7	7	7	7	40
_	6.5	104.3	6.5	4	33	-13	-10	-12	7
_	8.5	102.9	5.7	12	0.	7	ş	-	s
_	10.4	105.5	6.7	-3	-15		4	8-	-7
•	7.3	107.8	4.3	23	6,	-14	-1	7	-5
UCFC United Community Fin. of OH	4.6	108.1	5.2	6	٠,	9-	ڡ	-14	-12
1 to 10 to 1									
BFC RFC Bancorp, Inc of Elgin IL	8.5	105.0	2.0	10	-10	118			-17
FBTC First BancTrust Corp of IL	11.9	109.9	4.9	39	-15	17	-16	18	6,
FFS First Fed Serv MHC of IL(45.0)(1)	36.9	136.1	1.0	KN	m	-1	NA	N	NA
FFBI First Federal Bancshares of IL	7.2	106.0	2.5	8,	0-	*		-26	53
JXSB Jcksnville Bcp MHC of IL(47.5)	7.0	103.3	6.5	6-	12	4-	13	13	-16
_	8.9	105.3	7.1	00	9	2	14	-12	1
PFED Park Bancorp of Chicago IL(1)	11.3	109.1	5.0	NA	S	-25	£-	38	51

(1) Financial information is for the quarter ending September 30, 2004. NA-Change is greater than 100 basis points during the quarter.

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Summary

Based on the above analysis, RP Financial concluded that the Peer Group forms a reasonable basis for determining the pro forma market value of BankFinancial. Such general characteristics as asset size, capital position, interest-earning asset composition, funding composition, core earnings measures, loan composition, credit quality and exposure to interest rate risk all tend to support the reasonability of the Peer Group from a financial standpoint. Those areas where differences exist will be addressed in the form of valuation adjustments to the extent necessary.

IV. VALUATION ANALYSIS

Introduction

This chapter presents the valuation analysis and methodology used to determine BankFinancial's estimated pro forma market value for purposes of pricing the stock. The valuation incorporates the appraisal methodology promulgated by the OTS and adopted in practice by the FDIC for standard conversion offerings, particularly regarding selection of the Peer Group, fundamental analysis on both the Company and the Peer Group, and determination of the Company's pro forma market value utilizing the market value approach.

Appraisal Guidelines

The OTS written appraisal guidelines specify the market value methodology for estimating the pro forma market value of an institution pursuant to a mutual-to-stock conversion. Pursuant to this methodology: (1) a peer group of comparable publicly-traded institutions is selected; (2) a financial and operational comparison of the subject company to the peer group is conducted to discern key differences; and (3) a valuation analysis in which the pro forma market value of the subject company is determined based on the market pricing of the peer group as of the date of valuation, incorporating valuation adjustments for key differences. In addition, the pricing characteristics of recent conversions, both at conversion and in the aftermarket, must be considered.

RP Financial Approach to the Valuation

The valuation analysis herein complies with such regulatory approval guidelines. Accordingly, the valuation incorporates a detailed analysis based on the Peer Group, discussed in Chapter III, which constitutes "fundamental analysis" techniques. Additionally, the valuation incorporates a "technical analysis" of recently completed conversions and stock offerings, including closing pricing and aftermarket trading of such offerings. It should be noted that these valuation analyses, based on either the Peer Group or the recent conversions cannot possibly fully account for all the market forces which impact trading activity and pricing characteristics of a stock on a given day.

The pro forma market value determined herein is a preliminary value for the Company's to-be-issued stock. Throughout the conversion process, RP Financial will: (1) review changes in the Company's operations and financial condition; (2) monitor the Company's operations and financial condition relative to the Peer Group to identify any fundamental changes; (3) monitor the external factors affecting value including, but not limited to, local and national economic conditions, interest rates, and the stock market environment, including the market for thrift stocks; and (4) monitor pending standard conversion offerings both regionally and nationally. If material changes should occur prior to close of the offering, RP Financial will evaluate if updated valuation reports should be prepared reflecting such changes and their related impact on value, if any. RP Financial will also prepare a final valuation update at the closing of the offering to determine if the prepared valuation analysis and resulting range of value continues to be appropriate.

The appraised value determined herein is based on the current market and operating environment for the Company and for all thrifts. Subsequent changes in the local and national economy, the legislative and regulatory environment, the stock market, interest rates, and other external forces (such as natural disasters or major world events), which may occur from time to time (often with great unpredictability) may materially impact the market value of all thrift stocks, including BankFinancial's value, the market value of the stocks of public institutions, or BankFinancial's value alone. To the extent a change in factors impacting the Company's value can be reasonably anticipated and/or quantified, RP Financial has incorporated the estimated impact into its analysis.

Valuation Analysis

A fundamental analysis discussing similarities and differences relative to the Peer Group was presented in Chapter III. The following sections summarize the key differences between the Company and the Peer Group and how those differences affect the pro forma valuation. Emphasis is placed on the specific strengths and weaknesses of the Company relative to the Peer Group in such key areas as financial condition, profitability, growth and viability of earnings, asset growth, primary market area, dividends, liquidity of the shares, marketing of the issue, management, and the effect of government regulations and/or regulatory reform. We have also

considered the market for thrift stocks, in particular new issues, to assess the impact on value of BankFinancial coming to market at this time.

1. Financial Condition

The financial condition of an institution is an important determinant in pro forma market value because investors typically look to such factors as liquidity, capital, asset composition and quality, and funding sources in assessing investment attractiveness. The similarities and differences in the Company's and the Peer Group's financial strength are noted as follows:

- Overall A/L Composition. Loans funded by retail deposits were the primary components of both BankFinancial's and the Peer Group's balance sheets. The Peer Group's interest-earning asset composition exhibited a higher concentration of loans, while the Company's loan portfolio composition reflected a greater degree of diversification into higher risk and higher yielding types of loans. The risk weighted assets-to-assets ratios were similar for both. BankFinancial's funding composition reflected similar concentrations of deposits and borrowings relative to the Peer Group's ratios. Overall, as a percent of assets, the Company maintained a slightly higher level of interest-earning assets and a higher level of interest-bearing liabilities than indicated for the Peer Group, which resulted in a lower IEA/IBL ratio for the Company. The infusion of stock proceeds should serve to increase the Company's IEA/IBL ratio and, thus, eliminate the comparative advantage currently indicated in the Peer Group's IEA/IBL ratio. For valuation purposes, RP Financial concluded no adjustment was warranted for the Company's overall asset/liability composition.
- Credit Quality. The Company maintained a lower ratio of non-performing assets-to-assets than the Peer Group. At the same time, the Company maintained lower reserve coverage ratios, both as a percent of non-performing loans and as a percent of non-performing assets, but a higher ratio as a percent of net loans receivable. Net loan charge-offs were lower for the Company, while the Company maintained a similar risk weighted assets-to-assets ratio. The Company also maintained a concentration of preferred stock investments that were subject to significant writedowns in fiscal 2003 and 2004. The Peer Group did not maintain a similar concentration of such securities. Overall, in comparison to the Peer Group, the Company's measures imply a similar higher degree of credit exposure and, thus, RP Financial concluded that no valuation adjustment was warranted for the Company's credit quality.
- <u>Balance Sheet Liquidity</u>. The Company operated with a higher level of cash and investment securities relative to the Peer Group (21.5% of assets versus 16.6% for the Peer Group). BankFinancial's future borrowing capacity was considered to be comparable to the Peer Group's, in light of the similar level of borrowings that were maintained by the Company and the Peer Group. Overall, balance sheet liquidity for the

Company and the Peer Group were not viewed as being materially different and, thus, RP Financial concluded that no adjustment was warranted for the Company's balance sheet liquidity.

- Funding Liabilities. Retail deposits and borrowings comprised a similar portion of the Company's and the Peer Group's respective funding compositions. The Company's overall funding composition provided for a slightly lower cost of funds than maintained by the Peer Group. In total, the Company maintained a higher level of interest-bearing liabilities than the Peer Group, which was attributable to BankFinancial's lower capital position. Following the stock offering, the increase in the Company's capital position should provide BankFinancial with a comparable or lower level of interest-bearing liabilities than maintained by the Peer Group. Overall, RP Financial concluded that no adjustment was warranted for BankFinancial's funding composition.
- <u>Capital.</u> The Peer Group operates with a higher equity-to-assets ratio than the Company. However, following the stock offering, BankFinancial's pro forma capital position will likely exceed the Peer Group's equity-to-assets ratio. The Company's higher pro forma capital position will result in greater leverage potential and reduce the level of interest-bearing liabilities utilized to fund assets. At the same time, the Company's more significant capital surplus will likely result in a depressed ROE. Overall, RP Financial concluded that a slight upward adjustment was warranted for the Company's pro forma capital position.

On balance, BankFinancial's balance sheet strength was considered to be in general similar to the Peer Group's, as implied overall by the Company's A/L composition, credit quality, liquidity and pro forma capital position. Accordingly, we concluded that no valuation adjustment was warranted for the Company's financial condition.

2. <u>Profitability, Growth and Viability of Earnings</u>

Earnings are a key factor in determining pro forma market value, as the level and risk characteristics of an institution's earnings stream and the prospects and ability to generate future earnings heavily influence the multiple that the investment community will pay for earnings. The major factors considered in the valuation are described below.

• Reported Earnings. The Company reported lower earnings on a ROAA basis (income of 0.10% of average assets versus earnings of 0.65% for the Peer Group). Higher levels of non-interest operating income and lower operating expenses supported the Peer Group's higher return, while the Company's earnings were adversely affected by non-operating items. Reinvestment and leveraging of the net stock proceeds should enhance returns for the Company, but the pick-up in earnings will be somewhat offset

by the increase in operating expenses that will result from the implementation of the stock benefit plans and expenses related to operating as a publicly-traded Company with shareholders to report to. Overall, the Company's reported earnings were considered to be less favorable than the Peer Group's reported earnings and, thus, RP Financial concluded that a slight downward adjustment was appropriate for the Company's reported earnings.

- Core Earnings. The Company's and the Peer Group's earnings were derived largely from recurring sources, including net interest income, operating expenses, and noninterest operating income. However, the Company's earnings for the most recent twelve month period were negatively affected by an impairment charge recorded against preferred stock investments available for sale. In addition, the Company's earnings were positively impacted by gains on the sale of loans and securities into the secondary market. Adjusting the Company's results for these items resulted in core profitability of \$6.201 million, or approximately 0.43% of average assets, which remains lower than the peer group average of 0.65% of average assets. Company's expense coverage ratio was lower than the Peer Group's ratio (1.07x versus 1.13x for the Peer Group), and BankFinancial's efficiency ratio of 78.4% was also less comparable to the Peer Group's efficiency ratio of 68.0%. Loss provisions had a larger impact on the Peer Group's earnings. Overall, these measures, after taking into account the expected earnings benefits the Company should realize from the redeployment of stock proceeds into interest-earning assets, which will be negated by expenses associated with the stock benefit plans and operating as a publicly-traded Company, indicate that the Company's core earnings are generally comparable to the Peer Group. Therefore, RP Financial concluded that no adjustment was necessary for core earnings.
- Interest Rate Risk. Quarterly changes in the Company's and the Peer Group's net interest income to average assets ratios indicated that a slightly higher degree of volatility was associated with the Company's net interest margin, although this data was impacted by other factors related to restructuring activities. The Peer Group's stronger capital and IEA/IBL ratios, along with a similar level of non-interest earning assets, implied a lower dependence on the yield-cost spread to sustain net interest income. On a pro forma basis, the Company's capital position and IEA/IBL ratio will be enhanced by the infusion of stock proceeds and should eliminate the current advantages indicated for the Peer Group's ratios. Overall, RP Financial concluded that the interest rate risk associated with the Company's earnings was comparable to the Peer Group's earnings interest rate risk exposure and no valuation adjustment was necessary for this factor.
- <u>Credit Risk</u>. Loan loss provisions were a larger factor in the Peer Group's earnings, as the Company reported a modest recovery of loss provisions for fiscal 2004. In terms of future exposure to credit quality related losses, the Company's and the Peer Group's credit quality measures generally implied a comparable degree of earnings credit risk exposure. The Company's reserves as a percent of loans exceeded the

Peer Group average, while reserves as a percent of NPAs were lower. The Company does, however, continue to retain its portfolio of preferred stock which resulted in impairment charges in the most recent quarter. Future impairment charges are not anticipated for this portfolio, however the portfolio represents a concentration and risk that affects our valuation adjustment for earnings. RP Financial concluded that no adjustment was warranted for this factor.

- Earnings Growth Potential. Several factors were considered in assessing earnings growth potential. First, the Company's recent historical balance sheet growth was lower than the Peer Group's. Second, the infusion of stock proceeds will increase the Company's earnings growth potential with respect to leverage capacity, as the Company's pro forma leverage capacity should be comparable to or greater than the Peer Group's. Lastly, the Peer Group's more diversified operations into areas that generate non-interest operating income provide greater earnings growth potential and sustainability of earnings during periods when net interest margins come under pressure as the result of higher interest rates. The Company's earnings growth potential appears to be comparable to the Peer Group's, and, thus, we concluded that no adjustment was warranted for this factor.
- Return on Equity. As the result of the increase in capital that will be realized from the infusion of net stock proceeds, the Company's return on equity will be below the comparable averages for the Peer Group and all publicly-traded thrifts. In view of the lower capital growth rate that will be imposed by BankFinancial' lower ROE, we concluded that a slight downward adjustment was warranted for the Company's ROE.

Overall, no adjustment was applied for the Company's profitability, growth and viability of earnings.

3. Asset Growth

BankFinancial's asset growth rate was lower than the Peer Group's during the period covered in our comparative analysis (2.4% versus 14.3% for the Peer Group). Additionally, the Peer Group's asset growth was realized through growth of loans, as opposed to lower yielding cash and investments. On a pro forma basis, the Company's tangible equity-to-assets ratio will be above the Peer Group's tangible equity-to-assets ratio, indicating greater leverage capacity for the Company. On average, the demographic characteristics of the Company's primary market area were considered to be more favorable than the markets served by the Peer Group companies with respect to supporting lending and deposit growth opportunities. On balance, we believe a slight upward adjustment was warranted for this factor.

4. Primary Market Area

The general condition of an institution's market area has an impact on value, as future success is in part dependent upon opportunities for profitable activities in the local market served. BankFinancial's primary market area for loans and deposits is considered to be greater Chicago metropolitan area, specifically the counties of Cook, Lake, Will and DuPage, where the main office and all of its branches are located. This four county market area contains 7.6 million residents, representing one of the largest population centers in the United States. In general, the market area is a relatively moderate growth market, with such growth somewhat lower than the U.S. growth rates. Household and per capita income measures for the market area are well above national averages, reflecting the more urban characteristics of the Company's market area.

The markets served by the Peer Group companies were viewed as being less favorable with respect to supporting growth opportunities. Cook County's population growth was slightly lower than the median of the markets served by the Peer Group companies, and, on average, the Company serves a much more populous market than the Peer Group. Per capita income for the markets served by the Peer Group companies was on average less than Cook County's per capita income. The average deposit market share maintained by the Peer Group companies was higher than the Company's market share of deposits in Cook County. In general, the degree of competition faced by the Peer Group companies was viewed as being less than the Company's competitive environment. Summary demographic and deposit market share data for the Company and the Peer Group companies is provided in Exhibit III-3. As shown in Table 4.1, January 2005 unemployment rates for the majority of the markets served by the Peer Group companies were higher than the unemployment rate reflected for Cook County. On balance, we concluded that a slight upward adjustment was appropriate for the Company's market area.

Table 4.1

Market Area Unemployment Rates

BankFinancial, Inc. and the Peer Group Companies(1)

	County	Jan. 2005 <u>Unemployment</u>
BankFinancial Corp IL	Cook	6.1%
Peer Group Average		6.7%
TierOne Corp. of Lincoln, NE	Lancaster	4.1%
United Comm. Fin. Corp. of OH	Mahoning	8.2
First Place Fin. Corp. of OH	Trumbull	8.2
CFS Bancorp, Inc. of Munster, IN	Lake	6.6
Citizens First Bancorp, Inc. of MI	St. Clair	9.4
Bank Mutual Corp. of WI	Milwaukee	5.8
First Defiance Fin. Corp. of OH	Defiance	6.5
EFC Bancorp, Inc. of Elgin, IL	Kane	6.6
HF Financial Corp. of Souix Falls, SD	Minnehaha	3.8
MutualFirst Financial, Inc. of Muncie, IN	Delaware	7.3

(1) Unemployment rates are not seasonally adjusted.

Source: U.S. Bureau of Labor Statistics.

5. <u>Dividends</u>

At this time the Company has not established a dividend policy. Future declarations of dividends by the Board of Directors will depend upon a number of factors, including investment opportunities, growth objectives, financial condition, profitability, tax considerations, minimum capital requirements, regulatory limitations, stock market characteristics and general economic conditions.

All ten of the Peer Group companies pay regular cash dividends, with implied dividend yields ranging from 0.86% to 3.46%. The average dividend yield on the stocks of the Peer Group institutions equaled 2.46% as of April 1, 2005. As of April 1, 2005, approximately 90% of all publicly-traded thrifts had adopted cash dividend policies (see Exhibit IV-1), exhibiting an average yield of 2.45%. The dividend paying thrifts generally maintain higher than average profitability ratios, facilitating their ability to pay cash dividends.

While the Company has not established a definitive dividend policy prior to converting, the Company will have the capacity to pay a dividend comparable to the Peer Group's average dividend yield based on pro forma earnings and capitalization. On balance, we concluded that no adjustment was warranted for purposes of the Company's dividend policy.

6. Liquidity of the Shares

The Peer Group is by definition composed of companies that are traded in the public markets. Nine of the Peer Group members trade on the NASDAQ system and one of the Peer Group members trade on the AMEX. Typically, the number of shares outstanding and market capitalization provides an indication of how much liquidity there will be in a particular stock. The market capitalization of the Peer Group companies, based on the shares issued and outstanding to shareholders ranged from \$74 million to \$863 million as of April 1, 2005, with average and median market values of \$271 million and \$177 million, respectively. The shares issued and outstanding to the shareholders of the Peer Group members ranged from 3.6 million to 73.5 million, with average and median shares outstanding of 17.8 million and 10.3 million, respectively. The Company's stock offering is expected to have a pro forma market value that is comparable to the Peer Group median, while public shares outstanding for the Company is expected to be somewhat above the average of the shares outstanding maintained by the individual Peer Group companies. Like the majority of the Peer Group companies, the Company's stock will be quoted on the NASDAQ National Market System following the stock offering. Overall, we anticipate that the Company's public stock will have a comparable trading market as the Peer Group companies on average and, therefore, concluded no adjustment was necessary for this factor.

7. <u>Marketing of the Issue</u>

Three separate markets exist for thrift stocks: (1) the after-market for public companies, in which trading activity is regular and investment decisions are made based upon financial condition, earnings, capital, ROE, dividends and future prospects; (2) the new issue market in which converting thrifts are evaluated on the basis of the same factors, but on a pro forma basis without the benefit of prior operations as a publicly-held company and stock trading history; and

(3) the thrift acquisition market for thrift franchises in Illinois. All of these markets were considered in the valuation of the Bank's to-be-issued stock.

A. The Public Market

The value of publicly-traded thrift stocks is easily measurable, and is tracked by most investment houses and related organizations. Exhibit IV-1 provides pricing and financial data on all publicly-traded thrifts. In general, thrift stock values react to market stimuli such as interest rates, inflation, perceived industry health, projected rates of economic growth, regulatory issues and stock market conditions in general. Exhibit IV-2 displays historical stock market trends for various indices and includes historical stock price index values for thrifts and commercial banks. Exhibit IV-3 displays historical stock price indices for thrifts only.

In terms of assessing general stock market conditions, the performance of the overall stock market has been mixed over the past year. Stocks moved higher in-early April 2004, as investors reacted favorably to a strong employment report for March. For the balance of April trading in the broader market produced uneven results, as generally favorable first quarter earnings and strong economic data weighed against the growing threat of inflation and higher interest rates. The Dow Jones Industrial Average ("DJIA") closed below 10000 for the first time in 2004 in the second week of May, as strong job growth during April raised expectations of a rate increase by the Federal Reserve. The downward trend in stocks prevailed through most of May, on concerns about higher oil prices, violence in the Middle East and higher interest rates. Stocks rebounded in late-May, primarily on the basis of higher corporate earnings and lower oil prices. Strong employment data for May combined with lower oil prices and favorable inflation data provided for a positive trend in the broader market through mid-June. Stocks traded in a narrow range through the end of the second quarter, as investors awaited the outcome of the Federal Reserve meeting at the end of June.

Rising oil prices and profit warnings from some technology companies caused major stock indices to fall at the start of the third quarter of 2004. Stocks continued to trend lower through most of July, as a slow down in the economic expansion raised concerns about future earnings growth. Strong consumer confidence numbers for July reversed the downward trend in stocks during the last week of July, with the DJIA closing up for the week for the first

time since mid-June. The recovery in the stock market was short-lived, as record high oil prices, weak retail sales for July and weaker than expected job growth for July pulled stocks lower in early-August. A positive economic outlook by the Federal Reserve and bargain hunting supported gains in the stock market during mid-August, as the DJIA moved back above the 10000 barrier. The DJIA hit a six week high in late-August, which was supported by a drop in oil prices. After the DJIA closed at a two month high in early-September, based on hopes for favorable employment numbers for August, the broader stock market traded in a narrow range through mid-September. Concerns that rising oil prices would hurt the economy and reduce corporate earnings pressured stocks lower in late-September.

Stocks rallied at the start of the fourth quarter, largely on the basis of a rebound in technology stocks due to an upbeat outlook for third quarter earnings. Higher oil prices and allegations of improprieties in the insurance industry pressured the DJIA to its lowest level of the year in late-October. Lower oil prices reversed the downward trend in stock at the close of October. The election outcome, a rise in consumer confidence and a strong jobs report for October extended the stock market rally into mid-November, as the DJIA hit a seven month high. Concerns about the falling dollar and a sharp rise in October producer prices temporarily dampened the stock market rally in late-November, but then stocks recovered in early-December on a sharp decline on oil prices. Some favorable economic data, including a strong report on December consumer confidence and a five-month low in new unemployment claims, helped to extend the rally through the end of the year as the DJIA move to a three and one-half year high.

The broader stock market started 2005 in a downward trend, as investors reacted negatively to some disappointing economic data and indications by the Federal Reserve that it was likely to keep raising rates because of wariness about inflation. Concerns about slowing profit growth, weaker than expected growth in the fourth quarter of 2004 and the elections in Iraq extended the downward trend through mid-January. After three straight weekly declines, the DJIA edged higher in the last week of January on some upbeat earnings reports and a better than expected consumer confidence index. The positive trend in the broader stock market continued during the first half of February, as the Federal Reserve's quarter point rate increase contained no surprises, oil prices declined and January retail sale beat expectations. Stock prices continued their climb in late February and early March 2005, as positive job creation figures and

economic growth data led to a more positive outlook for the reset of the year. This outlook was tempered by the increase in the cost of a barrel of oil to over \$53.00 in the first week in March, leading to some uncertainty about the potential impact. Strong job growth reflected in the February employment data and better than expected retail sales for February were factors that also contributed to the positive move in stocks during the first week of March. Higher oil prices and interest rates pressured stocks lower in mid-March, as rising commodity prices rekindled inflation fears. The downturn in stocks continued going into the second half of March, as stocks were weighed down by news of a record U.S. trade deficit in 2004, General Motors' warning that earnings will be significantly below an earlier forecast and record high oil prices. A seventh interest rate increase since June 2004 by the federal reserve on March 22, 2005 raised fears of inflation over the near term future and caused a drop in stock prices. As an indication of the general trends in the nation's stock markets over the past year, as of April 1, 2005, the DJIA closed at 10404.30, an increase of 0.6% from April 1, 2004 and a decrease of 3.5% year-to-date. As of April 1, 2005, the NASDAQ closed at 1,984.81, a decrease of 3.5% from April 1, 2004 and a decline of 8.8% year-to-date. The Standard & Poors 500 Index closed at 1,172.92 on April 1, 2005, an increase of 2.7% from April 1, 2004 and a decrease of 3.2% year-to-date.

The market for thrift stocks has been mixed as well during the past 12 months, but, in general, thrift issues have paralleled trends in the broader market. Thrifts stocks generally traded lower at the start of the second quarter of 2004, as a strong employment report for March pushed interest rates higher. Higher interest rates and inflation worries pressured interest rate sensitive issues lower through most of April, with the sell-off sharpening in early-May following another strong employment report for April. Thrift stocks recovered modestly in mid-May as the yield on 10-year Treasury note declined slightly. Acquisition speculation involving the sale of Washington Mutual lifted the thrift sector higher in late-May. Thrift stocks generally retreated during the first half of June, as the yield on the 10-year Treasury note moved to a two-year high on inflation concerns. Following the sharp sell-off, thrift stocks rebounded as a moderate increase in core consumer prices during may and comments by the Federal Reserve Chairman that inflation does not seem likely to be a serious problem eased fears of a sharp rise in inflation. Acquisition activity helped to boost thrift stocks in late-June, but the upward trend was abruptly

reversed at the end of June as a significant decline in Washington Mutual's 2004 earnings guidance pulled the broader thrift sector lower.

Thrift stocks responded favorably to the 25 basis point rate increase implemented by the Federal Reserve at the close of the 2004 second quarter, as the Federal Reserve indicated that it would continue to raise the federal funds rate 25 basis points at a time. June employment data which showed weaker than expected job growth also provided support to thrift stocks in early-July. For most of July there was little movement in thrift stocks, as second quarter earnings were generally in line with expectations. A rally in the broader market in late-July provided a boost to thrift stocks as well. Thrift issues traded down with the rest of the market in early-August, although losses in the thrift sector were mild compared to the sell-off experienced in the boarder market as weaker than expected job growth for July pushed interest rates lower. Improved inflation data, lower interest rates and a rally in the broader stock market combined to push the thrift sector higher in mid-August. Thrift stocks sustained a positive trend in late-August, which was fueled by lower interest rates and strength in the broader stock market. The upward trend in thrift prices continued through mid-September, as September employment data matched expectations and inflation remained low. Thrift stocks edged lower at the close of the third quarter, which was largely attributable to weakness in the broader stock market.

Thrift issues also rebounded in conjunction with the broader stock market rally at the start of the fourth quarter. After trading in a narrow range into mid-October, thrift stocks moved lower on some disappointing third quarter earnings and lower guidance on future earnings due to margin compression resulting from a flatter yield curve. The rally in the boarder stock market and the Federal Reserve's indication that inflation risks were well contained fueled gains in the thrift sector during the first half of November. Trading activity in thrift stocks was mixed during late-November, as the rally lost steam on some profit taking and higher than expected inflation data for October. Thrift issues followed the broader market higher in early-December and then declined modestly into a narrow trading range through late-December. The year end rally in the broader stock market provided a slight boost to thrift prices as well.

The market for thrift stocks was mixed at the start of 2005, but, in general, thrift stocks eased lower during January. Fourth quarter earnings for the thrift sector were generally in

line with expectations, but concerns about higher interest rates and margin compression hindered thrift stocks throughout most of January. Thrift stocks followed the broader market higher in early-February, but then eased slightly in mid-February and into early March 2005 on concerns about higher interest rates. Comparatively, tame inflation data reflected in the January consumer price index provided a boost to the thrift sector in late-February. Thrift stocks followed the broader market higher in early-March, as long-term interest rates declined slightly. Likewise, thrift stocks declined in conjunction with broader market during mid-March on the spike-up in long-term interest rates and increased fears of inflation. On April 1, 2005, the SNL Index for all publicly-traded thrifts closed at 1507.4, a decrease of 3.4% from April 1, 2004 and a decline of 6.1% for year-to-date 2005.

B. The New Issue Market

In addition to thrift stock market conditions in general, the new issue market for converting thrifts is also an important consideration in determining the Company's pro forma market value. The new issue market is separate and distinct from the market for seasoned thrift stocks in that the pricing ratios for converting issues are computed on a pro forma basis, specifically: (1) the numerator and denominator are both impacted by the conversion offering amount, unlike existing stock issues in which price change affects only the numerator; and (2) the pro forma pricing ratio incorporates assumptions regarding source and use of proceeds, effective tax rates, stock plan purchases, etc. which impact pro forma financials, whereas pricing for existing issues are based on reported financials. The distinction between pricing of converting and existing issues is perhaps no clearer than in the case of the price/book ("P/B") ratio in that the P/B ratio of a converting mutual thrift will result in a discount to book value whereas in the current market for existing thrifts the P/B ratio often reflects a premium to book value. Therefore, it is appropriate to also consider the market for new issues, both at the time of the conversion and in the aftermarket.

Thrift offerings completed in the most recent three month period have generally been well received, with most offerings being oversubscribed. As shown in Table 4.2, two full conversions and six mutual holding company offerings were completed during the past three months. The standard conversion offerings are considered to be more relevant for purposes of

Table 4.2
Pricing Characteristics and After-Market Trends
Recent Conversions Completed (Last Three Months)

ution to Insider Purchases Proforma Data Post-IPO Pricing Trands 16 Found Charac. Gosing Price.	Benefit Plans Initial Time State Affer First Affer	Recog Mgmt.8, Dividend Core Core Core PO Trading % First % ESOP Plans Dirs, Yield P/IB P/E P/A ROA IE/A ROE Pice Day Change Meekf4) Change M	(\$) (%) (%) (%) (%) (%) (%) (%)	N.A. 8.0% 4.0% 25.0% 0.00% 75.8% NIM 9.2% NIM 12.2% NIM \$10.00 \$12.00 20.0% \$12.00 20.0% \$12.00 4%.19% 8.0% 4.0% 6.00% 76.6% NIM 21.4% NIM 28.3% NIM \$10.00 \$11.60 16.0% \$12.60 26.0% \$12.54	N.A. 8.0% 4.0% 14.5% 0.00% 76.2% NM 15.3% NM 20.2% NM \$10.00 \$11.80 18.0% \$12.30 23.0% \$12.27 NA 20.2% NM 30.00 \$11.80 18.0% \$12.30 23.0% \$12.27	NA 4.0% 3.6% 1.0% 2.65% 107.0% 35.9x 29.8% 0.8% 27.9% 3.0% \$10.00 \$10.05 0.5% \$10.02 0.2% \$10.02	NA 4.0% 3.6% 1.0% 2.65% 107.0% 35.9x 29.8% 0.8% 27.9% 3.0% \$10.00 \$10.05 0.5% \$10.02 0.2% \$10.02 NA 4.0% 3.6% 1.0% 2.65% 107.0% 35.9x 29.8% 0.8% 27.9% 3.0% \$10.00 \$10.05 0.5% \$10.02 0.2% \$10.02	N.A 8.0% 4.0% 1.4% 0.00% 86.2% 40.7X 24.5% 0.6% 19.2% 3.3% \$10.00 \$8.85 -1.5% \$9.45 -5.5% \$13.24 N.A 8.0% 6.5% 2.6% 4.00% 91.5% 35.5 Z6.4% 0.6% 16.1% 3.6% \$10.00 \$10.79 7.9% \$11.20 12.0% \$11.24 N.A 8.0% 6.5% 2.6% 0.00% 86.6% 69.2X 28.7% 0.6% 19.0% 2.9% \$10.00 \$10.39 13.9% \$11.50 12.0% \$11.24 N.A 8.0% 4.5% 0.00% 72.4% 76.5% 28.7% 0.6% 28.3% 10.00 \$10.
Offering Information Contribution to		4 Mid. Proc. Form Offering	(%)	100% 93% 8.3% N.A N.A 100% 132% 4.6% CAS 0.4%\1.9%	100% 113% 6.5% N.A. 100% 113% 6.5% N.A.	62% 106% 5.1% N.A N.A	62% 106% 5.1% NA NA 62% 106% 5.1% NA NA	45% 132% 2.7% NA NA 25% 132% 6.3% NA NA 40% 105% 4.2% NA NA 45% 132% 5.5% NA NA 45% 132% 4.5% NA NA 45% 132% 4.5% NA NA 55% 122% 4.8% NA NA 55% 122% 4.8% NA NA
Pre-Conversion Data O		Assets Assets Cov.	(\$Mil) (%) (%) (\$Mil.)	\$ 56 5.20% 0.13% 294% \$ 5.6 \$ 102 12.63% 0.13% 184% \$ 26.0	\$ 79 8.92% 0.13% 239% \$ 15.8 \$ 79 8.92% 0.13% 239% \$ 15.8	\$ 270 14.14% 0.31% 241% \$ 59.0	\$ 270 14.14% 0.31% 241% \$ 59.0 \$ 270 14.14% 0.31% 241% \$ 59.0	\$ 407 959% 0.25% 116% \$ 56.5 \$ 1904 15.64% 0.14% 214% \$ 21.3 \$ 1904 15.64% 0.14% 214% \$ 21.8 \$ 100 8.10% 0.057% 56% \$ 14.3 \$ 143 5.75% 0.73% 86% \$ 12.5 \$ 219 10.31% 0.42% 86% \$ 18.0 \$ 375 11.27% 0.32% 164% \$ 547.3
Institutional Information		Conversion ST, Date Ticker		Standard Conversions OC Financial, Inc.* OH 4/1/05 OCFL-OTCBB \$ Royal Financial, Inc.*(1) IL 1/21/05 RYFL-OTCBB \$	Averages - Standard Conversions: \$ Medians - Standard Conversions: \$	Second Step Conversions NY 3/31/05 ROME-NASOAQ \$ 270 14.14%	Averages - Second Step Conversions: \$ 270 14.14% Medians - Second Step Conversions: \$ 270 14.14%	Mutual Holding Company Conversions Prudential Bancop, Inc.(1) Reamy Financial Company Conversions Reamy Financial Corp. NJ 2/24/05 KRNY-NASDAQ S Home Federal Bancop, Inc. of LA* LA 1/21/05 HFBL-OTCBB S BW Financial, Inc. MA 1/6/05 BVR-LOTCBB S Averages - Mutual Holding Company Conversions: S Medians - Mutual Holding Company Conversions: S

(1) Non-OTS regulated thrift.
(2) As a percent of MHC ollering for MHC transactions.
(3) Does not take into account the adoption of SOP 93-6.
(4) Latest price if offering is less than one week old.

(5) Latest price if offering is more than one week but less than one month old.

(6) Mutual holding company pro forma data on full conversion basis.

(7) Simultaineously completed acquisition of another financial institution.

(8) Simultaineously converted to a commercial bank charter.

(9) Former credit union.

April 1, 2005

our analysis, however both offerings trade on the OTC Bulletin Board. As of April 1, 2005, the average standard conversion stock price was \$12.00, representing an increase of 20.0% since the initial public offering date of January 21, 2005. The mutual holding company offerings are not considered to be as relevant for purposes of our analysis. On a fully-converted basis, the average closing pro forma price/tangible book ratio of the six recent MHC offerings equaled 85.3%. On average, these recent MHC offerings reflected price appreciation of 2.8% after the first week of trading. However, of the six MHC transactions closed in 2005, three have traded below their initial share prices at some point following the offering and four remained below their initial prices at April 1, 2005. This data suggests the potential cooling of interest in thrift offerings on a go-forward basis.

There are no current pricing multiples of recent fully-converted companies that trade on NASDAQ or an Exchange, as the Royal Financial stock is traded on the OTC Bulletin Board.

C. The Acquisition Market

Also considered in the valuation was the potential impact on BankFinancial's stock price of recently completed and pending acquisitions of other savings institutions operating in Illinois. As shown in Exhibit IV-4, there were ten Illinois thrift acquisitions announced from 2001 through year-to-date 2005, and there is currently one pending acquisition of an Illinois savings institutions. The recent acquisition activity in the regional market area may imply a certain degree of acquisition speculation for the Bank's stock. To the extent that acquisition speculation may impact the Bank's offering, we have largely taken this into account in selecting companies which operate in markets that have experienced a comparable level of acquisition activity as the Bank's market and, thus, are subject to the same type of acquisition speculation that may influence BankFinancial's trading price. However, since converting thrifts are subject to a three-year regulatory moratorium from being acquired, acquisition speculation in BankFinancial's stock would tend to be less compared to the more seasoned stocks of the Peer Group companies.

* * * * * * * * * *

In determining our valuation adjustment for marketing of the issue, we considered trends in the overall thrift market, the new issue market and the local acquisition market for thrift stocks. Taking these factors and trends into account, RP Financial concluded that no adjustment was appropriate in the valuation analysis for purposes of marketing of the issue.

8. Management

BankFinancial's management team appears to have experience and expertise in all of the key areas of the Company's operations. Exhibit IV-5 provides summary resumes of BankFinancial's Board of Directors and senior management. The Company appears to have the organizational structure and management depth typically found in institutions of a similar asset size and complexity of operations. Management and the Board have been effective in implementing an operating strategy that can be well managed by the Company's present organizational structure.

Similarly, the returns, capital positions and other operating measures of the Peer Group companies are indicative of well-managed financial institutions, which have Boards and management teams that have been effective in implementing competitive operating strategies. Therefore, on balance, we concluded that no valuation adjustment relative to the Peer Group was appropriate for this factor.

9. Effect of Government Regulation and Regulatory Reform

In summary, as a fully-converted SAIF-insured institution, BankFinancial will operate in substantially the same regulatory environment as the Peer Group members -- all of whom are adequately capitalized institutions and are operating with no apparent restrictions. Exhibit IV-6 reflects the Bank's pro forma regulatory capital ratios. On balance, no adjustment has been applied for the effect of government regulation and regulatory reform.

Summary of Adjustments

Overall, based on the factors discussed above, we concluded that the Company's proforma market value should reflect the following valuation adjustments relative to the Peer Group:

Table 4.3 BankFinancial Corporation Valuation Adjustments

Key Valuation Parameters:	Valuation Adjustment
Financial Condition	No Adjustment
Profitability, Growth and Viability of Earnings	No Adjustment
Asset Growth	Slight Upward
Primary Market Area	Slight Upward
Dividends	No Adjustment
Liquidity of the Shares	No Adjustment
Marketing of the Issue	No Adjustment
Management	No Adjustment
Effect of Government Regulations and Regulatory Reform	No Adjustment

Valuation Approaches

In applying the accepted valuation methodology promulgated by the OTS and adopted by the FDIC, i.e., the pro forma market value approach, we considered the three key pricing ratios in valuing BankFinancial's to-be-issued stock -- price/earnings ("P/E"), price/book ("P/B"), and price/assets ("P/A") approaches -- all performed on a pro forma basis including the effects of the conversion proceeds. In computing the pro forma impact of the conversion and the related pricing ratios, we have incorporated the valuation parameters disclosed in BankFinancial's prospectus for reinvestment rate, the effective tax rate, offering expenses and stock benefit plan assumptions (summarized in Exhibits IV-7 and IV-8). In our estimate of value, we assessed the relationship of the pro forma pricing ratios relative to the Peer Group and the recent conversions.

RP Financial's valuation placed an emphasis on the following:

o <u>P/E Approach</u>. The P/E approach is generally the best indicator of long-term value for a stock. Given the similarities between the Company's and the Peer Group's earnings composition and overall financial condition, the P/E approach

was carefully considered in this valuation. At the same time, since reported earnings for both BankFinancial and the Peer Group included certain non-recurring items, we also made adjustments to earnings to arrive at core earnings estimates for the Company and the Peer Group and resulting price/core earnings ratios.

- P/B Approach. P/B ratios have generally served as a useful benchmark in the valuation of thrift stocks, particularly in the context of an initial public offering, as the earnings approach involves assumptions regarding the use of proceeds. RP Financial considered the P/B approach to be a useful indicator of pro forma value taking into account the pricing ratios under the P/E and P/A approaches. We have also modified the P/B approach to exclude the impact of intangible assets (i.e., price/tangible book value or "P/TB"), in that the investment community frequently makes this adjustment in its evaluation of this pricing approach.
- P/A Approach. P/A ratios are generally a less reliable indicator of market value, as investors typically assign less weight to assets and attribute greater weight to book value and earnings we have also given less weight to the assets approach. Furthermore, this approach as set forth in the regulatory valuation guidelines does not take into account the amount of stock purchases funded by deposit withdrawals, thus understating the pro forma P/A ratio. At the same time, the P/A ratio is an indicator of franchise value, and, in the case of highly capitalized institutions, high P/A ratios may limit the investment community's willingness to pay market multiples for earnings or book value when ROE is expected to be low.

The Company will adopt Statement of Position ("SOP") 93-6, which will cause earnings per share computations to be based on shares issued and outstanding excluding unreleased ESOP shares. For purposes of preparing the pro forma pricing analyses, we have reflected all shares issued in the offering, including all ESOP shares, to capture the full dilutive impact, particularly since the ESOP shares are economically dilutive, receive dividends and can be voted. However, we did consider the impact of the adoption of SOP 93-6 in the valuation.

Based on the application of the three valuation approaches, taking into consideration the valuation adjustments discussed above, RP Financial concluded that, as of April 1, 2005, the proforma market value of BankFinancial's conversion stock was \$185,000,000 at the midpoint, equal to 18,500,000 shares at \$10.00 per share.

1. <u>Price-to-Earnings ("P/E")</u>. The application of the P/E valuation method requires calculating the Company's pro forma market value by applying a valuation P/E multiple to the pro forma earnings base. In applying this technique, we considered both reported earnings and a

recurring earnings base, that is, earnings adjusted to exclude any one-time non-operating items, plus the estimated after-tax earnings benefit of the reinvestment of the net proceeds. The Company's reported net income equaled \$1,457,000 for the twelve months ended December 31, 2004. In deriving BankFinancial's core earnings, the adjustments made to reported earnings included eliminating the losses incurred on the impairment in value of the securities held for sale and eliminating gains on the sale of assets (loans and investment securities) for the twelve month period ended December 31, 2004. As shown below, on a tax affected basis, assuming an effective marginal tax rate of 39.75%, the Company's core earnings were determined to equal \$6.201 million for the twelve months ended December 31, 2004. (Note: see Exhibit IV-9 for the adjustments applied to the Peer Group's earnings in the calculation of core earnings).

Table 4.4
BankFinancial Corporation
Core Earnings Estimate

	<u>Amount</u> (\$000)
Net income	\$1,457
Addback: Loss on Impairment of Securities Held AFS	8,793
Less: Gain on sale of assets	(920)
Less: Tax Effect @39.75%	(3,129)
Core earnings estimate	\$6,201

Based on the Company's estimated core earnings, and incorporating the impact of the proforma assumptions discussed previously, the Company's proforma reported and core P/E multiples at the \$185.0 million midpoint value equaled 85.60 times and 26.79 times, respectively, which provided for premiums of 338.1% and 36.8% relative to the Peer Group's average reported and core earnings multiples of 19.54 times and 19.59 times, respectively (see Table 4.5). At the top of the super range, the Company's reported and core P/E multiples of 102.10 times and 34.27 times reflect premiums of 422.5% and 74.9% relative to the comparable P/E multiples for the Peer Group.

2. <u>Price-to-Book and Price-to-Tangible Book ("P/B" and "P/TB")</u>. The application of the P/B and P/TB valuation methods require calculating the Company's pro forma market value by applying valuation P/B and P/TB ratios to BankFinancial's pro forma book value. The

RP FINANCIAL, LC.
Financial Services Industry Consultants
1700 North Moore Street, Suite 2210
Arlington, Virginia 22209
(703) 528-1700

Table 4.5
Public Market Pricing
BankFinancial Corp. of IL and the Comparables
As of April 1, 2005

	Core	(%) ROE Tang. (%) E/A	0.42 2.33 16.78 0.42 2.51 15.40 0.42 2.71 14.16 0.42 2.95 12.89	0.72 7.03	0.72 7.20	76.5 59.0		0.78 9.13 0.45 3.81 0.46 4.81 1.03 10.27 0.89 8.00		0.92 4.11 -0.40 -3.78 0.62 4.95 0.78 7.55	
ristics(6)	repor	(%)	4 0.78 4 0.81 3 0.85 3 0.89	8 8.09	7 7.65	5 5.99		2 8.38 4 4.56 6 5.84 9 10.96 5 8.50		2 4 11 4 5.16 2 8.38	
Financial Characteristics(6)		Assets ROA (%) (%)	0.54 0.14 0.55 0.14 0.56 0.13 0.56 0.13	0.50 0.78	0.61 0.77	0.68 0.65		0.29 0.72 NA 0.54 NA 0.56 0.34 1.09 1.20 0.95		0.23 0.92 2.15 -0.45 0.84 0.64 0.29 0.72 0.18 1.00	
Financia		Assets Ass (%)	18.00 16.64 15.42 14.16	0 61.11	9.91	10.87		8.52 11.93 7.72 10.06 11.32		19.45 11.25 11.69 8.52	
	Total	Assets (\$M11)	\$1,705 1,677 1,653 1,628	2,552	2,300	1,769		1,004 231 312 9,681 270		3,445 1,315 1,393 1,004	
Dividends (4)	Payout	(%) (%)	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	2.23 35.08	2.23 41.53	2.46 45.68		2.54 41.40 1.96 58.54 1.95 43.24 2.25 32.17 2.43 32.29		2.04 60.00 3.46 NM 1.64 37.50 2.54 41.40	
.Divide	L	Share Yie	\$0.00 \$0.00 \$0.00 \$0.00 0	0.46 2.	0.60 2.	0.47 2.		0.65 2. 0.24 1. 0.48 1. 0.92 2.		0.24 0.48 0.36 1.0 98	
	1	P/CORE S	34.27 30.33 26.79 23.14	20.15	19.17 16.27	19,59 18.38		16.27 29.88 22.15 14.27 13.30		29,35 NM 22,93 16,27	
Pricing Ratios(3)		P/A P/TB (%)	14.35 85.53 12.69 82.39 11.19 79.05 9.66 74.93	16.81 170.03 14.15 161.44	12.31 141.74 12.08 141.71	13.89 146.11 13.06 145.55		12.08 141.71 13.24 110.96 10.47 145.16 14.02 206.90 11.77 103.96		25.04 140.60 13.08 117.33 13.05 121.80 12.08 141.71 14.35 149.80	
Pricing		(%) (%)	79.75 14 76.26 12 72.61 11 68.19 9	154.21 16. 148.46 14.	126.31 12. 135.56 12.	128.70 13. 128.10 13.		141.71 12. 110.96 13. 135.56 10. 139.34 14. 103.96 11.		128.73 25. 116.25 13. 111.67 13. 141.71 12.	
-		(x)	102.10 93.70 85.60 76.64	16.53 1	17.37 1	19.54 1		17.74 1 25.00 1 18.21 1 13.38 1 12.51 1			22.54
21 .	th Value/	2) Share	0 \$12.54 1 13.11 2 13.77 3 14.66	1 13.77	21.00	15.14		1 11.04 1 11.04 1 18.14 6 29.28 3 28.53		0 9,12 7 11.94 6 19.71 7 18.03	
- 1		(\$M11) (\$)	\$244.66 \$0.10 212.75 0.11 185.00 0.12 157.25 0.13	373.28 1.01	314.77 1.64	270.79 0.95		121.23 1.57 30.56 0.41 32.70 1.11 1357.54 2.86 31.80 2.23		862.71 0.40 171.90 -0.47 181.89 0.96 121.23 1.57 161.71 1.51	
Market Capitalization	Price/ Ma	(\$) (\$	\$10.00 \$24 10.00 21 10.00 18	20.46 37	26.57 31	19.42 27		25.55 12.25 24.59 40.80 29.66		11.74 86 13.88 17 22.01 16 25.55 12	
			BankFinancial Corp. of 11 Supermaximum Maximum Midpoint	All Public Companies (7) Averages Medians	All Non-MKC State of IL(7) Averages Medians	Comparable Group Averages Averages Hedians	State of IL	BFC EFC Bancorp, Inc of Elgin IL FFRT First Banchust Corp of IL FFBI First Federal Bancabares of IL MAFB MAF Bancorp, Inc. of IL FFBI FAIR Bancorp of Chicago IL	ä	EARW Bank whutal Copp of WI CITZ CFS Bancorp, Inc of Munster IN CTZN Citizens First Bancorp of MI CTZN First Bancorp, Inc of ENgoln IL PREF First Defaure Pin Corp of OH	

(1) Average of high/low or bid/sak price per share.

(2) EFG (core basis) is based on actual training twelve month data, adjusted to omit the impact of non-operating items on a tax effected basis, and is shown on a pro forma basis where appropriate.

(3) FPG series of actual training twelve month between P/TD = Price to Tangble Book; And P/CORR = Price to Core Earnings.

(4) Indicated twelve month dividend as a percent of training twelve month estimated core earnings.

(5) Indicated twelve month dividend as a percent of training twelve month estimated core earnings.

(6) EACM (return on seate) and ROE (return on equity) are indicated ratios based on training twelve month estimated or equity intens equity and total assets balances.

(7) Excludes from averages and medians those companies the nubject of actual or removed acquisitivities or unusual operating characteristics.

(7) Excludes from averages not median and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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pre-conversion reported book value for BankFinancial equaled \$94.9 million, while the pre-conversion tangible book value totaled \$74.1 million. Based on the \$185.0 million midpoint valuation, BankFinancial's pro forma P/B and P/TB ratios equaled 72.61% and 79.05%, respectively. In comparison to the average P/B and P/TB ratios for the Peer Group of 128.70% and 146.11%, respectively, the Company's ratios reflected a discount of 43.6% on a P/B basis and a discount of 45.9% on a P/TB basis. At the top of the super range, the Company's P/B and P/TB ratios equaled 79.75% and 85.53% and reflected discounts of 38.0% and 41.5% relative to the comparable P/B and P/TB ratios for the Peer Group. RP Financial considered the discounts under the P/B approach to be reasonable in light of the Company's significantly lower pro forma return on equity and the Company's resulting P/E multiples.

3. <u>Price-to-Assets ("P/A")</u>. The P/A valuation methodology determines market value by applying a valuation P/A ratio to the Company's pro forma asset base, conservatively assuming no deposit withdrawals are made to fund stock purchases. In all likelihood there will be deposit withdrawals, which results in understating the pro forma P/A ratio which is computed herein. At the midpoint of the valuation range, BankFinancial's value equaled 11.19% of pro forma assets. Comparatively, the Peer Group companies exhibited an average P/A ratio of 13.89%, which implies a 19.4% discount to the Company's pro forma P/A ratio.

Comparison to Recent Conversions

As indicated at the beginning of this chapter, RP Financial's analysis of recent conversion offering pricing characteristics at closing and in the aftermarket has been limited to a "technical" analysis and, thus, the pricing characteristics of recent conversion offerings can not be a primary determinate of value. Particular focus was placed on the P/TB approach in this analysis, since the P/E multiples do not reflect the actual impact of reinvestment and the source of the stock proceeds (i.e., external funds vs. deposit withdrawals). The two standard conversion offerings completed within the past three months closed at a P/TB ratio of 76.2% and appreciated 23.0% during the first week of trading. In comparison, BankFinancial's P/TB ratio at the midpoint of 79.05% represents a premium of 3.7% from the standard conversion's closing P/TB ratio.

Valuation Conclusion

Based on the foregoing, it is our opinion that, as of April 1, 2005, the estimated aggregate pro forma market value of the shares to be issued immediately following the conversion was \$185,000,000 at the midpoint. Pursuant to conversion guidelines, the 15% offering range indicates a minimum value of \$157,250,000 and a maximum value of \$212,750,000. Based on the \$10.00 per share offering price, this valuation range equates to an offering of 15,725,000 shares at the minimum and 21,275,000 shares at the maximum. In the event the appraised value is subject to an increase, the offering range may be increased up to a super maximum value of \$244,662,500 without requiring a resolicitation. The comparative pro forma valuation calculations relative to the Peer Group are shown in Table 4.5 and are detailed in Exhibit IV-7 and Exhibit IV-8.



LIST OF EXHIBITS

Exhibit

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EXHIBIT I-1
BankFinancial Corporation
Map of Office Locations

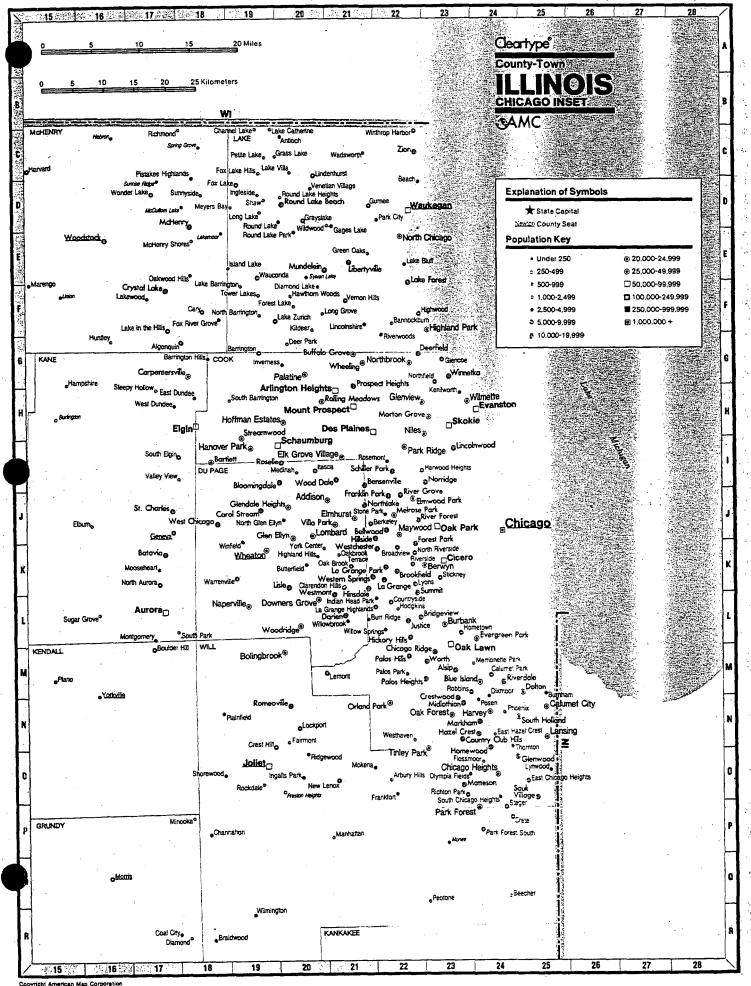


EXHIBIT I-2
BankFinancial Corporation
Audited Financial Statements

[Incorporated by Reference]

EXHIBIT I-3 BankFinancial Corporation Key Operating Ratios

		At or For the	Years Ended l	December 31,	•
	2004	2003	2002	2001	2000
Selected Financial Ratios and Other Data:					
Performance Ratios:					
Return on assets (ratio of net income (loss) to					
average total assets)	0.10%	(0.66%)	0.33%	0.25%	0.12%
Return on equity (ratio of net income (loss) to		(0.00)	4.00		
average equity)	1.54	(9.98)	4.98	3.10	1.54
Net interest rate spread (2)	2.92	2.46	2.68	2.07	1.98
Net interest margin (3)	3.10	2.72	2.96	2.46	2.44
Efficiency ratio (4)	97.74	137.80	89.32	83.49	80.55
Noninterest expense to average total assets	3.46	4.39	2.89	2.30	2.06
Average interest-earning assets to average					_
interest-bearing liabilities	110.49	111.72	110.76	109.59	110.22
Asset Quality Ratios:					
Nonperforming assets to total assets	0.44%	0.60%	0.99%	0.73%	0.62%
Nonperforming loans to total loans	0.59	0.66	1.27	0.92	0.72
Allowance for loan losses to nonperforming	•				
loans	168.90	169.02	90.51	122.61	108.61
Allowance for loan losses to total loans	1.00	1.12	1.15	1.12	0.78
Capital Ratios:					
Equity to total assets at end of period	6.36%	6.63%	6.94%	6.26%	8.21%
Average equity to average assets	6.45	6.58	6.53	8.04	7.96
Tier 1 leverage ratio (bank only)	7.12	7.18	7.59	6.50	7.93
Others Deduc		•			
Other Data:	16	16	16	1.6	
Number of full service offices	16	16	16	16	8

⁽¹⁾ Noninterest expense for the year ended December 31, 2004 includes \$8.8 million of impairment loss on securities available-for-sale. Noninterest expense for the year ended December 31, 2003 includes \$8.3 million of prepayment penalties related to the restructuring of Federal Home Loan Bank advances and \$12.5 million of impairment loss on securities available-for-sale.

⁽²⁾ The net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities for the period.

⁽³⁾ The net interest margin represents net interest income divided by average total interest-earning assets for the period.

⁽⁴⁾ The efficiency ratio represents noninterest expense divided by the sum of net interest income and noninterest income.

EXHIBIT I-4
BankFinancial Corporation
Investment Portfolio Composition

At December 31, 2004 2003 2002 Amortized Amortized Amortized Fair Value Fair Value Cost Cost Fair Value (In thousands) **Investment Securities:** 2,385 \$ 2,385 6,482 State and municipal securities..... 3,470 3,464 \$ 6,510 SBA guaranteed loan participation certificates..... 1,958 1,941 2,613 2,601 4,300 4,290 Equity securities 83,960 82,320 93,233 95,335 105,689 101,590 100 Other debt securities 100 200 200 Total investment securities available-for-sale..... 89,388 87,725 98,331 100,421 116,671 112,590 Mortgage-Backed Securities: Pass-through securities: 127,239 Fannie Mae..... 161,768 161,002 128,116 51,293 52,953 Freddie Mac 16,360 16,166 24,642 24,424 6,541 6,667 Ginnie Mac..... 1,504 1,500 1,748 1,727 1,144 1,165 Other 11,504 11,570 CMOs and REMICs..... 1,673 1,700 2,802 2,832 48,334 48,627 Total mortgage-backed securities available-for-sale..... 181,305 180,368 156,431 157,099 120,982 <u> 118.816</u> Total securities available-for-sale \$ 270,693 \$ 268.093 \$ 254,762 \$ 257.520 \$ 235,487 \$ 233.572

EXHIBIT I-4 (continued)
BankFinancial Corporation
Investment Portfolio Composition

	One Yea	One Year or Less	More than One Year through Five Years	More than One Year through Five Years	More than through	More than Five Years through Ten Years	More than	More than Ten Years	•	Total Securities	
	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	Fair Vaine
					(D)	(Dollars in thousands)	lds)				
Mortgage-Backed Securities: Pass-through securities:								•			
Fannic Mac	£ 3	10.00%	\$ 2	10.00%	\$ 1,358	4.50%	\$ 160,405	4.01%	\$ 161,768	4.02%	\$ 161,002
Ginnie Mae	1	1 1	6	P:	}	1 1	1,504	4.52	1,504	4.52	1,500
CMOs and REMICs Total	3	10.00	238	2,94	1,358	4.50	1.596	3.57	1,673	3,54	1,700
Investment Securities: State and municipal securities	385	3.75	1,860	4.14	1,225	4.42		I	3,470	4.19	3,464
loan participation certificates Total	385	3.75	1,860	4.14	1,225	4.42	1,958	2.71	1,958	3.66	5,405
Total debt securities available-for-sale	388	3.79%	\$ 2,098	4.27%	\$ 2,583	4.46%	\$ 181,664	3.96%	\$ 186,733	3.97%	\$ 185,733

Source: BankFinancial Corporation's prospectus.

BankFinancial Corporation Yields and Costs EXHIBIT I-5

Years Ended December 31, 2003	Average Yield/Rate Outstanding Yield/Rate rrest (1) Balance Interest (1)		\$\text{5.912}\$ 5.37% \$ 1,118,435 \$ 68,230 6.10%\$ \$\text{5.288}\$ 3.69 \$276,087 12,016 4.35 \$\text{6.17}\$ 20,711 1,117 5.39 \$\text{6.19}\$ \text{5.9042}\$ 4.94 1,468,279 \text{6.2126}\$ 5.60 \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	690 0.54 \$ 117,922 901 0.76 ,735 1.12 157,268 2,572 1.64 ,208 0.51 2.54,116 2,203 0.87 ,564 224 465,683 13,832 2,97 ,317 1.40 994,989 19,508 1.96 ,235 6.10 330,601 19,257 5,82 ,248 1,325,590 38,765 2,92 ,149,752 1,49,752 1,40,752 2.48 1,613.74	2.46% \$ 147.680
2003	ge ding Interest	ars in the		300	\$ 37,490
	Average Yield/Rate Outstanding (1) Balance		5.19% \$ 1,060,068 3.18 251,437 6.04 22,026 1.15 44,386 1,377,917 81,387	0.61 \$ 127,212 1.47 154,604 0.54 237,480 2.11 431,556 1.42 950,852 3.69 282,485 1.88 1,233,337 1.88 1,233,337 1,363,290 1,363,290 1,363,290 1,363,290	2.92%
2004	Jnterest		\$ 56,630 8,144 1,420 104 66,298	825 2,667 1,249 9,457 14,198 9,272 23,470	\$ 42,828
	er Average 4 Outstanding		\$ 1,091,293 255,999 23,521 9022 1,379,835 86,107	\$ 134,491 181,596 232,193 449,218 997,498 251,331 1,248,829 1,248,829 1,371,445 8,4497 \$ 1,465,942	\$ 131,006
At	December 31, 2004 Vield/Rate		Interest-earning assets: 5.73% Loans 5.73% Securities available-for-sale 3.49 Stock in FHLB 6.03 Other 2.39 Total interest-earning assets 5.30 Noninterest-earning assets Total assets	Interest-bearing liabilities: 0.80 Savings deposits 0.80 Money market deposits 1.93 NOW deposits 0.77 Certificates of deposit 2.44 Total deposits 1.74 Borrowings 3.31 Total interest-bearing liabilities 2.03 Noninterest-bearing liabilities 2.03 Total liabilities and equity 2.03	Net interest income

(1) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.

(2) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.

(3) Net interest margin represents net interest income divided by average total interest-earning assets.

EXHIBIT I-6 BankFinancial Corporation Loan Loss Allowance Activity

At or For the Years Ended December 31, 2004 2003 2002 2001 2000 (Dollars in thousands) \$ 12,461 Balance at beginning of year \$ 12.034 **\$ 13,465** \$ 7,464 \$ 5,861 Charge-offs: One- to four-family residential (29)(100)(112)(190)Multi-family mortgage..... (31)Nonresidential real estate..... (1,127)(70)Construction and land (218)(368)(1,046)(1,081)Commercial loans..... Commercial leases Consumer..... (48)(36)(45)(30)Total charge-offs (1,393)(1,292)(142)(1,316)(433)Recoveries: 286 One- to four-family residential 68 26 Multi-family mortgage..... 275(1) 275(1) Nonresidential real estate..... Construction and land Commercial loans..... 278 311 Commercial leases 149 Consumer.... 6 710 Total recoveries 400 585 Net (charge-offs) recoveries..... (993)152 (582)(140)(1,265)Acquisition of Success Bancshares 4,141 (422)(579)Provision (credit) for loan losses...... (22)2,000 2,868 12,461 \$ 13,465 7,464 Ratios: Net (charge-offs) recoveries to average loans (0.09)%0.01% (0.05)%(0.02)%outstanding (annualized)..... (0.13)%Allowance for loan losses to 168.90. 169.02 90.51 122.61 108.61 nonperforming loans..... Allowance for loan losses to total loans 1.00 1.12 1.15 1.12 0.78

⁽¹⁾ Recoveries relate to loans previously charged off by Success Bancshares.

EXHIBIT I-7 BankFinancial Corporation Net Portfolio Value Analysis

	1		NPV			I	Net In	terest Incom	e
Change in Interest Rates	Estimated	Es	timated Incre in N	ease (Decrease)	_	Estimated et Interest	Est	Increase (D imated Net I	ecrease) in Interest Income
(basis points)	NPV	-	Amount	Percent		Income		Amount	Percent
			(D	ollars in thousan	đs)				
+300	\$ 146,338	\$	(1,734)	(1.2)%	\$	46,814	\$	719	1.6%
+200	148,229		157	0.1		46,703		608	1.3
+100	148,449		377	0.3		46,517		422	0.9
0	148,072		_	, -		46,095			
-100	145,429		(2,643)	(1.8)		45,043		(1,052)	(2.3)

EXHIBIT I-8 BankFinancial Corporation Fixed Rate and Adjustable Rate Loans

•		Due A	fter 1	December 3	1, 200)5
		Fixed	A	djustable		Total
			(In	thousands)		
One- to four-family residential	\$	73,502	\$	273,050	\$	346,552
Multi-family mortgage		57,384		178,733		236,117
Nonresidential real estate		137,958		77,181		215,139
Construction and land		747		12,144		12,891
Commercial loans, leases and other		103,939		17,473		121,412
Consumer		1.479			_	1.479
Total loans	\$_	375,009	<u>\$</u>	558,581	<u>\$</u>	933,590

BankFinancial Corporation Loan Portfolio Composition EXHIBIT 1-9

	Your		2002		At December 31,	cember 31,	1000	15	2000	
	M7	4	07	5	07	70	107	0.1	007	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
	(Dollars in th	thousands)							,	
One- to four-family residential	\$ 363,097	33.01%	\$ 352,079	32.70%	\$ 453,884	42.00%	\$ 650,486	54.33%	\$ 826,816	86.63%
Multi-family mortgage	240,607	21.87	239,758	22.27	212,441	19.65	137,472	11.48	67,185	7.04
Nonresidential real estate (1)	248,781	22.62	256,871	23.86	251,459	23.27	239,857	20.03	13,465	1.41
Construction and land	59,950	5.45	65,052	6.04	36,879	3.41	50,245	4.20	994	0.10
Commercial loans (2)	92,455	8.40	79,729	7.41	79,459	7.35	87,829	7.34	39,713	4.16
Commercial leases (3)	86,362	7.85	72,962	6.78	37,166	3.44	16,671	1.39	3,587	0.38
Consumer	2,755	0.25	3,502	0.32	3,909	0.36	8,117	89.0	2,634	0.28
Other (4)	6,044	0.55	6,621	0.62	5.572	0,52	299'9	0.55		
Total Ioans	1,100,051	100.00%	1,076,574	%00.001	1,080,769	%00'001	1,197,344	100.00%	954,394	100.00%
Loans in process	824		993		8,466		2,205		337	
Net deferred toan origination costs	2,096		1,715		1,158		996 (13.465)		2,049	
Total loans, net	\$1,091,952		\$1,067,248		\$1,077,932		\$1,187,080		\$ 949,316	

Includes loans to healthcare providers of \$24.9 million, \$33.6 million, \$21.1 million and \$11.3 million at December 31, 2004, 2003, 2002 and 2001, respectively. Includes loans to healthcare providers of \$16.9 million, \$14.0 million, \$6.4 million and \$15.1 million at December 31, 2004, 2003, 2002 and 2001, respectively. Includes loans to healthcare providers of \$4.3 million, \$4.0 million and \$6.4 million at December 31, 2004, 2003 and 2002, respectively. Includes municipal loans.

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EXHIBIT I-10
BankFinancial Corporation
Contractual Maturity By Loan Type

							Construction and	ion and	Commercial loans,	l loans,		,		
	One- to Four-Family	ur-Family	Multi-Family	amily	Nonresidential	ential	land loans	ans	leases and other loans	her loans	Consumer	mer	Total	_
		Weighted		Weighted		Weighted		Weighted		Weighted		Weighted		Weighted
		Average		Average		Average		Average		Average		Average		Average
	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate
								housands)						
Due During the Years														
Ending December 31.		÷			•									
2005 (1)	\$ 16,545	6.42%	\$ 4,490	6.90%	\$ 33,642	6.15%	\$ 47,059	2.66%	\$ 63,449	5.71%	\$ 1,276	4.33%		5.88%
2006 to 2009		5.59	50,475	5.72	190,337	6.29	12,891	5.64	105,095	5.16	896	4.53		5.82
2010 and beyond	295.965	5.24	5.24 185,642	90.9	24,802	00.9		1	16,317	2.67	511	10.47	523,237	5.58
												,		
Total	3.363,097	5.34%	\$ 240,607	%00.9	\$ 248,781	6.25%	\$ 59,950	2.66%	\$ 184,861	5.40%	\$ 2,755	2.67%	\$1,100,051	5.72%

(1) Includes demand loans, loans having no stated repayment schedule or maturity, and overdraft loans.

EXHIBIT I-11

BankFinancial Corporation
Non-Performing Assets

		. *								
				,	At D	ecember 31	,	*		
	-	2004		2003		2002		2001	_	2000
				(De	olları	s in thousan	ds)			
Nonaccrual loans:								•		
One- to four-family residential	\$	1,725	\$	2,793	\$	4,233	\$	5,203	\$	6,268
Multi-family mortgage		1,226				751		826		116
Nonresidential real estate		2,093		3,616		7,298		2,741		
Construction and land		. —		345		_		169		_
Commercial loans		1,480		366		1,486		2,043		.486
Commercial leases		_				_				
Consumer				=					_	2
Total nonperforming loans	_	6,524		7.120	_	13.768		10,982		6,872
Real estate owned:										
One- to four-family residential		_		749		723		980		603
Nonresidential real estate		_				230			•	
Land				885						
Total real estate owned	_			1,634		953		980		603
Total nonperforming assets	<u>\$</u>	6,524	<u>s_</u>	8,754	<u>\$</u>	14,721	\$	11.962	<u>\$</u>	7,475
Ratios:										
Nonperforming loans to total loans		0.59%		0.66%		1.27%		0.92%		0.72%
Nonperforming assets to total assets		0.44		0.60		0.99		0.73		0.62

EXHIBIT I-12 BankFinancial Corporation Deposit Composition

Years Ended December 31,

						,				
		2004			2003			2002		
	Average Balance	Percent	Weighted Average Rate	Average Balance	Percent	Weighted Average Rate	Average Balance	Percent	Weighted Average Rate	
				•						
Demand deposits:						•.				
Retail	\$ 23,643	2.15%	-%	\$ 24,058	2.27%	-%	\$ 19,612	1.80%	- %	
Commercial	<u>79.455</u>	7.22		<u>83,881</u>	7.92	_	<u>75,649</u>	6.94	_	
Total demand deposits	103,098	9,37	_	107,939	10.19	_	95,261	8.74	_	
NOW deposits	232,193	21.10	0.54	237,480	22.44	0.51	254,116	23.31	0.87	
Savings deposits	134,491	12.22	0.61	127,212	12.01	0.54	117,922	10.82	0.76	
Money market deposits	<u> 181,596</u>	16.50	1.47	154,604	14.60	1.12	157,268	14.42	1.64	
•	548,280	49.82	0.66	519,296	49.05	0.70	529,306	48.55	1.07	
Certificates of deposit	449,218	40.81	2.11	<u>431,556</u>	40.76	2.24	465,683	42.71	2.97	
Total deposits	\$1,100,596	<u>100.00</u> %		<u>\$1.058,791</u>	100.00%		\$1,090,250	100.00%		

EXHIBIT I-13 BankFinancial Corporation Maturity of Time Deposits

At December 31, 2004

			At Decemb	Jef 31, 2004								
•		Period to Maturity										
2.4	Less Than or Equal to One Year	More Than One to Two Years	More Than Two to Three Years	More Than Three Years	Total	Percent of Total						
		_	(Dollars in	thousands)		•.						
Interest Rate Range:	*											
2.00% and below	\$ 180,636	\$ 3,338	s —	\$ 5	\$ 183,979	41.78%						
2.01% to 3.00%	118,721	54,131	8,617	612	182,081	41.35						
3.01% to 4.00%	27,349	8,893	11,667	11,432	59,341	13.48						
4.01% to 5.00%	3,656	222	· -	974	4,852	1.10						
5.01% to 6.00%		60		37	97	0.02						
6.01% and above	9,032	928		28	9,988	2.27						
Total	<u>\$ 339,393</u>	<u>\$ 67.573</u>	\$ 20,284	<u>\$ 13,088</u>	\$ 440.33 <u>8</u>	100.00%						

Exhibit I-14 BankFinancial Corporation Borrowing Activity

		At or Fo	r the Y	ears Ended D	ecemb	er 31,
	-	2004		2003		2002
,			(Dolla	rs in thousan	ds)	
Balance at end of period	\$	264,742	\$	268,225	\$	307,180
Average balance during period		251,331		282,485		330,601
Maximum outstanding at any month end		268,832		307,883		333,573
Weighted average interest rate at					,	
end of period		2.97%		2.36 %		5.42 %
Average interest rate during period		3.69%		6.10 %		5.82 %

EXHIBIT II-1 Description of Office Facilities

Properties

As of December 31, 2004, the net book value of our properties was \$28.8 million. The following is a list of our offices:

Burr Ridge (Headquarters) 15W060 North Frontage Road Burr Ridge, IL 60527

Olympia Fields 21110 S. Western Avenue Olympia Fields, IL 60461

North Libertyville 1409 W. Peterson Road Libertyville, IL 60048

South Libertyville (1) 1123 S. Milwaukee Avenue Libertyville, IL 60048

Lincolnshire One Marriott Drive Lincolnshire, IL 60069

Deerfield 630 N. Waukegan Road Deerfield, IL 60015

Northbrook 1368 Shermer Road Northbrook, IL 60062

Lincolnwood 3443 W. Touhy Lincolnwood, IL 60712

Schaumburg 1005 Wise Road Schaumburg, IL 60193 Chicago-Lincoln Park 2424 N. Clark Street Chicago-Lincoln Park, IL 60614

Naperville 1200 East Ogden Avenue Naperville, IL 60563

Chicago Ridge 6415 W. 95th Street Chicago Ridge, IL 60415

Calumet Park 1333 W. 127th Street Calumet Park, IL 60827

Calumet City 1901 Sibley Boulevard Calumet City, IL 60409

Orland Park 48 Orland Square Drive Orland Park, IL 60462

Hazel Crest 3700 W. 183rd Street Hazel Crest, IL 60429

Joliet 1401 N. Larkin Joliet, IL 60435

Exhibit II-2 Historical Interest Rates(1)

Voor/Ote Ended	Prime	90 Day	One Year	10 Year
Year/Qtr. Ended	<u>Rate</u>	<u>T-Bill</u>	<u>T-Bill</u>	<u>T-Bond</u>
1997: Quarter 1	8.50%	5.35%	6.02%	6.92%
Quarter 2	8.50%	5.25%	5.67%	6.51%
Quarter 3	8.50%	5.06%	5.47%	6.12%
Quarter 4	8.50%	5.36%	5.51%	5.75%
1998: Quarter 1	8.50%	5.16%	5.41%	5.67%
Quarter 2	8.50%	5.10%	5.38%	5.44%
Quarter 3	8.25%	4.37%	4.41%	4.44%
Quarter 4	7.75%	4.48%	4.53%	4.65%
1999: Quarter 1	7.75%	4.49%	4.72%	5.25%
. Quarter 2	7.75%	4.78%	5.07%	5.81%
Quarter 3	8.25%	4.88%	5.22%	5.90%
Quarter 4	8.50%	5.33%	5.98%	6.45%
2000: Quarter 1	9.00%	5.88%	6.28%	6.03%
Quarter 2	9.50%	5.88%	6.08%	6.03%
Quarter 3	9.50%	6.23%	6.07%	5.80%
Quarter 4	9.50%	5.89%	5.32%	5.12%
2001: Quarter 1	8.00%	4.30%	4.09%	4.93%
Quarter 2	6.75%	3.65%	3.72%	5.42%
Quarter 3	6.00%	2.40%	2.49%	4.60%
Quarter 4	4.75%	1.74%	2.17%	5.07%
2002: Quarter 1	4.75%	1.79%	2.70%	5.42%
Quarter 2	4.75%	1.70%	2.06%	4.86%
Quarter 3	4.75%	1.57%	1.53%	3.63%
Quarter 4	4.25%	1.22%	1.32%	3.83%
2003: Quarter 1	4.25%	1.14%	1.19%	3.83%
Quarter 2	4.00%	0.90%	1.09%	3.54%
Quarter 3	4.00%	0.95%	1.15%	3.96%
Quarter 4	4.00%	0.95%	1.26%	4.27%
2004: Quarter 1	4.00%	0.95%	1.20%	3.86%
Quarter 2	4.00%	1.33%	2.09%	4.62%
Quarter 3	4.75%	1.70%	2.16%	4.12%
Quarter 4	5.25%	2.22%	2.75%	4.24%
2005: Quarter 1	5.75%	2.80%	3.43%	4.51%
As of April 1, 2005	5.75%	2.80%	3.44%	4.49%

(1) End of period data.

Sources: Federal Reserve.

EXHIBIT II-3 Market Area Demographic Data

Demographic Totals by State: United States Source: Claritas

	Base	Current	Projected	% Change	% Change
	2000	2004	2009	2000-2004	2004-2009
Total Population:	281,421,906	292,936,668	307,115,866	4.09	4.84
0-14 Age Group (%):	9.1 21	21	20	0.87	1.19
15-34 Age Group (%):	28	28	27	2.96	3.67
35-54 Age Group (%):	29	29	29	3.87	3.08
55+ Age Group (%):	21	22	24	9.19	12.07
Total Households:	105,480,101	109,949,228	. 115,473,567	4.24	5.02
\$0-24K Households (%):	29	26	23	-5.71	-7.50
\$25-50K Households (%):	29	28	26	-1.77	-1.44
\$50K+ Households (%):	42	46	51	15.09	15.88
Average Household Income:	56,644	63,301	71,731	11.75	13.32
Median Household Income:	42,729	46,475	51,597	8.77	11.02
Per Capita Income:	21,587	24,092	27,309	11.60	13.35

Demographic Totals by State: Illinois

rce: Claritas

•	Base	Current	Projected	% Change	% Change
•	2000	2004	2009	2000-2004	2004-2009
Total Population:	12,419,293	12,704,832	13,047,103	2.30	2.69
0-14 Age Group (%):	22	21	- 21	-0.07	-0.70
1:5-34 Age Group (%):	29	28	28	0.68	. 1.46
35-54 Age Group (%):	29	29	29	2.59	1.15
55+ Age Group (%):	20	21	23	6.67	9.82
Total Households:	4,591,779	4,693,863	4,816,110	2.22	2.60
\$0-24K Households (%):	25	23	20	-7.29	-9.78
\$25-50K Households (%):	28	26	24	-5.25	-5.40
\$50K+ Households (%):	47	51	56	11.77	12.20
Average Household Income:	61,544	68,913	78,124	11.97	13.37
Median Household Income:	47,013	51,444	57,868	9.43	12.49
Per Capita Income:	23,104	25,772	29,160	11.55	13.15

Demographic Totals by MSA: Chicago-Naperville-Joliet, IL-IN-

	Base	Current	Projected	% Change	% Change
	2000	2004	2009	2000-2004	2004-2009
Total Population:	9,098,316	9,398,294	9,761,976	3.30	3.87
0-14 Age Group (%):	23	22	21	1.41	0.49
15-34 Age Group (%):	29	28	28	0.69	2.45
35-54 Age Group (%):	. 29	29	29	3.93	2.31
55+ Age Group (%):	19	20	21	8.58	11.96
Total Households:	3,280,055	3,384,057	3,510,218	3.17	3.73
\$0-24K Households (%):	22	20	18	-6.04	-8.80
\$25-50K Households (%):	26	24	22	-5.31	-5.52
\$50K+ Households (%):	51	55	60	11.48	12.35
Average Household Income:	67,437	75,420	85,348	11.84	13.16
Median Household Income:	51,592	56,906	63,596	10.30	11.76
Per Capita Income:	24,614	27,404	30,938	11.34	12.90

Demographic Totals by County: Cook, IL

	Base	Current	Projected	% Change	% Change
	2000	2004	2009	2000-2004	2004-2009
Total Population:	5,376,741	5,364,329	5,342,232	-0.23	-0.41
0-14 Age Group (%):	22	22	21	-1.25	-4.03
15-34 Age Group (%):	30	29	29	-4.16	<i>-</i> 1.65
35-54 Age Group (%):	28	28	28	1.43	-2.12
55+ Age Group (%):	20	. 21	22	4.52	7.40
Total Households:	1,974,181	1,967,430	1,956,540	-0.34	-0.55
\$0-24K Households (%):	26	24	22	-7.76	-10.66
\$25-50K Households (%):	28	26	24	-7.43	-8.08
\$50K+ Households (%):	46	50	54	8.09	8.20
Average Household Income:	62,488	69,408	78,140	11.07	. 12.58
Median Household Income:	46,409	50,093	56,142	7.94	12.08
Per Capita Income:	23,227	25,692	28,866	10.61	12.35

Demographic Totals by County: Lake, IL

	Base	Current	Projected	% Change	% Change
	2000	2004	2009	2000-2004	2004-2009
Total Population:	644,356	694,328	755,856	7.76	8.86
0-14 Age Group (%):	25	24	23	4.33	5.46
15-34 Age Group (%):	27	27	27	7.52	7.13
35-54 Age Group (%):	32	31	31	6.16	7.20
55+ Age Group (%):	16	18	19	16.55	19.20
Total Households:	216,297	233,090	253,644	7.76	8.82
\$0-24K Households (%):	14	13	11"	-3.20	-6.17
\$25-50K Households (%):	22	20	. 17	-2.55	-3.21
\$50K+ Households (%):	65	68	72	13.44	15.04
Average Household Income:	93,891	104,367	117,561	11.16	12.64
Median Household Income:	67,571	73,975	83,401	9.48	12.74
Per Capita Income:	32,102	35,487	39,863	10.54	12.33

Demographic Totals by County: Will, IL Source: Claritas

	Base 2000	Current 2004	Projected 2009	% Change 2000-2004	% Change 2004-2009
Total Population:	502,266	599,802	720,828	19.42	20.18
0-14 Age Group (%):	25	24	23	13.60	. 16.31
15-34 Age Group (%):	28	28	28	23.28	18.38
35-54 Age Group (%):	31	31	30	17.85	18.18
55+ Age Group (%):	16	16	18	25.17	32.69
Total Households:	167,542	201,146	243,114	20.06	20.86
\$0-24K Households (%):	14	13	11	7.64	3.32
\$25-50K Households (%):	23	. 20	18	5.11	5.64
\$50K+ Households (%):	63	67	72	28.26	28.75
Average Household Income:	72,753	83,123	95,373	14.25	14.74
Median Household Income:	62,899	69,510	78,528	10.51	12.97
Per Capita Income:	24,613	28,098	32,360	14.16	15.17

Demographic Totals by County: DuPage, IL Source: Claritas

	Base	Current	Projected	% Change	% Change
	2000	2004	2009	2000-2004	2004-2009
Total Population:	904,161	936,511	975,739	3.58	4.19
0-14 Age Group (%):	22	22	21	0.49	0.31
15-34 Age Group (%):	27	26	26	0.68	3.01
35-54 Age Group (%):	32	32	31	2.58	2.26
55+ Age Group (%):	· 18	20	22	13.54	13.14
Total Households:	325,601	337,481	351,965	3.65	4.29
\$0-24K Households (%):	12	11	10	-3.53	-6.73
\$25-50K Households (%):	22	20	18	-4 .80	-5.21
\$50K+ Households (%):	67	69	72	7.44	8.74
Average Household Income:	86,077	94,865	104,526	10.21	10.18
Median Household Income:	68,641	73,166	79,999	6.59	9.34
Per Capita Income:	31,315	34,438	37,983	9.97	10.29

EXHIBIT II-4 Market Area Economic Data

PERSONAL INCOME BY MAJOR SOURCE AND EARNINGS BY NAICS INDUSTRY 1/ (thousands of dollars)

Illinois state total [17000]

		• •
Item	2001	2002
Income by place of residence (\$000) Personal income	410,338,426	416,018,465
Population (persons) 2/ Per capita personal income (dollars)	12,517,168 32,782	12,586,447 33,053
Derivation of personal income (\$000) Earnings by place of work less: Contributions for government social insurance 3/ plus: Adjustment for residence 4/ equals: Net earnings by place of residence plus: Dividends, interest, and rent 5/ plus: Personal current transfer receipts	321,053,298 33,914,879 -1,499,679 285,638,740 76,511,225 48,188,461	76,684,672
Earnings by place of work (\$000) Components of earnings Wage and salary disbursements Supplements to wages and salaries Proprietors' income 6/ Farm proprietors' income Nonfarm proprietors' income	240,339,221 47,091,522 33,622,555 1,162,612 32,459,943	332,119
Earnings by industry Farm earnings Nonfarm earnings Private earnings	1,569,923 319,483,375 277,743,354	697,983 322,107,266 278,562,656
Forestry, fishing, related activities, and other 7/ Forestry and logging Fishing, hunting, and trapping Agriculture and forestry support activities Other 8/	363,187 26,094 8,717 291,398 36,978	361,508 27,114 9,229 287,370 37,795
Mining Oil and gas extraction Mining (except oil and gas) Support activities for mining	2,307,606 1,699,207 547,670 60,729	2,172,486 1,560,065 558,251 54,170
Utilities Construction Construction of buildings Heavy and civil engineering construction Specialty trade contractors	3,011,613 19,347,868 4,989,532 2,160,441 12,197,895	2,956,611 19,781,778 5,202,967 2,240,983 12,337,828
Manufacturing Durable goods manufacturing Wood product manufacturing Nonmetallic mineral product manufacturing Primary metal manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing Electrical equipment and appliance manufacturing Motor vehicle manufacturing Transportation equipment mfg. excl. motor vehicles Furniture and related product manufacturing Miscellaneous manufacturing Nondurable goods manufacturing Food manufacturing Beverage and tobacco product manufacturing Textile mills Textile product mills Apparel manufacturing Leather and allied product manufacturing Paper manufacturing Printing and related support activities Petroleum and coal products manufacturing Chemical manufacturing Plastics and rubber products manufacturing	46,565,744 29,293,704 408,628 1,149,843 1,987,481 6,381,911 6,683,164 3,866,960 2,277,361 2,663,614 402,967 863,759 2,608,016 17,272,040 3,998,173 527,848 84,779 151,819 260,474 108,408 1,615,988 2,665,498 932,197 4,251,521 2,675,335	417,999 1,053,943 1,694,479 6,170,426 6,192,668 3,383,435 2,108,025 2,686,219 391,613 843,969 2,570,715 17,427,523 4,192,436 516,311 74,828 149,811 243,460 107,248 1,654,165 2,556,198 925,627 4,326,963 2,680,476
holesale trade etail Trade Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden supply stores	20,650,525 18,815,493 3,631,131 932,519 1,564,046 1,503,080	20,330,053 19,112,945 3,661,198 957,758 1,558,342 1,502,137

Illinois state total [17000]			يتنفقت فالمتاب والميد والميد والميد والميد المناسب والميد
Item	2001	2002	· Accession of the contract of
Food and beverage stores Health and personal care stores Gasoline stations	2,759,780 1,445,945 578,201	1,531,543 588,296	
Clothing and clothing accessories stores Sporting goods, hobby, book and music stores General merchandise stores Miscellaneous store retailers	2,402,293	636,119	
Monstore retailers	963,653		
Transportation and warehousing Air transportation Rail transportation Water transportation	3,263,625 1,230,421	13,046,641 3,178,677 1,207,278 125,728	
Truck transportation Transit and ground passenger transportation Pipeline transportation Scenic and sightseeing transportation	3,944,911	3,889,912 648,095 98,573	
Support activities for transportation Couriers and messengers Warehousing and storage		1,821,821 725,125	
Information Publishing industries, except Internet Motion picture and sound recording industries Broadcasting, except Internet		3,301,492 408,184	
Internet publishing and broadcasts Telecommunications ISPs, search portals, and data processing Other information services	95,092 3,416,719 1,558,775 136,159	55,160 3,314,398 1,325,205	
Finance and insurance Monetary authorities - central bank Credit intermediation and related activities	29,115,496 (D) 9,250,272	29,443,002 (D) 9,894,730	
Securities, commodity contracts, investments Insurance carriers and related activities Funds, trusts, and other financial vehicles	9,250,272 9,766,434 8,383,167 (D)	9,428,992 8,403,895	
Real estate and rental and leasing Real estate Rental and leasing services	7,339,642 5,926,027 1,318,580	6,490,248	
Lessors of nonfinancial intangible assets	95,035	123,535	
Professional and technical services Management of companies and enterprises Administrative and waste services Administrative and support services Waste management and remediation services	37,299,857 7,802,872 11,767,374 10,999,311 768,063	7,716,855 11,567,592 10,755,023	
Educational services Health care and social assistance Amubulatory health care services	4,091,428 25,901,228 11,453,376		
Hospitals · Nursing and residential care facilities Social assistance	9,101,387 2,972,869 2,373,596	9,636,035 3,096,897 2,459,438	
Arts, entertainment, and recreation Performing arts and spectator sports Museums, historical sites, zoos, and parks Amusement, gambling, and recreation	2,809,053 962,029 248,035 1,598,989	3,020,391 1,065,401 250,071 1,704,919	
Accommodation and food services Accommodation Food services and drinking places	7,154,822 1,525,630 5,629,192	7,238,055 1,497,966 5,740,089	·
Other services, except public administration Repair and maintenance Personal and laundry services Membership associations and organizations Private households	9,698,430 2,606,697 1,922,877 4,436,997 731,859	10,394,811 2,639,814 1,988,364 4,991,008 775,625	
overnment and government enterprises Federal, civilian Military	41,740,021 6,637,410 2,152,719	6,882,274 2,100,726	
State and local State government Local government	32,949,892 7,914,124 25,035,768	8,255,400	

Cook, Illinois [17031]

		•
Item	2001	2002
Income by place of residence (\$000) Personal income	187,091,937	189,054,081
Population (persons) 2/ Per capita personal income (dollars)	5,378,722 34,784	5,367,180 35,224
Derivation of personal income (\$000) Earnings by place of work less: Contributions for government social insurance 3/ plus: Adjustment for residence 4/ equals: Net earnings by place of residence plus: Dividends, interest, and rent 5/ plus: Personal current transfer receipts	169,775,997 17,758,678 -21,861,938 130,155,381 34,012,073 22,924,483	168,880,862 17,818,834 -21,001,498 130,060,530 34,114,864 24,878,687
Earnings by place of work (\$000) Components of earnings Wage and salary disbursements Supplements to wages and salaries Proprietors' income 6/ Farm proprietors' income Nonfarm proprietors' income	125,673,941 23,751,821 20,350,235 588 20,349,647	328
Earnings by industry Farm earnings Nonfarm earnings Private earnings	6,902 169,769,095 150,675,166	6,010 168,874,852 149,045,993
Forestry, fishing, related activities, and other 7/ Forestry and logging Fishing, hunting, and trapping Agriculture and forestry support activities Other 8/	54,052 1,138 174 15,762 36,978	55,082 (D) (D) 15,496 37,795
Mining Oil and gas extraction Mining (except oil and gas) Support activities for mining	1,612,811 (D) 81,462 (D)	1,485,554 (D) 78,830 (D)
Utilities Construction Construction of buildings Heavy and civil engineering construction Specialty trade contractors	752,023 8,222,343 2,445,817 680,412 5,096,114	611,989 8,333,060 2,540,727 755,684 5,036,649
Manufacturing Durable goods manufacturing Wood product manufacturing Nonmetallic mineral product manufacturing Primary metal manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing Electrical equipment and appliance manufacturing Motor vehicle manufacturing Transportation equipment mfg. excl. motor vehicles Furniture and related product manufacturing Miscellaneous manufacturing Nondurable goods manufacturing Food manufacturing Beverage and tobacco product manufacturing Textile mills	19,194,606 11,776,677 106,234 455,917 827,834 2,985,579 1,825,899 1,529,051 1,083,264 (D) (D) 407,127 1,521,205 7,417,929 2,126,756 305,305 53,053	18,127,299 10,740,103 99,467 382,864 634,243 2,875,786 1,642,709 1,278,577 1,002,993 (D) (D) 395,723 1,394,881 7,387,196 2,216,136 287,607 46,150
Textile product mills Apparel manufacturing Leather and allied product manufacturing Paper manufacturing Printing and related support activities Petroleum and coal products manufacturing Chemical manufacturing Plastics and rubber products manufacturing Wholesale trade Retail Trade	93,521 195,665 66,111 844,954 1,397,768 214,167 1,290,216 830,413 9,661,066 7,794,093	94,260 182,287 63,751 832,627 1,298,398 275,268 1,238,870 851,842 9,127,798 7,835,759
Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden supply stores	1,384,294 408,561 536,788 559,494	1,397,159 410,613 503,925 572,039

PERSONAL INCOME BY MAJOR SOURCE AND EARNINGS BY NAICS INDUSTRY 1/ (thousands of dollars)

Cook, Illinois [17031]

Cook, Illinois [17031]		
Item	2001	. 2002
Food and beverage stores Health and personal care stores	1,317,063 726,792	1,381,763 776,282
Gasoline stations	121,062	125,999
Clothing and clothing accessories stores Sporting goods, hobby, book and music stores	842,083 271,762	836,068 272,930
General merchandise stores	819,404	780,961
Miscellaneous store retailers	486,930	482,518
Nonstore retailers	319,860	295,502
Transportation and warehousing Air transportation	8,059,588 3,207,650	7,972,221
Rail transportation	(D)	(D)
Water transportation	43,040	43,904
Truck transportation Transit and ground passenger transportation	1,846,701 369,359	1,849,213 372,052
Pipeline transportation	12,247	7,124
Scenic and sightseeing transportation	23,698	21,485
Support activities for transportation Couriers and messengers	774,230	787,272
Warehousing and storage	(D) 696,452	(D) 701,530
Information Publishing industries, except Internet	6,223,213 1,751,449	6,167,053 1,718,832
Motion picture and sound recording industries	325,505	291,335
Broadcasting, except Internet	1,182,203	1,371,187
Internet publishing and broadcasts Telecommunications	87,624 2,140,984	45,722 2,081,421
ISPs, search portals, and data processing	608,370	543,776
Other information services	127,078	114,780
Finance and insurance	20,031,539	20,142,160
Monetary authorities - central bank	(D)	(D)
Credit intermediation and related activities Securities, commodity contracts, investments	6,123,090 8,200,380	6,398,254 7,932,304
_ Insurance carriers and related activities	4,274,062	4,410,741
Funds, trusts, and other financial vehicles	(D)	(D)
Real estate and rental and leasing	4,974,430	5,410,855
Real estate Rental and leasing services	.4,180,044 740,601	4,592,233 751,587
Lessors of nonfinancial intangible assets	53,785	67,035
Professional and technical services	26,354,958	25,462,191
Management of companies and enterprises	5,086,714	4,840,953
Administrative and waste services Administrative and support services	6,582,352 6,246,978	6,204,256 5,857,308
Waste management and remediation services	335,374	346,948
Educational services	2,891,065	3,075,301
Health care and social assistance	12,722,658	13,378,196
Amubulatory health care services Hospitals	4,898,980 5,273,350	5,189,599 5,538,137
Nursing and residential care facilities	1,199,566	1,265,347
Social assistance	1,350,762	1,385,113
Arts, entertainment, and recreation	1,475,940	1,537,499
Performing arts and spectator sports Museums, historical sites, zoos, and parks	688,206 215,194	728,393
Amusement, gambling, and recreation	572,540	215,699 593,407
Accommodation and food services	3,945,183	3,877,997
Accommodation	985,155	967,663
Food services and drinking places	2,960,028	2,910,334
Other services, except public administration	5,036,532	5,400,770
Repair and maintenance Personal and laundry services	1,059,921 1,011,755	1,063,850 1,045,759
Membership associations and organizations	2,577,039	
Private households	387,817	410,763
vernment and government enterprises	19,093,929	19,828,859
ederal, civilian Military	3,536,265 202,776	3,625,184 186,129
State and local	15,354,888	16,017,546
State government	2,639,635	2,771,872
Local government	12,715,253	13,245,674

Lake, Illinois [17097]

		\$ * · · · ·
Item	2001	2002
Income by place of residence (\$000) Personal income	30,649,250	31,253,131
Population (persons) 2/ Per capita personal income (dollars)	661,685 46,320	
Derivation of personal income (\$000) Earnings by place of work less: Contributions for government social insurance 3/ plus: Adjustment for residence 4/ equals: Net earnings by place of residence plus: Dividends, interest, and rent 5/ plus: Personal current transfer receipts	21,144,353 2,206,941 3,078,174 22,015,586 6,882,788 1,750,876	2,338,980 2,663,080 22,385,711 6,911,846
Earnings by place of work (\$000) Components of earnings Wage and salary disbursements Supplements to wages and salaries Proprietors' income 6/ Farm proprietors' income Nonfarm proprietors' income	15,739,860 3,296,218 2,108,275 1,718 2,106,557	3,518,005 2,217,958 439
Earnings by industry Farm earnings Nonfarm earnings Private earnings	10,478 21,133,875 18,043,594	
Forestry, fishing, related activities, and other 7/ Forestry and logging Fishing, hunting, and trapping Agriculture and forestry support activities Other 8/	(D) (D) (D) 11,872	(D) (D) (D) 10,894
Mining Oil and gas extraction Mining (except oil and gas) Support activities for mining	(D) 5,762 (D) (L)	(D) 5,284 (D) (D)
Utilities Construction Construction of buildings Heavy and civil engineering construction Specialty trade contractors	306,774 1,249,970 392,688 98,702 758,580	•
Manufacturing Durable goods manufacturing Wood product manufacturing Nonmetallic mineral product manufacturing Primary metal manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing Electrical equipment and appliance manufacturing Motor vehicle manufacturing Transportation equipment mfg. excl. motor vehicles Furniture and related product manufacturing Miscellaneous manufacturing Nondurable goods manufacturing Food manufacturing Beverage and tobacco product manufacturing Textile mills Textile product mills Apparel manufacturing Leather and allied product manufacturing Paper manufacturing Printing and related support activities Petroleum and coal products manufacturing Chemical manufacturing Plastics and rubber products manufacturing	4,229,027 1,721,111 11,699 66,526 43,225 309,350 226,475 381,015 87,607 (D) (D) 32,112 498,070 2,507,916 58,791 17,622 6,176 5,271 659 (D) 166,064 123,821 (D) 1,629,268 354,877	
holesale trade etail Trade Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden supply stores	2,071,543 1,708,517 308,396 48,533 464,725 96,857	2,148,585 1,813,340 307,763 54,523 509,186 96,372

Lake, Illinois [17097]

Item	2001	2002
Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book and music stores General merchandise stores Miscellaneous store retailers Nonstore retailers	145,177 92,166 29,755 82,459 45,751 111,348 55,593 227,757	156,880 101,987 28,844 86,983 49,024 112,339 59,717 249,722
Transportation and warehousing Air transportation Rail transportation Water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Warehousing and storage	260,836 2,006 (D) 66 77,714 37,556 (D) (D) 28,668 38,151 60,103	243,233 2,587 (D) (D) 78,323 40,236 (D) (D) 28,311 32,391 47,839
Information Publishing industries, except Internet Motion picture and sound recording industries Broadcasting, except Internet Internet publishing and broadcasts Telecommunications ISPs, search portals, and data processing Other information services	370,124 128,729 15,299 19,860 (D) 102,076 103,819 (D)	365,083 124,217 16,612 25,470 243 92,961 101,506 4,074
Finance and insurance Monetary authorities - central bank Credit intermediation and related activities Securities, commodity contracts, investments Insurance carriers and related activities Funds, trusts, and other financial vehicles	1,707,100 0 533,505 405,486 751,641 16,468	1,779,502 0 617,152 391,212 747,173 23,965
Real estate and rental and leasing Real estate Rental and leasing services Lessors of nonfinancial intangible assets	418,555 342,988 (D) (D)	470,202 389,831 (D) (D)
Professional and technical services Management of companies and enterprises Administrative and waste services Administrative and support services Waste management and remediation services	1,927,774 446,855 805,893 770,052 35,841	1,990,402 460,465 813,838 750,563 63,275
Educational services Health care and social assistance Amubulatory health care services Hospitals Nursing and residential care facilities Social assistance	186,801 1,244,402 681,441 314,487 171,892 76,582	201,492 1,359,864 745,011 353,139 163,859
Arts, entertainment, and recreation Performing arts and spectator sports Museums, historical sites, zoos, and parks Amusement, gambling, and recreation	322,360 164,259 2,628 155,473	374,301 207,732 2,680 163,889
Accommodation and food services Accommodation Food services and drinking places	302,299 33,783 268,516	351,650 45,990 305,660
Other services, except public administration Repair and maintenance Personal and laundry services Membership associations and organizations Private households	447,942 141,204 99,385 140,846 66,507	476,262 136,862 105,522 163,206 70,672
rvernment and government enterprises rederal, civilian Military State and local State government Local government	3,090,281 391,659 1,263,078 1,435,544 (D)	3,097,996 403,029 1,170,953 1,524,014 (D)

Will, Illinois [17197]

Item	2001	2002
Income by place of residence (\$000) Personal income	16,166,187	16,444,601
Population (persons) 2/ Per capita personal income (dollars)	532,874 30,338	558,185
Derivation of personal income (\$000)	30,336	29,461
Earnings by place of work less: Contributions for government social insurance 3/ plus: Adjustment for residence 4/ equals: Net earnings by place of residence plus: Dividends, interest, and rent 5/	7,009,427 756,111 6,376,853 12,630,169 2,146,647	
plus: Personal current transfer receipts	1,389,371	1,584,124
Earnings by place of work (\$000) Components of earnings Wage and salary disbursements	5,434,597	5,686,641
Supplements to wages and salaries Proprietors' income 6/ Farm proprietors' income Nonfarm proprietors' income	1,074,600 500,230 11,374 488,856	1,165,751 519,851 5,020 514,831
Earnings by industry		
Farm earnings Nonfarm earnings Private earnings	22,026 6,987,401 5,925,126	14,578 7,357,665 6,198,772
Forestry, fishing, related activities, and other 7/ Forestry and logging Fishing, hunting, and trapping Agriculture and forestry support activities Other 8/	3,312 (D) (L) (D)	3,441 (D) (L) (D)
Mining Oil and gas extraction Mining (except oil and gas)	28,096 243 22,649	33,727 223 30,908
Support activities for mining Utilities Construction Construction of buildings Heavy and civil engineering construction Specialty trade contractors	5,204 · 226,649 1,007,942 217,825 80,962 709,155	2,596 213,282 1,113,256 257,828 84,515 770,913
Manufacturing Durable goods manufacturing Wood product manufacturing Nonmetallic mineral product manufacturing Primary metal manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing Electrical equipment and appliance manufacturing Transportation equipment mfg. excl. motor vehicles Furniture and related product manufacturing Miscellaneous manufacturing Nondurable goods manufacturing Food manufacturing Beverage and tobacco product manufacturing Textile mills Textile product mills Apparel manufacturing Leather and allied product manufacturing Paper manufacturing Printing and related support activities Petroleum and coal products manufacturing Chemical manufacturing Plastics and rubber products manufacturing	1,057,284 (D) 17,935 18,249 98,862 213,829 51,810 13,757 (D) (D) 42,310 15,473 (D) 43,072 10,256 1,707 2,651 (D) 0 62,730 31,118 122,030 164,906 86,697	1,071,409 564,797 19,628 47,0697 105,184 222,572 49,954 11,717 16,497 433 47,832 16,216 506,612 53,223 12,919 1,3352 2,322 (D) 0 73,875 30,483 (D) 172,645 87,160
Tholesale trade Letail Trade Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden supply stores	510,625 563,128 105,977 30,014 59,851 57,874	522,937 601,470 105,893 38,151 63,859 57,793

Will, Illinois [17197]

Will, Illinois [17197]			
Item		2001	2002
Food and beverage stores Health and personal care Gasoline stations Clothing and clothing ac Sporting goods, hobby, b General merchandise store Miscellaneous store retailers	stores cessories stores ook and music stores es	93,038 53,874 26,489 14,217 23,840 55,553 25,181 17,220	14,283 24,762 57,538 30,496
Transportation and wareho Air transportation Rail transportation Water transportation Truck transportation Transit and ground passe Pipeline transportation Scenic and sightseeing t Support activities for t Couriers and messengers Warehousing and storage	nger transportation	267,642 93 40,244 (D) 130,540 22,051 4,660 (D) 30,677 15,687 17,245	55 39,490 (D) 127,759 23,022 5,018 (D) 31,512 (D)
Information Publishing industries, e Motion picture and sound Broadcasting, except Int Internet publishing and Telecommunications ISPs, search portals, an Other information servic	recording industries ernet broadcasts d data processing	114,873 31,336 7,745 5,073 (D) 45,570 24,046 (D)	6,958 (D) 47,487
Finance and insurance Monetary authorities - c Credit intermediation an Securities, commodity co Insurance carriers and r Funds, trusts, and other	d related activities ntracts, investments elated activities	221,979 0 97,487 42,610 78,996 2,886	219,662 0 100,285 42,883 .72,323 4,171
Real estate and rental and Real estate Rental and leasing servi Lessors of nonfinancial	ces	128,570 (D) 28,330 (D)	138,416 (D) 29,576 (D)
Professional and technica Management of companies a Administrative and waste Administrative and suppo Waste management and rem	nd enterprises services rt services	340,005 13,698 190,791 176,645 14,146	340,563 14,427 214,883 198,857 16,026
Educational services Health care and social as Amubulatory health care Hospitals Nursing and residential Social assistance	services	79,466 568,584 305,607 (D) 72,843 (D)	87,370 612,812 332,450 (D) 77,035 (D)
Arts, entertainment, and Performing arts and spec Museums, historical site Amusement, gambling, and	tator sports s, zoos, and parks	198,618 (D) (D) 180,492	195,292 (D) (D) 175,243
Accommodation and food se Accommodation Food services and drinki		137,296 13,512 123,784	140,019 13,529 126,490
Other services, except pu Repair and maintenance Personal and laundry ser Membership associations Private households	vices	266,568 108,424 47,093 97,581 13,470	295,349 111,728 51,881 117,426 14,314
vernment and government ederal, civilian Military State and local State government Local government	enterprises	1,062,275 54,045 18,149 990,081 197,114 792,967	1,158,893 57,022 17,299 1,084,572 201,619 882,953

DuPage, Illinois [17043]

Barage, IIII.olo [I.b.o.]		• ·
Item	2001	2002
Income by place of residence (\$000) Personal income	41,471,871	41,662,846
Population (persons) 2/ Per capita personal income (dollars)	915,316 45,309	
Derivation of personal income (\$000) Earnings by place of work less: Contributions for government social insurance 3/ plus: Adjustment for residence 4/ equals: Net earnings by place of residence plus: Dividends, interest, and rent 5/ plus: Personal current transfer receipts	35,284,872 3,842,873 -258,587 31,183,412 7,666,808 2,621,651	35,160,477 3,874,182 -213,807 31,072,488 7,699,155 2,891,203
Earnings by place of work (\$000) Components of earnings Wage and salary disbursements Supplements to wages and salaries Proprietors' income 6/ Farm proprietors' income Nonfarm proprietors' income	27,168,581 5,033,005 3,083,286 466 3,082,820	5,179,329 3,237,932 411
Earnings by industry Farm earnings Nonfarm earnings Private earnings		4,425 35,156,052 32,673,262
Forestry, fishing, related activities, and other 7/ Forestry and logging Fishing, hunting, and trapping Agriculture and forestry support activities Other 8/	6,037 (D) (D) 5,160	7,804 (D) (D) 6,828
Mining Oil and gas extraction Mining (except oil and gas) Support activities for mining	9,771 1,742 (D) (D)	7,953 1,596 (D) (D)
Utilities Construction Construction of buildings Heavy and civil engineering construction Specialty trade contractors	354,297 2,633,985 527,952 251,212 1,854,821	408,954 2,625,000 553,456 250,927 1,820,617
Manufacturing Durable goods manufacturing Wood product manufacturing Nonmetallic mineral product manufacturing Primary metal manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing Electrical equipment and appliance manufacturing Motor vehicle manufacturing Transportation equipment mfg. excl. motor vehicles Furniture and related product manufacturing Miscellaneous manufacturing Nondurable goods manufacturing Food manufacturing Beverage and tobacco product manufacturing Textile mills Textile product mills Apparel manufacturing Leather and allied product manufacturing Paper manufacturing Printing and related support activities Petroleum and coal products manufacturing Chemical manufacturing Plastics and rubber products manufacturing	4,383,196 2,947,752 35,698 68,829 76,684 661,284 527,990 916,691 278,432 (D) (D) 74,091 173,095 1,435,444 231,828 4,637 (D) 6,493 2,526 (D) 168,761 484,869 67,076 176,921 286,728	4,072,073 2,682,779 34,930 65,587 71,937 633,491 478,846 775,704 245,319 (D) (D) 65,442 160,414 1,389,294 238,937 4,592 (D) 7,311 2,711 (D) 169,409 468,749 65,214 176,187 250,140
Wholesale trade Retail Trade Motor vehicle and parts dealers Furniture and home furnishings stores Electronics and appliance stores Building material and garden supply stores	4,396,480 2,364,344 450,570 183,003 243,793 154,215	4,431,445 2,338,950 466,388 180,782 220,386 160,565

DuPage, Illinois [17043]

DuPage, Illinois [17043]	•	
Item	2001	2002
Food and beverage stores Health and personal care stores Gasoline stations Clothing and clothing accessories stores Sporting goods, hobby, book and music stores General merchandise stores Miscellaneous store retailers Nonstore retailers	251,321 153,347 35,711 135,429 118,952 355,792 149,371 132,840	246,222 160,299 35,670 134,508 128,379 365,648 142,804 97,299
Transportation and warehousing Air transportation Rail transportation Water transportation Truck transportation Transit and ground passenger transportation Pipeline transportation Scenic and sightseeing transportation Support activities for transportation Couriers and messengers Warehousing and storage	1,337,794 29,095 47,172 24,205 444,192 67,838 (D) (D) 443,943 (D) 164,258	1,297,982 27,008 46,284 22,551 419,651 70,378 (D) (D) 433,947 78,795 161,367
Information Publishing industries, except Internet Motion picture and sound recording industries Broadcasting, except Internet Internet publishing and broadcasts Telecommunications ISPs, search portals, and data processing Other information services	1,770,699 385,443 47,573 103,479 1,029 491,661 739,101 2,413	1,506,326 323,280 51,308 128,690 1,954 428,020 571,412 1,662
Finance and insurance Monetary authorities - central bank Credit intermediation and related activities Securities, commodity contracts, investments Insurance carriers and related activities Funds, trusts, and other financial vehicles	2,729,190 0 899,894 491,479 1,168,633 169,184	2,709,025 0 1,067,068 445,652 1,013,356 182,949
Real estate and rental and leasing Real estate Rental and leasing services Lessors of nonfinancial intangible assets	763,554 532,097 225,020 6,437	775,914 564,253 203,849 7,812
Professional and technical services Management of companies and enterprises Administrative and waste services Administrative and support services Waste management and remediation services	4,613,398 1,414,662 1,812,232 1,730,610 81,622	4,512,189 1,516,621 1,851,819 1,765,892 85,927
Educational services Health care and social assistance Amubulatory health care services Hospitals Nursing and residential care facilities Social assistance	339,511 2,102,393 1,294,256 487,125 186,910 134,102	351,041 2,243,566 1,369,228 546,629 196,048 131,661
Arts, entertainment, and recreation Performing arts and spectator sports Museums, historical sites, zoos, and parks Amusement, gambling, and recreation	161,147 31,807 16,281 113,059	182,128 48,009 17,212 116,907
Accommodation and food services Accommodation Food services and drinking places	748,601 176,653 571,948	793,528 165,460 628,068
Other services, except public administration Repair and maintenance Personal and laundry services Membership associations and organizations Private households	980,414 315,085 183,578 413,772 67,979	1,040,944 313,517 193,652 461,891 71,884
vernment and government enterprises deral, civilian filitary State and local State government Local government	2,358,223 376,626 30,544 1,951,053 (D)	2,482,790 380,302 27,617 2,074,871 (D) (D)

Footnotes for Table CA05 (NAICS) Personal Income by Major Source and Earnings by Industry

- 1/ The estimates of earnings for 2001-2002 are based on the 2002 North American Industry Classification System (NAICS).
 - Census Bureau midyear population estimates. Estimates for 2001-2002 reflect county population estimates available as of April 2004.
- 3/ Contributions for government social insurance are included in earnings by type and industry but they are excluded from personal income.
- 4/ The adjustment for residence is the net inflow of the earnings of interarea commuters. For the United States, it consists of adjustments for border workers: Wage and salary disbursements to U.S. residents commuting to Canada less wage and salary disbursements to Canadian and Mexican residents commuting into the United States.
- $\ensuremath{\mathsf{5}}\xspace/$ Rental income of persons includes the capital consumption adjustment.
- 6/ Proprietors' income includes the inventory valuation adjustment and capital consumption adjustment.
- 7/ "Other" consists of wage and salary disbursements to U.S. residents employed by international organizations and foreign embassies and consulates in the United States.
- 8/ Broomfield County, CO, was created from parts of Adams, Boulder, Jefferson, and Weld counties effective November 15, 2001. Estimates for Broomfield county begin with 2002.
- All state and local area dollar estimates are in current dollars (not adjusted for inflation).
- E The estimate shown here constitutes the major portion of the true estimate.
- (D) Not shown to avoid disclosure of confidential information, but the estimates for this item are included in the totals.

 Less than \$50,000, but the estimates for this item are included in the totals.
- (N) Data not available for this year.

FULL-TIME AND PART-TIME EMPLOYMENT BY NAICS INDUSTRY 1/ (number of jobs)

Illinois state total [17000]

Item	2001	2002
loyment by place of work		
Total employment	7,372,717	7,316,528
	, - ,	,, -
By type		
Wage and salary employment	6,242,188	6,126,018
Proprietors employment	1,130,529	1,190,510
Farm proprietors employment	78,391	,
Nonfarm proprietors employment 2/	1,052,138	1,112,100
By industry		·
Farm employment	98,322	94,461
Nonfarm employment	7,274,395	7,222,067
Private employment	6,378,312	6,321,463
Forestry, fishing, related activities, and other 3/	14,483	14,117
Mining	18,555	18,164
Utilities	30,405	29,059
Construction	385,998	386,365
Manufacturing	834,746	774,116
Wholesale trade	334,227	322,983
Retail Trade	766,745	754,501
Transportation and warehousing	295,981	288,521
Information	170,836	163,094
Finance and insurance	445,385	449,178
Real estate and rental and leasing	226,561	261,554
Professional and technical services	516,165	499,557
Management of companies and enterprises	77,457	79,901
Administrative and waste services	450,321	440,599
Educational services	140,473	144,625
Health care and social assistance	706,549	720,439
Arts, entertainment, and recreation	133,785	137,371
Accommodation and food services	435,446	434,962
Other services, except public administration	394,194	402,357
Government and government enterprises	896,083	900,604
Federal, civilian	91,202	89,765
Military	56,360	51,640
State and local	748,521	759,199
State government	163,558	163,076
Local government	584,963	596,123

See footnotes at end of table. Table CA25N

May 2004

FULL-TIME AND PART-TIME EMPLOYMENT BY NAICS INDUSTRY 1/ (number of jobs)

Cook, Illinois [17031]

Item	2001	2002
loyment by place of work		•
- · · · · · · · · · · · · · · · · · · ·	3 316 707	3,267,051
Total employment	3,310,707	3,267,031
By type		
Wage and salary employment	2,864,142	2,786,548
Proprietors employment	452,565	480,503
Farm proprietors employment	228	228
Nonfarm proprietors employment 2/	452,337	480,275
By industry		
Farm employment	596	525
Nonfarm employment	3,316,111	3,266,526
Private employment	2,957,924	2,906,593
Forestry, fishing, related activities, and other 3/	1,258	1,222
Mining	2,582	2,526
Utilities	6,880	5,930
Construction	143,203	141,857
Manufacturing	328,633	300,080
Wholesale trade	145,309	136,994
Retail Trade	293,301	287,401
Transportation and warehousing	167,015	161,610
Information	86,775	82,804
Finance and insurance	236,526	238,496
Real estate and rental and leasing	117,995	134,274
Professional and technical services	305,716	290,042
Management of companies and enterprises	46,777	45,997
Administrative and waste services	228,971	220,704
Educational services	86,006	87,756
Health care and social assistance	332,585	338,853
Arts, entertainment, and recreation	60,638	61,769
Accommodation and food services	193,469	190,246
Other services, except public administration	174,285	178,032
Government and government enterprises	358,187	359,933
Federal, civilian	46,041	45,137
dilitary	11,572	10,303
State and local	300,574	304,493
State government	49,245	
Local government	251,329	255,156

See footnotes at end of table. Table CA25N

May 2004

FULL-TIME AND PART-TIME EMPLOYMENT BY NAICS INDUSTRY 1/ (number of jobs)

2001

2002

Lake, Illinois [17097]

loyment by place of work

Item

Total employment	425,831	428,796	
By type			
Wage and salary employment	365,651	364.757	
Proprietors employment	-	64,039	
Farm proprietors employment	283		
Nonfarm proprietors employment 2/	59,897		
By industry		•	
Farm employment	627	561	
Nonfarm employment	425,204	428,235	
Private employment	362,423	367,026	
Forestry, fishing, related activities, and other 3/	(D)	(D)	
Mining	(D).	(D)	
Utilities	1,853	1,967	•
Construction	22,836	22,582	
Manufacturing		55,266	
Wholesale trade	27,173	26,880	
Retail Trade	48,796	48,466	
Transportation and warehousing		6,349	
Information		6,591	
Finance and insurance		27,677	
Real estate and rental and leasing		15,701	· ·
Professional and technical services	31,813		
Management of companies and enterprises	4,407		
Administrative and waste services		29,978	
Educational services		7,899	
Health care and social assistance		29,974	
Arts, entertainment, and recreation		10,538	
Accommodation and food services	18,798		
Other services, except public administration		19,658	
Government and government enterprises	62,781		
Federal, civilian		5,633	
filitary		22,866	
State and local	31,707	32,710	
State government	(D)	(D)	
Local government	(D)	(D)	
See footnotes at end of table.			REGIONAL ECONOMIC INFORMATION SYSTEM
Table CA25N	May 2004		BUREAU OF ECONOMIC ANALYSIS

FULL-TIME AND PART-TIME EMPLOYMENT BY NAICS INDUSTRY $1/(number\ of\ jobs)$

Will, Illinois [17197]

Item	2001	2002
loyment by place of work Total employment	189,309	194,852
	200,000	231,002
By type Wage and salary employment	160,105	163,885
Proprietors employment	29,204	
Farm proprietors employment	959	959
Nonfarm proprietors employment 2/	28,245	
Nontalin propriedus emproyment E/	20,213	30,000
By industry		
Farm employment	1,429	1,339
Nonfarm employment	187,880	193,513
Private employment	161,739	166,097
Forestry, fishing, related activities, and other 3/	248	269
Mining	439	471
Utilities	2,205	2,220
Construction	18,728	19,836
Manufacturing	18,895	18,983
Wholesale trade	8,367	
Retail Trade	23,983	24,261
Transportation and warehousing	6,754	6,956
Information	2,923	2,918
Finance and insurance	6,862	6,787
Real estate and rental and leasing	6,014	7,131
Professional and technical services	8,679	8,644
Management of companies and enterprises	292	302
Administrative and waste services	10,286	10,492
Educational services	2,982	3,204
Health care and social assistance	15,235	15,892
Arts, entertainment, and recreation	7,094	6,875
Accommodation and food services	10,665	10,732
Other services, except public administration	11,088	11,834
Government and government enterprises	26,141	27,416
Federal, civilian	866	. 880
Military	1,119	1,048
State and local	24,156	25,488
State government	4,608	
Local government	19,548	21,011
See footnotes at end of table		

See footnotes at end of table. Table CA25N

May 2004

FULL-TIME AND PART-TIME EMPLOYMENT BY NAICS INDUSTRY 1/ $(\mbox{number of jobs})$

DuPage, Illinois [17043]

_ Item	2001	2002		
				The second of th
loyment by place of work				
Total employment	703,293	692,213		
By type				
Wage and salary employment	623, 301	606,986		•
Proprietors employment	79,992			
Farm proprietors employment	72	72	•	· · · · · · · · · · · · · · · · · · ·
Nonfarm proprietors employment 2/	79,920	85,155		
By industry				
Farm employment	225	195		
Nonfarm employment	703,068	692,018		
Private employment		641,317		
Forestry, fishing, related activities, and other 3/	355	394		
Mining	371	358	•	
Utilities	3,481	3,690	0.5	
Construction	42,468	41,625		
Manufacturing	73,574			
Wholesale trade	60,056	58,324		
Retail Trade	81,433	79,437		
Transportation and warehousing	26,703	25,331		
Information	22,774			
Finance and insurance	46,213	45,935	•	
Real estate and rental and leasing	24,262			
Professional and technical services	63,510			
Management of companies and enterprises	12,634		•	
Administrative and waste services	50,461	50,976		•
Educational services	12,726	•		
Health care and social assistance	48,129	49,468		
Arts, entertainment, and recreation	9,969			
Accommodation and food services	39,739	40,481		
Other services, except public administration	33,960			
Government and government enterprises	50,250	50,701		•
Federal, civilian	5,038	4,778		
Wilitary	1,902	1,703		•
tate and local	43,310	44,220		
State government	(D)	(D)		•
Local government	· (D)	(D)		
See footnotes at end of table.			REGIONAL	ECONOMIC INFORMATION SYSTEM
Table CA25N	May 2004		REGIONAL	BUREAU OF ECONOMIC ANALYSIS
14010 0110011	y 2001			DUMBIG OF ECONOMIC ANALISTS

Footnotes for Table CA25 (NAICS) Full-time and Part-time Employment by Industry

- 1/ The estimates of employment for 2001-2002 are based on the 2002 North American Industry Classification System (NAICS).
 - Excludes limited partners.
- 3/ "Other" consists of the number of jobs held by U.S. residents employed by international organizations and foreign embassies and consulates in the United States.
- 4/ Broomfield County, CO, was created from parts of Adams, Boulder, Jefferson, and Weld counties effective November 15, 2001. Estimates for Broomfield county begin with 2002.
- E The estimate shown here constitutes the major portion of the true estimate.
- (D) Not shown to avoid disclosure of confidential information, but the estimates for this item are included in the totals.
- (L) Less than 10 jobs, but the estimates for this item are included in the totals.
- (N) Data not available for this year.

				tota		

	7. 7	,		
Item	1998	1999	2000	2001
Place of residence profile				
Personal income (thousands of dollars)	360,094,542	373,384,640	400,373,280	410,338,426
Derivation of personal income				
Net earnings 1/	247,264,948	261,445,076	278,642,365	285,638,740
Personal current transfer receipts	41,304,704	42,080,991	44,817,784	48,188,461
Income maintenance 2/		4,369,566		
Unemployment insurance benefit payments	1,100,504			
Retirement and other	35,661,982			
Dividends, interest, and rent	71,524,890			
Dividends, interest, and rent	11,324,690	09,000,010	10,913,131	76,511,225
Population (persons) 3/	12,271,847	12,359,020	12,438,824	12,517,168
Topulation (persons)	12,2,1,04,	12,333,020	12/430/024	12,517,155
	,			
Per capita incomes (dollars) 4/				
Per capita personal income	29,343	30,212	32,187	32,782
Per capita net earnings	20,149			22,820
Per capita personal current transfer receipts	3,366		3,603	3,850
Per capita income maintenance	. 370	354		361
Per capita unemployment insurance benefits	90	95		153
Per capita retirement and other				
	2,906			
Per capita dividends, interest, and rent	5,828	5,652	6,183	6,113
Place of work profile				
Earnings by place of work (\$000)	278,207,021	294.029:382	313,023,692	321,053,298
Wage and salary disbursements		222,143,189		
Supplements to wages and salaries		42,611,074		
Employer contrib. for employee pens.& insur. funds	25,340,607			
Employer contrib. for government social insurance	14,810,467			
Proprietors' income	28,383,769	29,275,119		
Nonfarm proprietors' income	27,287,450			
Farm proprietors' income	1,096,319	556,115	963,349	1,162,612
Total full-time and part-time employment	7,185,401	7,281,872	7,416,309	7,372,717
age and salary jobs	6,133,960	6,215,756	6,304,065	6,242,188
sumber of proprietors	1,051,441		1,112,244	1,130,529
Number of nonfarm proprietors 5/	969,081	984,224	1,031,165	1,052,138
Number of farm proprietors	82,360	81,892	81,079	78,391
Average earnings per job (dollars)	38,718	40,378	42,207	43,546
Average wage and salary disbursements	34,182	35,739	37,440	38,502
Average monfarm proprietors' income	28,158	29,179	29,710	30,851
Average nontain proprietors income	20,130	29,119	29,710	30,031

May 2004

May 2004

See footnotes at end of table. Table CA30 $\,$

Item	2002
Place of regidence profile	•
Place of residence profile	
Personal income (thousands of dollars)	416,018,465
Derivation of personal income Net earnings 1/ Personal current transfer receipts Income maintenance 2/ Unemployment insurance benefit payments Retirement and other Dividends, interest, and rent	286,807,201 52,526,592 4,943,808 3,051,102 44,531,682 76,684,672
Population (persons) 3/	12,586,447
Per capita incomes (dollars) 4/ Per capita personal income Per capita net earnings Per capita personal current transfer receipts Per capita income maintenance Per capita unemployment insurance benefits Per capita retirement and other Per capita dividends, interest, and rent Place of work profile	33,053 22,787 4,173 393 242 3,538 6,093
Earnings by place of work (\$000) Wage and salary disbursements Supplements to wages and salaries Employer contrib. for employee pens.& insur. funds Employer contrib. for government social insurance Proprietors' income Nonfarm proprietors' income Farm proprietors' income	322,805,249 239,690,575 48,874,761 31,964,801 16,909,960 34,239,913 33,907,794 332,119
Total full-time and part-time employment Wage and salary jobs Number of proprietors Number of nonfarm proprietors 5/ Number of farm proprietors	7,316,528 6,126,018 1,190,510 1,112,100 78,410
Average earnings per job (dollars) Average wage and salary disbursements Average nonfarm proprietors' income	44,120 39,127 30,490

Cook,	Illinois	[17031]

* * * * * * * * * * * * * * * * * * * *					
Item	1998	1999	2000	2001	
Place of residence profile		,			
Personal income (thousands of dollars)	165,072,174	169,932,439	182,393,699	187,091,937	
Derivation of personal income					
Net earnings 1/	112,261,644	118,278,731	126,066,487	130,155,381	
Personal current transfer receipts	20,023,564	20,144,986	21,496,113	22,924,483	
Income maintenance 2/	2,741,910	2,673,424	2,682,748	2,728,441	
Unemployment insurance benefit payments	502,668				
Retirement and other	16,778,986	16,946,764	18,279,617	19,318,543	
Dividends, interest, and rent	32,786,966	31,508,722	34,831,099	34,012,073	
Population (persons) 3/	5,345,537	5,365,344	5,377,152	. 5,378,722	
			•		
Per capita incomes (dollars) 4/	•				
Per capita personal income	. 30,880		33,920	34,784	
Per capita net earnings	21,001	22,045	23,445	24,198	
Per capita personal current transfer receipts	3,746	3,755	3,998	4,262	
Per capita income maintenance	513	498	499	507	
Per capita unemployment insurance benefits	94	98	99	163	
Per capita retirement and other	3,139	3,159	3,399	3,592	
Per capita dividends, interest, and rent	6,134	5,873	6,478	6,323	
Place of work profile					
Earnings by place of work (\$000)	146,353,531	154,012,315	166,112,910	169,775,997	
Wage and salary disbursements	110,535,896	116,388,915	124,694,320	125,673,941	
Supplements to wages and salaries	20,475,063	21,589,779	23,135,830	23,751,821	
Employer contrib. for employee pens.& insur. funds	12,719,664	13,543,889	14,620,182	15,120,635	
Employer contrib. for government social insurance	7,755,399	8,045,890	8,515,648	8,631,186	
Proprietors' income	15,342,572	16,033,621	18,282,760	20,350,235	
Nonfarm proprietors' income	15,343,736	16,034,152	18,282,453	20,349,647	
Farm proprietors' income	-1,164	-531	. 307	588	
Total full-time and part-time employment	3,292,016	3,301,058	3,351,990	3,316,707	
age and salary jobs	2,902,906	2,892,685	2,921,941	2,864,142	
umber of proprietors	389,110	408,373	430,049	452,565	
Number of nonfarm proprietors 5/	388,870	408,134	429,813	452,337	
Number of farm proprietors	240	239		228	
Average earnings per job (dollars)	44,457		49,557		
Average wage and salary disbursements	38,078		42,675	43,878	
Average nonfarm proprietors' income	39,457	39,286	42,536	44,988	

May 2004

Item	2002
Place of residence profile	
Personal income (thousands of dollars)	189,054,081
Derivation of personal income Net earnings 1/ Personal current transfer receipts Income maintenance 2/ Unemployment insurance benefit payments Retirement and other Dividends, interest, and rent	130,060,530 24,878,687 2,953,769 1,403,240 20,521,678 34,114,864
Population (persons) 3/	5,367,180
Per capita incomes (dollars) 4/ Per capita personal income Per capita net earnings Per capita personal current transfer receipts Per capita income maintenance Per capita unemployment insurance benefits Per capita retirement and other Per capita dividends, interest, and rent Place of work profile	35,224 24,233 4,635 550 261. 3,824 6,356
Earnings by place of work (\$000) Wage and salary disbursements Supplements to wages and salaries Employer contrib. for employee pens.& insur. funds Employer contrib. for government social insurance Proprietors' income Nonfarm proprietors' income Farm proprietors' income	168,880,862 123,368,309 24,270,742 15,629,606 8,641,136 21,241,811 21,241,483 328
Nage and salary jobs Number of proprietors Number of nonfarm proprietors 5/ Number of farm proprietors	3,267,051 2,786,548 480,503 480,275 228
Average earnings per job (dollars) Average wage and salary disbursements Average nonfarm proprietors' income	51,692 44,273 44,228
See footnotes at end of table. Table CA30	May 2004

Lake, I	llinois	[17097]
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Committee of the contract of t					*
Item	1998	1999	2000	2001	2002
Place of residence profile					
Personal income (thousands of dollars)	25,682,458	27,218,166	29,976,271	30,649,250	31,253,131
Derivation of personal income			4 · 4		
Net earnings 1/		19,751,014			
Personal current transfer receipts		1,465,765	1,595,319		
Income maintenance 2/	102,211	95,207	94,532	99,714	
Unemployment insurance benefit payments	36,293		52,358		
Retirement and other	1,249,043				
Dividends, interest, and rent	5,706,584	6,001,387	6,562,412	6,882,788	6,911,846
Population (persons) 3/	621,618	633,094	648,600	661,685	674,389
Per capita incomes (dollars) 4/					
Per capita personal income	41,315	42,992	46,217	46,320	46,343
Per capita net earnings	29,903	31,198	33,639	33,272	
Per capita personal current transfer receipts	2,232	. 2,315	2,460	2,646	2,900
Per capita income maintenance	164	150	146	151	166
Per capita unemployment insurance benefits	58.	. 79	81	134	221
Per capita retirement and other	2,009	2,086	2,233	2,361	2,512
Per capita dividends, interest, and rent	9,180	9,479	10,118	10,402	10,249
Place of work profile					
Earnings by place of work (\$000)		17,995,316			
Wage and salary disbursements		13,561,338		15,739,860	
Supplements to wages and salaries		2,820,668	3,084,672		
Employer contrib. for employee pens.& insur. funds		1,866,858			
Employer contrib. for government social insurance	890,890	•	1,036,273		
Proprietors' income	1,840,571		1,681,940		
Nonfarm proprietors' income	1,842,125		1,680,869		2,217,519
Farm proprietors' income	-1,554	-448	1,071	1,718	439
Total full-time and part-time employment	385,597	404,931	418,840	425,831	
Tage and salary jobs	331,096	348,535	359,455	365,651	364,757
Number of proprietors	54,501	56,396	59,385	60,180	64,039
Number of nonfarm proprietors 5/	54,204	56,100	59,092	59,897	
Number of farm proprietors	297	296	293	283	283
Average earnings per job (dollars)	43,964	44,440	47,147	49,654	
Average wage and salary disbursements	37,763	38,910	41,676	43,046	44,758
Average nonfarm proprietors' income	33,985	28,766	28,445	35,170	34,781

May 2004

Wil	l,	Illino	ois	[17	197]	

		*			
Item	1998	1999	2000	2001	2002
Place of residence profile					
Personal income (thousands of dollars)	12.660.362	13.644.784	15.223.771	16,166,187	16.444.601
· · · · · · · · · · · · · · · · · · ·	12,000,302	15,044,704	13/223, 771	10,100,10	10, 111, 001
Derivation of personal income					
Net earnings 1/	9,732,124	10,634,768	11,870,258	12,630,169	12,718,104
Personal current transfer receipts	1,065,231	1,121,167	1,235,813	1,389,371	1,584,124
Income maintenance 2/	84,997	77,278	77,266	83,112	92,510
Unemployment insurance benefit payments	41,489	49,553	49,513		143,797
Retirement and other	938,745	994,336		1,223,435	
•					
Dividends, interest, and rent	1,863,007	1,888,849	2,117,700	2,146,647	2,142,373
Population (persons) 3/	467,549	486,207	508,227	532,874	558,185
Per capita incomes (dollars) 4/					
Per capita personal income	27,078	28,064	29,955	30,338	29,461
Per capita net earnings	20,815	21,873	23,356	23,702	22,785
Per capita personal current transfer receipts	2,278	2,306	2,432	2,607	2,838
Per capita income maintenance	182	159	152	156	166
Per capita unemployment insurance benefits	89	102	97	155	258
Per capita retirement and other	2,008	2,045	_	2,296	2,415
Per capita dividends, interest, and rent				•	
Per capita dividends, interest, and rent	3,985	3,885	4,167	4,028	3,838
Place of work profile					
Earnings by place of work (\$000)	5,444,365	6,056,210	6,462,790	7,009,427	7,372,243
Wage and salary disbursements	4,221,183	4,686,317	4,994,420		
				5,434,597	5,686,641
Supplements to wages and salaries	815,457	908,808	975,509	1,074,600	1,165,751
Employer contrib. for employee pens.& insur. funds	516,498	582,108	632,467	701,390	767,647
Employer contrib. for government social insurance	298,959	326,700	343,042	373,210	
Proprietors' income	407,725	461,085	492,861		519,851
Nonfarm proprietors' income	396,681	454,535	484,535	488,856	514,831
Farm proprietors' income	11,044	6,550	8,326	11,374	5,020
Total full-time and part-time employment	167,637	. 177,916	186,143	189,309	194,852
Wage and salary jobs	140,739	149,590	156,513	160,105	163,885
Number of proprietors	26,898	28,326	29,630	29,204	30,967
Number of nonfarm proprietors 5/	25,890	.27,324	28,638	28,245	•
Number of farm proprietors	1,008	1,002	20,636	20,243 959	30,008 959
Number of farm proprietors	1,000	1,002		333	939
Average earnings per job (dollars)	32,477	34,040	34,719	37,026	37,835
Average wage and salary disbursements	29,993	31,328	31,911	33,944	34,699
Average nonfarm proprietors' income	15,322	16,635	16,919	17,308	17,156
See footnotes at end of table.		ī	REGIONAL ECON	NOMIC INFORMA	ATION SYSTEM
	May 2004	•		EAU OF ECONOM	
	•				

The second secon					
Item .	1998	[1999	2000	2001	2002
Place of residence profile					
Personal income (thousands of dollars)	36,956,687	39,294,139	41,923,477	41,471,871	41,662,846
Derivation of personal income					
Net earnings 1/	27,890,994	30,254,406	31,847,382	31.183.412	31,072,488
Personal current transfer receipts	2,133,914		2,392,955	2,621,651	2,891,203
Income maintenance 2/	101,615		92,784	97 520	107 976
Unemployment insurance benefit payments	58,300				220,835
Retirement and other	1,973,999			2,400,245	2,562,392
Dividends, interest, and rent	6,931,779				
Population (persons) 3/	886,168	898,083	906,682	915,316	921,452
Per capita incomes (dollars) 4/					•
Per capita personal income	41,704	43,753	46,238	45,309	45,214
Per capita net earnings	31,474	33,688	35,125	34,068	33,721
Per capita personal current transfer receipts	2,408	2,482	2,639	2,864	3,138
Per capita income maintenance	115	106	102	107	117
Per capita unemployment insurance benefits	66			135	240
Per capita retirement and other	2,228				2,781
Per capita dividends, interest, and rent	7,822	7,583		8,376	8,355
Place of work profile	0				
Earnings by place of work (\$000)	31,257,720	34,261,741	35,492,799	35,284,872	35,160,477
Wage and salary disbursements	23,384,886	25,495,767	26,670,676	27,168,581	26,743,216
Supplements to wages and salaries	4,178,912		4,793,483		
Employer contrib. for employee pens.& insur. funds					3,234,553
Employer contrib. for government social insurance	1,670,119	1,801,877	1,863,469	1,929,480	1,944,776
Proprietors' income	3,693,922	4,220,843	4,028,640	3,083,286	3,237,932
Nonfarm proprietors' income	3,696,226			3,082,820	3,237,521
Farm proprietors' income	-2,304	-1,536	387	466	411
Total full-time and part-time employment	675,580	686,966	702,575	703,293	692,213
age and salary jobs	598,041	612,753	624,281	623,301	606,986
Aumber of proprietors	77,539	74,213	78,294	79,992	85,227
Number of nonfarm proprietors 5/	77,464	74,138	78,220	79,920	85,155
Number of farm proprietors	75	75	74	72	72
Average earnings per job (dollars)	46,268		50,518		50,794
Average wage and salary disbursements	39,102	41,609	42,722		44,059
Average nonfarm proprietors' income	47,715	56,953	51,499	38,574	38,019
See footnotes at end of table.			REGIONAL ECO	NOMIC INFORM	ATION SYSTEM

May 2004

Footnotes for Table CA30 Regional Economic Profiles

- 1/ Total earnings less contributions for government social insurance adjusted to place of residence.
 - consists largely of supplemental security income payments, family assistance, general assistance payments, food stamp payments, and other assistance payments, including emergency assistance.
- 3/ Census Bureau midyear population estimates. Estimates for 2000-2002 reflect county population estimates available as of April 2004.
- 4/ Type of income divided by population yields a per capita measure for that type of income.
- 5/ Excludes limited partners.
- 6/ Cibola, NM was separated from Valencia in June 1981, but in these estimates Valencia includes Cibola through the end of 1981.
- 7/ La Paz County, AZ was separated from Yuma County on January 1, 1983. The Yuma, AZ MSA contains the area that became La Paz County, AZ through 1982 and excludes it beginning with 1983.
- 8/ Estimates for 1979 forward reflect Alaska Census Areas as defined by the Census Bureau; those for prior years reflect Alaska Census Divisions as defined in the 1970 Decennial Census. Estimates from 1988 forward separate Aleutian Islands Census Area into Aleutians East Borough and Aleutians West Census Area. Estimates for 1991 forward separate Denali Borough from Yukon-Koyukuk Census Area and Lake and Peninsula Borough from Dillingham Census Area. Estimates from 1993 forward separate Skagway-Yakutat-Angoon Census Area into Skagway-Hoonah-Angoon Census Area and Yakutat Borough.
- 9/ Shawano, WI and Menominee, WI are combined as Shawano (incl. Menominee), WI for the years prior to 1989.
- 10/ Broomfield County, CO, was created from parts of Adams, Boulder, Jefferson, and Weld counties effective November 15, 2001. Estimates for Broomfield county begin with 2002.
- All state and local area dollar estimates are in current dollars (not adjusted for inflation).
- (L) Less than \$50,000 or less than 10 jobs, as appropriate, but the estimates for this item are included in the totals.
- (N) Data not available for this year.

EXHIBIT III-1
General Characteristics of Publicly-Traded Institutions

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Financial Services Industry Consultants
Arington, Varginia 22209
(703) 528-1700

Exhibit III-1 Characteristics of Publicly-Traded Thrifts March 29, 2005(1)

Market Value (\$Mil)
rice (\$)
Conv.
Fiscal Conv. S
offices
Assets (\$M11)
Operating Total Strat.(2) Assets (\$M11)
 Primary Market
Exchg.
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RP FINANCIAL, LC. Financial Services Industry Consultante 1700 North Moore Street, Suite 2210 Artington, Virginia 22209 (703) 538-1700

Exhibit III-1 Characteristics of Publicly-Traded Thrifts March 29, 2005(1)

Stock Price (\$)

Conv. Date

Fiscal Offices Year

Strat.(2) Assets (\$Mil)

Primary Market

Financial Institution

ricker

23.30 29.89 120.00 111.77 110.81 111.62 111.62 111.62 111.63 23.10 23.10 24.10 24.10 12.31 12.31 09.30 09.30 07.31 16.31 12.31 12.31 12.31 12.31 10.31 11.33 112 - 31 c 13,126 11,452 8,568 8,550 3,934 3,445 3,445 1,1418 1,3418 1,3418 1,315 1,315 1,127 1,127 1,127 1,127 A Price Phritter Phri NASDAQ Northern NJ
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Carver Bancorp, Inc. of NY
First Revision Pin. Inc of PA
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Ocean Shr Hidd MC of NJ(45.7)
Oneida Fincl MC of NJ(45.7)
Oneida Fincl MC of NJ(45.5)
Ocean Allance Fin Corp of VA
Allance Bank MC of PA (20.0)
Rlmkra Svys Bank MC of PA (20.0)
Rlmkra Svys Bank MC of NJ (31.3)
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Governeur Bcp MC of NY (42.6) Plagatar Bancorp, Inc. of MI
Comparental Federal Corp. of ME
MAF Bancorp, Inc. of IL
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Peoples Community Berp. of OH
FY Capital Corp. of SD
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Exhibit III-1 Characteristics of Publicly-Traded Thrifts March 19, 2005(1)

21.05 16.75 115.29 112.29 21.00 21.00 21.00 11.0 97 97 97 98 98 98 98 8.44 13.63 13.63 14.64 15.65 1 Stock Price (\$) 12/93 12/97 12/97 04/01 06/95 05/95 03/98 12/96 12/96 04/97 06/04 Conv. Fiscal Fiscal Offices 20 03 Total Assets (\$M11) 7,544 6,942 1,004 770 752 542 534 Operating Strat. (2) NASDAQ Challata GA
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Exhibit III-1 Characteristics of Publicly-Traded Thrifts March 29, 2005(1)

Ticker	Ticker Financial Institution	вхсрв.	Primary Market	Operating Total Strat. (2) Assets (\$Mil)	Total Assets (\$Mil)	Fiscal Offices Year	Fiscal Year	Conv.	Stock Price (\$)	Warket Value (\$M11)	
South-B	South-East Companies (continued)										
GSLA	GS Financial Corp. of LA	NASDAQ	NASDAQ New Orleans LA	Thrift	200	4	12-31	04/97			
PEDE	Great Pee Dee Bancorp of SC	NASDAQ	NASDAQ Northeast SC	Thrift	172		06-30	12/97	14.80	27	
	SouthFirst Bancshares of AL	AMEX	Central AL	Thrift	144	m	09-30	02/9			
UTBI	United Tenn Bankshares of TN	NASDAQ	NASDAQ Bastern TN	Thrift	123 8	ć.	13-31	10/10			
South-W	South-West Companies										
PBTX	Franklin Bank Corp of TX (3)	NASDAQ	NASDAQ Houston TX	Thrift	3,480	16	12-31	12/03	17.75		
AABC	Access Anytime Bancorp of NM	NASDAQ	NASDAQ Eastern NM	Thrift	368	7	12-31	8/80		4	
GUPB	GPSB Bancorp, Inc of Gallup NM	NASDAQ	NASDAQ Northwest NM	Theatt	217	N .	06-30	06/95	20.35		
Western	Western Companies (Excl CA)										
MTXC	Matrix Bancorp, Inc. of CO	NASDAQ	NASDAQ NM, CO. AZ	Thrift	1,889	4	12-31		.,		
HOMB	Home Fed Bncp MHC of ID (41.0)	NASDAQ Idaho	Idaho	Thrift	618	14	06-30	12/04	12.40	189	

Other Areas

NOTES: (1) Or most recent date available (M-March, S-September, D-December, J-June, E-Estimated, and P-Fro Forma)
(3) Operating strategies are: Thiffs-Traditional Thrift, M.B. "Mortgage Banker, R.E. "Real Estate Developer, Div.-Diversitied, and Ret. "Retail Banking.
(3) BIF insured savings bank.

Source: Corporate offering circulars, SNL Securities Quarterly Thrift Report, and financial reports of publicly Traded Thrifte.

Date of Last Update: 03/29/05

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Exhibit III-2 Market Pricing Comparatives Prices As of March 25, 2005

	Market Canitalization	•	Per Share	are Data		Printe	Printing Ration(1	Ē		Die	Dividends (4)	. :		Pinanci	a) Chara	cteristi	(9) 63			
	Price/	ندا	4	Value/						Amount/		Payout	Total	Squity/	NPAS/	ruity/ NPAs/ Reported	pe	Core		
Financial Institution Si	_			Share	P/8	P/B	P/A	P/TB P	P/CORE S	Share	Yield Re			ABBOLB 1	Assets	ROA	ROB	ROA	ROE	
	í	(£M\$1)		(\$)	æ	æ	æ	2	(x)	(\$)	æ	2	(\$M\$1)	æ	ē	(#)	æ	(g)	<u>(*</u>	
All Public Companies	20,76	378.42	1.01					72.37	20.25	0.46	2.19	34.64	2,578	11.02	0.48	0.78	8.14	0.73	7.05	
Special Selection Grouping (8)	20.86	90.36	1.10	15.59	19.09 1	141.17	11.70	158.76	22.39	0.49	2.33	43.97	176	8.63	0.78	0.70	8.32	0.62	7.22	
Comparable Group						•						•								
Special Comparative Group(8)	22, 12	80.78	1.69	19.69		12.34		51,61	13.09	0.40	1.81	23.67	571	12.59	1.21	96.0	8.09	1.02	9.60	
	22.80	56.84	1.62	18.58	16.52 1	122.71	7.03 1	132.40	14.07	0.52	2.28	32.10	808	5.73	0.09	0.44	7.43	0.52	8.70	
		79.10	1.46	15.28		45.62		60.19	15.24	0.44	1.98	30.14	949	6.40	0.41	69.0	10.96	0.62	9 6 6	
	30.22	133.57	1.93	18.95	_	159.47	_	67.70	15.66	0.88	2.91	45.60	196	8.72	0.51	1.01	11.30	0.93	10.38	
HFBC HopFed Bancorp, Inc. of KY	16.64	60.54	1.01	13.48		.23.44		39.25	16.48	0.48	2.88	47.52	573	8.56	VN.	0.73	8.39	0.67	7.70	
LNCB Lincoln Bancorp of IN		98.23	0.71	18.87		96.98		34.07	25.77	95.0	3.06	EX	829	12.33	NA	0.59	4.48	09.0	4.54	
MFSF MutualFirst Fin. Inc. of IN		112.05	1.45	19.66		127.55		28.86	16.41	0.52	2.18	35.86	839	10.47	0.64	0.67	5.93	0.83	7.35	
PVFC PVF Capital Corp. of Solon OH		94.26	0.55	9.21		45.49		45.49	24.36	0.30	2.24	54.55	802	8.07	1.54	0.71	8.46	0.51	6.12	
PCBI Peoples Community Borp. of OH	23.90	93.19	0.62	19.51		.22.50		33.15	38.55	09.0	2.51	MM	873	8.71	1.03	0.34	4.30	0.38	3.51	
PFSL Pocahontas Bancorp, Inc. of AR	15.95	74.04	0.49	11.48		138.94		92.87	32.55	0.32	2.01	65.31	735	7.26	0.74	0.44	90.9	0.31	4.31	
PULB Pulaski Fin Cp of St. Louis MO	20.11	111.39	0.59	7.80	_	157.82	_	160.83	34.08	98.0	1.79	61.02	692	6.24	98.0	1.12	16.08	0.58	8.25	

(1) Average of High/Low or Bid/Ask price per share.

(2) EPS (satimate core basis) is based on actual fining twelve month data, adjusted to emit non-operating items on a tax effected basis.

(3) EPS (satimate core basis) is based on actual fining twelve month data, adjusted to emings and P/CORB = Price to estimated core assumings. P/R = Price to estimated core assumings by a price to satisfacted the fining twelve month dividend, based on last quarterly dividend declarated.

(4) Indicated dividend as a percent of trailing twelve month estimated core earnings.

(5) Endicated dividend as a percent of trailing twelve month estimated core earnings.

(6) ROA (refurm on assets) and ROB (return on equity) are indicated ratios based on trailing twelve month earnings and average equity and assets balances.

(7) Excludes from average those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: Corporate reports, offering circulars, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit III-2 Market Pricing Comparatives Prices As of March 25, 2005

	TOUTOR		DARK SARA	ב ב ב															
	Capitalization		Core	Book		Pricing	Pricing Ratios (3	₹(3)		oft.	Dividends (4)	4)		Pinanc	fal Char	Financial Characteristics(6	108(6)		
	Price/	ندا		Value/						Amount/		Payout	Total	Equity/	NPAB/	Report	ted	Core	
Pinancial Institution	Share (1)	Value	EPS (2)	Share	P/E	Р/В	P/A	P/TB	P/CORE	Share	_	Ratio(5)	Assets	Assets	Assets	ROA RO	ROE	ROA	ROR
	(\$)	(\$M1)	(\$)	(\$)	(X)	(*)	(*)	(%)	(x)	(\$)	(%)		(\$M11)		Ê	3	3	2	(4)
All Public Companies	20.76	378.42	1.01	13.81				72.37	20.25	0.46	2.19	34.64	2.578	11.02	4	0.78	8.14	0.72	7.05
Special Selection Grouping (8)	24.63	567.76	1.11	15.74	17.33	159.95 1	15.92 1	180.73	18.73	0.68	2.77	44.80	4,580	10.18	0.57	0.73	7.77	0.63	6.60
Commarable Group																			
Special Comparative Group(B)	90	647 44	5					9	. :	0		9		,			;	ě	
Bank Mutual Corp of WI		850 77			20 25			40.13		9		00.00	700.0	01.0		1.10	14.34	6.97	14.04
CFS Bancorp, Inc of Munster IN		172.15	-0.47	11.94	_	116.42	13.09 1	117.50	N.	87.0	3.45	00.00 N	1,315	11.25	2 X X	0.94	-4.27	-0.94	-3.78
Capitol Fd Fn MHC of KS (29.5)	35.32		-1.25	11.43	N.W.		_	109.01	M	2.00	5.66	MN	8,550	9.90	0.10	-1.09	-10.13	-1.09	10.13
Citizens First Bancorp of MI		187.34	1.04				_	126.54	21.78	0.36	1.59	34.62	1,349	11.99	0.71	0.73	5.64	0.71	5.43
Commercial Federal Corp. of NE	_	1062.61	1.97		13.68 13		_	172.97	13.74	0.54	1.99	27.41	11,452	68.9	69.0	0.65	10.02	99.0	10.12
BFC Bancorp, Inc of Elgin IL	25.87	122.75	1.57				_	143.48	16.48	0.65	2.51	41.40	1,004	8.52	0.29	0.72	8.38	0.78	9.13
Pirst Defiance Fin. Corp of OH	26.95	169.25	1.51					156.78	17.85	0.88	3.27	58.28	1,137	11.26	0.18	1.00	8.60	9.88	7.55
First Place Fin. Corp. of OH		281.94	0.83					181.39	22.66	0.56	2.98	67.47	2,385	9.55	0.61	0.57	5.54	0.61	5.90
Plagstar Bancorp, Inc. of MI	_	1202.62	1.70					193.61	11.53	1.00	5.10	58.82	13,126	5.60	0.99	1.18	20.49	98.0	14.89
MAF Bancorp, Inc. of IL	_	1377.50	3.86				_	109.94	14.48	0.92	2.33	32.17	9,681	10.06	0.34	1.09	10.96	1.03	10.27
NASB Fin, Inc. of Grandview MO		330.76	1.95				_	145.42	20.06	06.0	2.30	46.15	1,418	9.73	1.24	1.97	19.67	1.23	12.33
flerone Corp. of Lincoln NE		429.22	1.27				14.08 1	192.53	18.48	0.20	0.85	15.75	3,048	9.09	0.46	0.94	8.44	0.92	8.25
United Community Fin. of OH	10.75	335.42	0.51					155.35	21.08	0.33	3.07	64.71	2,288	11.03	0.97	0.83	7.04	0.73	6.30

(1) Average of High/Low or Bid/Ask price per share.

(2) RPG (settace core bases) is based on actual trailing twelve mouth data, adjusted to omit non-operating items on a tax effected basis.

(3) FPG (settace core bases) is based on actual trailing twelve to assets) F/TB = Frice to tangible book value, and F/CORE = Frice to settlmated core earnings.

(4) Indicated twalve month dividend, based on last quarterly dividend declarated.

(5) Indicated dividend as a percent of trailing twelve month estimated core earnings.

(5) Rod (settun on sasets) and ROS (return on equity) are indicated tation based on trailing twelve month earlings and average equity and assets balances.

(7) Excludes from average those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: Corporate reports, offering circulars, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

Exhibit III-3 Peer Group Market Area Comparative Analysis

		ć		Proj.	7000		Per Cap	Per Capita Income	Deposit
		Population	tion	Pop G	2000-2004	2004-2009		% State	Market
<u>Institution</u>	County	(000)	(000)	2009	% Change	% Change	Amount	Average	Share(1)
TierOne Corp. of Lincoln, NE	Lancaster	250	264	281	5.3%	6.5%	24,008	108.9%	4.9%
United Community Financial Corp. of OH	Mahoning	258	250	241	-2.9%	-3.7%	20,271	87.4%	20.8%
First Place Fin. Corp. of OH	Trumbull	225	222	218	-1.3%	-1.7%	20,097	86.7%	21.5%
CFS Bancorp, Inc. of Munster, IN	Lake	485	490	496	1.1%	1.3%	21,765	96.5%	8.9%
Citizens First Bancorp, Inc. of MI	St. Clair	164	169	176	3.1%	4.3%	23,932	97.8%	29.6%
Bank Mutual Corp. of WI	Milwaukee	940	935	928	%9 '0-	-0.8%	21,943	91.6%	2.7%
First Defiance Fin. Corp. of OH	Defiance	40	39	39	-0.9%	-1.2%	21,495	92.7%	36.2%
EFC Bancorp, Inc. of Elgin, IL	Kane	404	470	551	16.2%	17.3%	27,629	107.2%	7.8%
HF Financial Corp. of Sioux Falls, SD	Minnehaha	148	155	164	4.9%	5.8%	22,922	116.5%	1.0%
MutualFirst Financial, Inc. of Muncie, IN	Delaware	119	118	116	%6·0-	-1.2%	20,778	92.2%	20.7%
	Averages:	303	311	321	2.4%	2.6%	22,484	%1.76	15.4%
	Medians:	238	236	230	0.3%	0.3%	21,854	94.6%	14.8%
BankFinancial Corporation	Cook	5,377	5,364	5,342	-0.2%	-0.4%	25,692	%2'66	0.5%

(1) Total institution deposits in headquarters county as percent of total county deposits.

EXHIBIT IV-1 Stock Prices: As of April 1, 2005

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Exhibit IV-1A Woekly Thrift Warket Line - Part One Prices As Of April 1, 2005

										Curr	Current Per	Share Fi	Share Financials		
•	Market	Market Capitalization	zation		PI	Price Change Data	ge Data						Tangible		
		Shares	Market	52 Week (1)		1	e S	* Change From	E	Trailing	13 Mo.	Book	Book		
	Price/	Outst-	Capital-			Last	מו		Dec 31,	12 Mo.	Core	Value/			
Financial Institution	Share (1)	anding	isation(9)	High	LOW	Week	ر اخ	-1	2004 (2)	RPS (3)	EPS (3)	Share	Share (4)	w	
	(\$)	(000)	(\$M11)	(\$)	(\$)	(\$)	&	æ	€	(\$)	(\$)	(3)	(\$)	(\$)	
Market Averages. All Public Companies (no MHC)	MHC)			4											
all bublic Commanies (145)	21.03	19,588	412.5	24.77	18.50	21.22	-0.76	-4.53	-6.26	1.25	1.13	14.69	13.30	162.57	
SAIF-Insured Thrifts (120)	20.60	16,069	356.6	24.12	17.99	20.76	-0.66	-3.79	-5.70	1.22	1.09	14.54	13.32	164.28	
BIF-Insured Thrifts (25)	23.11	36,449	680.3	27.87	20.94	23.42	-1.27	-8.08	-8.92	1.37	1.34	15.41	13.21	154.37	
NYSE Traded Companies (13)	28.77	96,708	2,221.0	33.53	24.46	28.92	-0.61	-1.95	-7.50	2.14	1.72	17.80	15.18	226.90	
AMEX Traded Companies (8)	21.67	4,480	89.7	25.63	19.77	21.67	0.05	1.57	-6.95	1.18	1.13	16.01	15.47	189.60	
NASDAQ Listed OTC Companies (124)	20.15	12,051	233.9	23:76	17.78	20.36	-0.83	-5.17	-6.08	1.16	1.07	14.28	12.97	153.96	٠
California Companies(13)	26.31	23,590	776.B	31.89	22.82	28.46	-0.38	0.18	-5.66	2.21	1.57	17.12	16.32	228.71	
Florida Companies (8)	22.69	24,767	558.8	26.42	18.41	22.49	1.05	8.81	-9.71	1.17	1.17	10.49	10.01	140.62	
Mid-Atlantic Companies (37)	19.21	38,067	746.4	23.73	16.89	19.57	-1.49	-9.14	-9.31	1 09	1.00	13.69	10.81	147.67	
Mid-West Companies (51)	20.39	8,528	175.9	24.02	18.36	20.56	-0.74	-5.79	-4.19	1:15	1.05	15.89	14.59	163.84	
New England Companies (11)	24.59	20,198	323.8	28.86	22.65	24.79	-0.82	-1.00	-6.67	1.32	1.30	16.16	14.96	166.47	
North-West Companies (8)	23.82	18,043	443.8	26.43	20.87	23.89	-0.45	0.43	-5.48	1.56	1.49	15.70	13.55	159.63	
South-East Companies (13)	18.19	8,395	119.2	21.11	16.36	18.23	-0.11	-3.90	-5.49	0.89	0.72	13.88	13.25	133.48	
South-West Companies(3)	15.78	11,797	199.2	17.02	13.67	15.92	-0.50	-4.48	-4.87	98.0	0.59	12.56	7.57	187.69	
Western Companies (Excl CA)(1)	12.15	6,621	80.4	13.91	9.95	12.43	-2.25	6.58	-2.88	3.31	99.9	13.94	13.94	285.28	
Thrift Strategy(137)	20.61	16,849	346.8	24.33	18.19	20.78	-0.74	-4.95	-6.21	1.21	1.10	14.60	13.27	159.44	
Mortgage Banker Strategy(6)	26.44	83,552	1,907.4	29.38	22.12	26.65	-0.72	4.46	-6.35	1.89	1.58	15.55	12.31	207.32	
Real Estate Strategy (1)	13.18	7,034	92.7	16.34	11.65	13.40	-1.64	-10.77	-4.49	91.0	0.55	9.21	9.21	114.08	
Diversified Strategy(1)	52.12	7,086	369.3	62.75	45.03	53.97	-3.43	2.70	-13.13	3.66	3.57	27.70	27.55	353.23	
Companies Issuing Dividends (134)	21.23	20,447	426.7	24.95	18.77	21.42	-0.74	-4.21	-6.16	1.26	1.14	14.83	13.46	160.09	
Companies Without Dividends(11)	18.55	8,499	228.5	, 33.46	15.12	18.69	-1.00	-8.67	-7.51	1.08	1.06	12.97	11.19	194.65	
Equity/Assets <6%(15)	19.24	18,603	423.7	22.67	17.13	19.38	-0.43	-6.23	-6.41	1.48	1.47	12.85	11.45	237.26	
Equity/Assets 6-12%(93)	23.21	15,024	356.2	27.18	20.30	23.44	0.92	-3.50	-5.90	1.44	1.24	15.40	14.32	180.80	
Equity/Assets >12%(37)	16.42	30,912	544.0	19.71	14.66	16.53	-0.49	-6.39	-7.06	0.72	0.77	13.63	11.48	92.48	
Converted Last 3 Mths (no MHC) (138)	21.08	19,064	402.8	24.81	18.61	21.27	-0.78	-4.86	-6.14	1.24	1.15	14.87	13.44	164.37	
Actively Traded Companies (13)	27.12	44,161	1,076.4	32.18	24.62	27.54	-1.78	-7.10	-8.21	1.73	1.68	17.62	15.24	200.81	
Market Value Below \$20 Million(9)	11.55	1,635	15.8	15.25	10.99	11.51	-0.06	-16.36	-6.09	0.04	-0.39	11.01	10.73	134.43	
Holding Company Structure(139)	21.02	20,213	426.0	24.68	18.46	21.19	-0.71	-4.31	-6.01	1.26	1.15	14.73	13.28	162.22	
Assets Over \$1 Billion(57)	23.44	44,070	943.7	27.49	20.34	23.67	-0.91	-4.43	-8.41	1.56	1.40	14.57	12.36	172.75	
Assets \$500 Million-\$1 Billion(42)	21.33	5,156	0.66	24.62	18.53	21.51	-0.65	0.54	-5.21	1.29	1.26	14.85	13.70	168.04	
Assets \$250-\$500 Million(24)	19.77	2,583	43.4	23.32	18.01	19.93	-0.72	-8.75	-3.42	1.17	0.97	16.15	15.15	175.57	
Assets less than \$250 Million(22)	15.61	1,703	25.3	19.59	14.20	15.73	-0.65	-9.37	-5.80	0.45	0.38	13.06	12.89	110.91	
Goodwill Companies (103)	22.23	24,620	529.8	25.89	19.44	23.38	-0.60	-3.74	-6.07	1.34	1.16	15.16	13.22	169.14	
Non-Goodwill Companies (42)	17.98	6,685	111.6	21.91	16.11	18.26	-1.19	-6.53	-6.74	1.03	1.05	13.50	13.50	145.72	
Acquirors of FSLIC Cases(5).	26.72	31,688	964.0	31.97	32.46	27.01	-2.51	-13.25	-7.78	1.14	9.76	18.54	17.45	239.05	

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Average of high/low or bid/ask price per share.

Or since offering price if converted or first listed in 2005 or within the past 52 weeks. Percent change figures are actual year-to-date and are not annualized or since offering by the converted or first listed in 2005 or within the past 52 weeks. Percent changes price if converted or core deposite, etc.).

Excludes intempibles (such as goodwill, value of core deposite, etc.).

ROA (return on assets) and ROB (return or quity) are indicated ratios based on trailing twelve month common earnings and average common aquity and assets balances. Annualized, based on last quarterly cable dividend annuncement.

Indicated dividend as a percent of trailing twelve month annualized.

Excluded from averages due to actual or runnered acquisition activities or unusual operating characteristics.

For MRC institutions, market value reflects share price multiplied by public (non-NHC) shares.

All thrifts are SAIP insured unless otherwise noted with an asterisk. Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: Corporate reports and offering circulars for publicly traded companies, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit IV-la (continued) Weekly Thrift Market Line - Part One Prices As Of April 1, 2005

									•	Current Per		Share Fin	nancials	į	
	Market Capit	talizat	ton		Pr	Price Change Dat	ge Data						Tangible		
• • • • • • • • • • • • • • • • • • • •	Shar	reg Ma	rket	52 Week	3		₽	ange Fro	Ę	Trailing	12 Mo.	Book	Book		
	Price/ Outs	et. Cap	ital-			Last	Last 5	2 WKB	ec 31,	12 Mo.	Core	Value/	Value/	Assets/	
Financial Institution	Share (1) and	ing ira	tion(9)	High	LOW	Week	Week	Week Ago(2) 200	2004 (2)	EPS (3)	EPS (3)	Share	Share (4)	Share	
	(\$)	(TIM\$) (000)	M41)	(\$)	(\$)	(\$)	(%)	(%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)	
Market Averages. MHC Institutions	٠.					-									
All Public Companiës (27)		_	63.8	20.35	15.01	17.48	-0.81	0.38	-6.97	0.37	0.34	8.82	8.29	. 95.89	
SAIF-Insured Thrifts(16)		_	15.5	17.94	13.60	15.28	-1.44	2.50	-6.68	0.14	0.16	8.18	7.83	56.26	
BIF-Insured Thrifts(11)		_	41.0	24.20	17.26	20.99	0.21	-3.01	-7.43	0.74	0.63	9.84	90.6	88.24	
AMEX Traded Companies (2)		_	61.8	21.25	14.16	18.60	4.08	99.0	-4.56	0.51	0.47	9.93	9.93	64.09	
NASDAQ Listed OTC Companies (25)	17.23 20,662		172.3	20.27	15.08	17.39	-1.21	0.36	-7.17	0.36	0.33	8.73	9.16	69.94	
California Companies(1)	Ċ.		68.3	15,62	10.47	13.15	-8.67	-11.04	-19.72	0.30	0.29	6.23	5.92	41.40	
Mid-Atlantic Companies (13)		_	1.86	19.74	14.71	16.71	-1.59	-5.91	-7.36	0.46	0.48	8.59	7.90	77.74	
Mid-West Companies(5)			79.6	19.40	14.77	17.53	0.27	3.45	-2.07	0.01	0.03	9.39	8.61	68.16	
New England Companies (5)			0.89	21.40	15,09	19.02	1.88	9.08	-4.92	0.59	0.43	9.08	8.83	65.12	
South-East Companies (2)		_	98.8	29.65	21.19	22.81	-1.19	3.57	-17.68	0.37	0.29	10.80	10.54	50.67	
Western Companies (Excl CA) (1)		_	76.1	13.24	11.60	12.40	-1.53	22.10	-3.71	0.02	0.01	65.9	65.9	40.65	
Thrift Strategy(26)		_	1.90	19.38	14.51	16.58	-0.95	-0.66	-7.46	0.30	0.32	9.66	8.16	66.74	
Diversified Strategy(1)	٠,	ų,	90.5	44.48	27.58	39.95	2.68	26.49	5.48	2.13	88.0	12.78	11.61	114.14	
Companies Issuing Dividends (22)	_	_	78.7	22.24	15.96	18.91	-0.42	-2.41	-7.93	0.43	0.37	9.37	8.67	74.83	
Companies Without Dividends(5)	•	_	01.0	12.42	10.99	11.48	-2.45	12.10	-2.94	0.13	0.20	6.95	6.72	42.23	
Equity/Assets <6%(1)		_	30.8	21.25	13.15	14.92	-3.62	-25.80	-14.15	0.13	0.15	7.41	6.97	131.46	-
Equity/Assets 6-12%(9)	••		67.6	29.55	21.22	25.75	-1.43	-5.57	-6.63	0.64	0.49	10.94	9.9B	114.77	
Equity/Assets >12%(17)	٠.	_	75.7	15.97	12.19	13.74	-0.35	4.72	-6.71	0.26	0.28	7.91	7.57	43.12	
Holding Company Structure (23)		_	1.80	20.25	15.10	17.28	-0.40	0.79	-6.94	0.31	0.33	8.94	8.39	71.07	
Assets Over \$1 Billion(6)		_	37.4	32.86	23.73	28.10	99.0	0.81	-5.09	0.52	0.23	11.36	10.22	88.24	
Assets \$500 Million-\$1 Billion(9)		_	77.3	15.99	11,95	13.61	-1.95	3.54	-9.89	0.20	0.25	7.40	7.29	57.77	
Assets \$250-\$500 Million(10)			33.7	18.90	14.15	16.35	-0.72	-6.72	-5.73	0.43	0.46	8.88	8.17	73.90	
Assets less than \$250 Million(2)			19.3	15.94	11.25	14.02	0.25	20.64	-4.73	0.44	0.43	8.62	8.62	41.22	
Goodwill Companies (12)		_	29.2	21,34	15.17	17.76	-1.91	-3.37	-8.67	0.50	0.40	8.79	7.80	77.95	
Non-Goodwill Companies (15)	-	_	07.7	19.50	14.87	17.34	0.14	3.60	-5.51	0.25	0.29	8.85	8.73	60.52	
MHC Institutions(27)		_	63.8	20.35	15.01	17.48	-0.81	0.38	-6.97	0.37	0.34	8.83	8.29	69.56	
MHC Converted Last 3 Months (27)		_	63.8	20.35	15.01	17.48	-0.81	0.38	-6.97	0.37	0.34	8.83	8.29	95.89	

(1) Average of high/low or bid/ask price per share.

(2) Or since offering price if converted or first listed in 2005 or within the past 52 weeks. Percent change figures are actual year-to-date and are not annualized (3) ERS (earnings per share) is based on actual training twelve month data and is not shown on a pro forma basis.

(4) Excludes intangibles (such as goodwill, value of core deposite, etc.).

(5) EAN (erctur on assets) and EAS (return on equity) are indicated ratio based on training twelve month common earnings and average common equity and assets balances.

(6) Annualized, based on last regular quarterly cash dividend announcement.

(7) Indicated dividend as a percent of training twelve month earnings.

(8) Excluded from averages due to actual or two extivities or unusual operating characteristics.

(9) For MIC institutions, market value reflects share price multiplied by public (non-MRC) shares.

All thrifts are SAIF insured unless otherwise noted with an asterisk. Parenthesse following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock eplits, stock dividends, and secondary offerings.

Source: Corporate reports and offering circulars for publicly traded companion, and RP Financial, EC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit IV-1A (continued)
Weekly Thrift Market Line - Part One
Prices As Of April 1, 2005

1	ts/		80	o. •	n ne	. 6	7	۰.	* 1-	- 00	4	LD LD			• -		_	~ 1	1 11	. 0	2	€÷		7	- T	ın ın		7	n 4	. 9	4		•	e i		ın	மா	4 L			o	+ 80	•	0 1	n c q	1 40		* *	n ao
	Asse	Share (\$)	212.2	105.7	561.8	452.6	213.9	271.4	2 4	152.0	8.98	156.05			248.41	211.5	6.89	9 6	299.7	75.5	80.0	239.5		101.6	45.2	110.95	136.0	171.3	109.5	131.4	247.1	294.8	63.3	62.7	181.9	28.6	106.1	320.5	67.9	57.5	27.8	68.4	37.2	78.9	182.0	110.8	90.8	130.5	117.4
Tancial	Book Value/		10.74	6.36	36.06	28.62	11.98	19.07	36.8	13.57	9.38	7.47			18.37									10.96	7.75	10.42	12.08	13.08	16.36	6.97	0.78	15.46	7.90	3.73	8.91	9.89	11.83	22.98	9.4	14.51	7.86	9.74	6.65	5.09	14.98	12.38	6.08	19 91	14.35
Share Fi	Book Value/	ı										14.29			18.37									10.96	7.75	12.30	12.26	13.97	16.34	7.41	3.92	9.12	8.05	4.77	8.91	9.69	11.94	24.39	8.42	14.91	7.86	9.74	6.65	5.09	14.98	12.38	7.58	30.15	14.35
ant Per	12 Mo. Core		2.04	1.38	3.05	3.77	1.70	-1.18	7,7	1.62	0.64	1.31		6	2.14	1.57	0.37	0.36	2.49	1.01	0.58	1.31		1.17	0.31	0.69	0.39	1.62	1.48	0.15	0.39	1.40	0.93	0.02	0.97	0.38	-0.47	0.93	-1.04	0.31	0.23	0.44	0.15	9.86	1.77	0.76	1.24	20.67	0.48
Curre	Trailing 12 Mo.	KPS (3)	1.99	1.18	3.87	3.99	2.34	3.41	1.34	1.75	0.67	1.30			1.36	1.44	0.42	0.38	2.56	1.32	0.64	0.67		1.19	0.31	9 9 0	0.45	1.93	0.76	0.13	0.39	0.40	0.93	0.06	1.07	0.30	-0.53	1.25	-1.14	0.48	0.13	0.40	0.15	0.89	1.03	0.82	1.24	0.0 4. c	0.59
	rom Dec 31,	2004(2)	-6.00	-13.42	6.96	-2.70	-14.73	-1.92	-14.90	-11.14	-12.49	-2.04		0	-9.29	-1.92	3.33	-6.71	-3.92	-26.57	-2.40	-6.00		-1.32	-5.09	-3.27	-15.84	-5.73	-12.13	-14.15	-7.81	-3.53	3.27	-2.12	-8.33	-10.66	-2.73	-6.72	-20.90	-23.24	-7.14	-5.40	-8.64	-14.75	1.13	-10.17	-16.47	-10.17	-6.37
	Change From	Ago (2)	-1.11	1.06	14.22	10.08	-24.70	-9.17	10 00	8.97	-9.60	2.51			-19.91	-7.76	34.27	1 1	3.52	11.69	2.03	-4.09		-14.86	26.90	-1.43	-20.59	5.77	19 03	-25.80	-14.95	2.45	5.35	-21.03	-15.19	-8.30	-6.03	- 28.82	-19.15	-13.86	-11.09	1.75	-17.47	10.57	2.65	-15.17	-28.11	.9.48	5.94
90	Last	Week (%)										0.27		0	-0.88	-1.24	2.33	0.00	2.08	-0.93	8.15	0.00		-3.51	-2.98	2.84	-7.22	-2.55	-4.04 -4.48	-3.62	-3.81	2.90	-2.89	-1.36	3.62	-1.82	-0.14	.3.57	-0.19	1.67	4.46	4.25	-0.72	7.07	0.00	0.76	-1.32	65.6	0.27
ted someth anti-	Last	Week (\$)	24.98	17.15	60.69	51.30	19.60	33.33	14 13	27.53	17.12	22.03		9.0	18.80	25.87	10.30	13.90	36.00	11.77	23.30	34.48		22.50	13.08	29.75	14.55	28.20	24.10	14.92	9.70	26.17	10.74	5.14	11.05	14.85	13.90	28.05	10.62	33.01	11.20	12.95	11.18	13.87	22.44	13.15	15.16	13.19	14.95
Ď	1-1	(\$)	22.17	14.37	46.40	38.16	18.00	29.21	17.04	23.03	15.91	19.31 37.25		37 46	17.85	23.00	7.40	11.50	34.10	8.76	16.91	27.75		19.78	12.45	13.00	13.05	23.94	16.48	13.15	6.91	9.65	7.06	5.05	11.01	13.75	12.44	26.00	10.15	31.01	10.17	12.40	10.50	10.74	18.20	12.87	14.83	10.63	13.00
		High (\$)	27.81	20.12	50.38	55.25	25.59	39.15	34.14	31.45	19.70	47.59			24.00									29.24	13.75	15.01	18.00	29.75	25.22	21.25	11.34	12.59	11.34	6.85	13.94	16.45	15.10	37.31	18.00	44.15	13.24	14.35	13.49	18.44	24.42	16.00	21.14	15.65	16.75
40	Market	(\$M11)	2,763.1	1,035.4	1,698.3	832.7	1,182.4	2,094.8	1.8.7	699.1	1,255.6	7,710.8		0	198.0	121.2	83.5	13.5	82.4	86.0	110.1	132.2				20.0																		,	-				
41.00	Shares Outst-	(000)	110,305	060'09	27,854	16,499	61,358	61,995	265,191	25.468	74,079	349,061			2.480	4,745	7,925	2,284	2.242	7,378	9,955	3,834		1,702	15,870	3,441	3,151	22,959	1.693	5,900	28,141	30,239	21,138	3,406	1,520	59,143	12,385	1 589	2,185	19,599	9,919	7,432	30,530	17,536	2.081	1,070	37,166	10,683	1,178
1	Price/	Share(1)	25.05	17.23	60.97	50.47	19.27	33.79	13.02	27 45	16.95	42.21			33.70	25.55	10.54	13.90	36.75	11.66	25.20	34.48		21.71	12.69	14.49	13.50	27.48	12.10	14.38	9.33	26 93	10.43	5.07	11.45	14.58	13.88	35.02	10.60	33.56	11.70	13.50	11.10	14.85	20.11	13.25	14.96	12.98	14.99
		Financial Institution	NYSE Traded Companies AF Astoria Financial Corp. of NY	BankAtlantic Bancorp of FL	Commercial Federal Corp. of Ms Downey Winancial Corp. of CA	FirstFed Financial Corp. of CA	Flagstar Bancorp, Inc. of MI	c Bancorp, Inc. of CA	New York Community Borp of NY	NewAlliance Bancemares of CI" DPF Bancorn Inc. of Domona CA	Provident Fin. Serv. Inc of NJ*	Sovereign Bancorp, Inc. of PA Westcorp of Irvine CA	•	AMEX Traded Companies	Bancorn Inc of NY	ncorp, inc of Elgin IL	1 Trust Corp of FL	neur Bcp Mic of NY (42.6)	Higher Co of N Therta LA	Washington SB, FSB of Bowle MD	eld Finl MHC of MA(43.8)*	co Bancorp, Inc. of MA(8)*	وه الموسيين ١٩٥٥ م	ASBP ASB Financial Corp. of OH	on Com Bcp MHC PA (45.0)	Anytime Bancorp of NM ce Bank MHC of PA (20.0)*	Ameriana Bancorp of IN	Anchor BanCorp Wisconsin of WI	Atlantic Liberty Pincl of NY	ankcorp MHC of MD (36.3)	BFC Financial Corp. of FL(8)	utual Corp of WI	y Hills Bacorp Inc of CA	iver Bancshares of IN	Broadway Financial Corp. of CA	Brookline Bancorp, Inc. of MA*	CFS Bancorp, Inc of Munster IN	Capitol Fd Fn MHC of KS (29.5)	1 Federal Corp. of OH	Charter Fincl MHC of GA (19.3)	Cheviot Fin Cp MHC of OH(45.0)	Citizens South Banking of NC	Clifton Svg Bp MHC of NJ (45.0)	Coastal Fin. Corp. of SC	Commercial Capital Borp of CA	Community Inv. Bncp, Inc of OH	Dime Community Bancshars of NY*	ESB Financial Corp. of PA	FED Financial Corp of Dover OH
		ancial I	E Traded											X Traded	Berks	EFC B	Feder	Gouve	Tarka				nan T. fate	P ASB F	C Abing					B BCSB 1	F BFC F	M Bank 1	C Bever	II Blue	C Broad														
		Fin	AF	BBX	CFB	FED	FBC	NDE	N S	NAL	PFS	SOV		AME	H 2	FF	FDJ	6	127	WSB	WFD	WRC	2 4 74	ASBP	ABBC	ALLB	ASBI	ABCW	ACFC	BCS	BFCF	BKMU	внас	BRBI	BYFC	BRKL	CITZ	CFFN	GCFC	CHFN	CHEV	CSBC	CSBK	CPCP	CEBI	CIBI	DCOM	ESBF	PPDP

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Exhibit IV-1A (continued)
Weekly Thrift Market Line - Part One
Prices As Of April 1, 2005

			00,400							Current	Per	Share Financials	Tancials		
	. 6	Shares	Market	52 W	52 Week (1)	יינים רוומח	C C	Change From	mc mc	Trailing	12 Mo.	Book	Book		
neartiel Tratifution	Price/	Outst-	Capital.	High	LOW	Last	Meek 5	Last 52 Wks Dec 31, Week Ago(2) 2004(2)	Sec 31,	12 Mo.	Core EPS(3)		Value/ Share(4)	Assets/ Share	
משתרומי דוופרדרתריים	(\$)	(000)	(\$M41)	(\$)	(\$)	(\$)	(4)	(4)	(8)	(\$)	(\$)	(\$)	(\$)	(\$)	
SDAG Listed Of C Companies (Continued)													1		
ILC FELC Bancorp of Leesburg FL(8)	41.18	5,408	222.7	42.50	24.26	41.06	0.29	50.40	17.32	1.85	1.79	15.62	15.62	196.98	
SBI Fidelity Bancorp, Inc. of PA	24.38	2,643	64.4	25.49	19.75	24.48	-0.41	5.72	-3.25	1.69	1.53	15.73	. 65	244.68	
FL Fidelity Bankshares, Inc of FL	23.05	24,425	563.0	28.85	20.41	23.40	-1.50	-5.10	-19.15	0.94	0.98	10.29	۲.	142.09	
SIC First BancTrust Corp of IL	12.25	2,495	30.6	13.75	19 00	19.20	2.53	. 6. 6.	3.29	0.40	0.41	18.57	17.34	172.73	:
First	21.49	1,602	34.4	22.75	18.25	21.05	2.09	4.27	4.83	1.82	1.81	17.85	_	162.34	
	18.90	2,800	52.9	24.25	18.60	18.94	-0.21	-16.00	-10.00	1.24	1.23	16.06	13.94	151.51	
	25.75	6,280	161.7	29.43	22.01	26.95	4.45	15.55	-10.75	1.72	1.51	20.20	17.19	179.41	
	14.20	3,920	25.0	15.37	11.00	14.13	0.50	42.00	-2.74	0.49	0.49	9.24	9.24	34.31	
	23.50	5,094	119.7	26.00	18.00	24.56	-4.32	14.91	4.35	1.53	1.45	14.78	14.78	147.56	
'BI First Federal Bancshares of IL 79X First Federal Bankshares of IA	21.80	3,652	79.6	24.00	20.00	22.12	-1.45	3.02	4.39	1.59	1.69	19.69	14.59	156.45	
	27.62	12,307	339.9	34.14	26.83	27.94	-1.15	-7.47	-15.64	2.05	-		11.80	199.61	
PHS First Franklin Corp. of OH	18.20	1,655	30.1	22.00	17.63	18.20	9.00	-1.09	-9.58	1.03	0.28	15.36	14.57	165.54	
ASH First Midwest Fig., Inc. of IA		2,493		26.00	20.26	22.80	1.93	3.20	0.17	1.38	1.62	18.58	17.22	324.28	
		5,288		26.80	21.55	26.00	0.38	6.75	1.60	1.76			11.24	189.82	
4FG First Miagara Fin. Group of NY*		1 185	1,061.2	20 70	11.49	15.25	4.72	-7.28	-12.68	0.75	0.68	11.25	11.85	71.65	
		4,645		27.97	19.53	26.40	-3.30	13.22	.6.65	1.09		17.09	17.09	145.20	
First	17.58	14,989	263.5	23.27	16.44	18.81	-6.54	-2.98	-21.48	0.78	0.83	15.20	10.37	159.14	
	28.00	2,989	83.7	29.75	24.50	28.19	-0.67	-5.88	-1.44	2.11	1.78	23.89	17.28	257.47	
TC Flushing Fin. Corp. of Mr.	17.07	21,896	373.8	19.03	14.33	17.75	-3.83	-7.53	-6.47	1.06	0.94	12.82	9.43	158.92	
	20.35	1,147	23.3	25.25	19.00	20.35	0.00	-16.94	-11.52	1.15		16.67	16.67	189.41	
SLA GS Financial Corp. of LA	18.99	1,305	24.8	20.00	17.73	19.00	-0.05	-4.57	5.50	0.15	0.53	22.18	22.18	153.31	
	90.9	3,012	18.3	7.75	5.70	6.15	-1.46	-20.26	-3.04	-0.81		5.86	5.44	131.53	
	35.05	2,057	31.7	35.40	28.16	35.20	-0.43	-0.82	6.34	1.50		15.40	15.40	139.71	
	30.75	3,555	73.8	24.74	14.05	22.25	1 75	17.56	13.70	1.61	1.46	15.28	13.89	238.78	
ARB Harbor Florida Bancshre of FL	33.78	23,809	804.3	36.42	26.02	33.85	-0.21	15.57	-2.40	1.77	1.69	12.39	12.23	117.82	
	18.40	3,840	70.7	26.00	15.45	19.00	-3.16	-0.38	1.88	1.28	1.23	11.77	11.77	189.31	
	16.72	5,279	88.3	19.70	15.40	16.80	-0.48	-3.91	-11.30	1.56	1.47	9.98	9.05	204.84	
	15.70	824	13.9	16.25	14.55	15.10	3.97	-0.51	1.95	0.79	0.79	15.13	14.79	192.22	
	12.21	15,209	76.1	13.24	11.60	12.40	-1.53	22.10	-2.71	0.03		6.59	6.59	40.65	
or Home Loan Financial Corp of OH	18.25	1,689	30.8	21.87	16.25	19.61	-6.94	-4.35	-9.88	1.00	1 01	13.51	13.51	94.90	
	18.21	10,121	184.3	22.56	16.73	18.70	-2.63	-3.65	-11.52	1.30	1.16	10.69	10.64	92.15	
	36.42 1	86,146	2,310.7	41.00	31.40	35.00	4.06	-4.46	-1.09	1.29	1.24	7.54	7.54	108.23	
JBC independence Comm Bir Cp of NI. 78B Independence FSB of DC	9.20	1,552	14.3	21.00	94.83	9.75		-56.13	-16.29	2.12	-3.19	11.03	11.03	118.63	
	15.20	1,966	14.1	19.25	13.20	15.99	-4.94	-23.04	-10.17		0.42	10.52	8.99	128.86	
THE Jefferson Bancshares Inc of TN	12.50	7,822	97.8	13.99	11.30	13.03	-4.07	-9.55	14.94	0.49	0.50	11.27	11.27	38.73	
	15.15	30,657	464.5	17.65	14.17	7	1.95	-13.82	-10.36	0.57	0.55	12.31	10.62	78.78	
FB KY FSt Fed Bp MHC of KY (45.0)	11.24	8,596	43.5	11.84	10.20	11.00	2.18	12.40	12.40	0.21	0.21	7.42	5.51	34.32	
ANY REALINY FIR CD MHC Of NJ (30.0) REX LSB Corp of No. Andover MA*	17.74	4.337	76.9	21.89	15.00	17.75	-0.06	0.00	4.21	1.08	1.38	13.34	13.34	119.55	
	25.75	1,437	37.0	27.90		25.75	0.00	5.62	96.0-	2.27	1.99	21.15	31.15	247.07	
	21.88	1,940	42.4	26.20	19.39.	22.01	-0.59	-7.87	1.58	0.93	0.92	14.28	12.48	159.02	
ACE MINCOLD BANCOLD OF IN	40.80	33,273	1,357.5	47.25	39.27	41.40	-1.45	-7.40	-8.97	3.05	2.86		19.72	290.97	
BC MFB Corp. of Mishawaka IN	28.20	1,332	37.6	35.00	26.62	28.20	0.00	-11.89	-6.00	7.03	1.30	26.81	26.81	321.27	
ASB MassBank Corp. of Reading MA*	37.68	6, 621	165.1	13.93	9.05	12.43	-2.25	-5.80	.2.88	3.31	6.66	13.94	13.94	285.28	
	15.44	2,054	31.7	20.20	14.67	15.41	0.19	-15.40	-12.52	0.88	0.77	8.97	B.93	112.15	
THE Monarch Community Bucrp of MI	14.33	2,710	38.8	15.80	12.00	13.90	3.09	-10.16	10.23	-0.01	-0.10	15.39	11.68	103.54	
	39.55	9,455	334.4	47.88	34.27	39.12	1.10	0.15	1.03	3.11	1.95	16.31	15.94	167.66	
ITB NH Thrift Bancshares of NH	16.73	4,167	69.7	18.45	13.81	16.66	0.42	12.28	1.39	1.22	1.22	10.52	7.61	142.91	
	10.47	7,604	35.8	11.85	10.26	10.72	-2.33	4.70	-2.70	0.01	0.31	6.78	6.75	34.91	

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Exhibit IV-1A (continued)
Weekly Thrift Market Line - Part One
Prices As Of April 1, 2005

Market	υ Eg	R	ation			Price Change Data	ge Data			Curre		Share Financials Tangibl	Tangible	
Shares Market	Market		22	3	52 Week (1)	,	9		E S	Trailing	12 Mo.	Book	Book	
tration(9)	tration(9)	(6)	Mig	Д	LOW	Week	Week Ago (2)		2004(2)	EPS (3)	EPS (3)	Share	Share(4)	Share
(\$) (\$\text{\$\tinx{\$\text{\$\}\$}}}}\$}\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\	(\$M\$1)	l	(\$)	L	(\$)	(\$)	(%)		(4)	(\$)	(\$)	(\$)	(\$)	(\$)
46 578 788 0	0		;	5	0	4	-	13	9	4	9	ā	,	40.00
28.66 4.197 120.3 32.	120.3	•	32.	33	26.36	28.01	2.32	-0.56	-8.14	2.01	1.98	13.25	11.29	177.41
1,531 61.8	61.8	•	41	9.8	35.91	40.55	-0.52	6.44	-2.77	3.53	3.53	27.13	23.88	302.24
1,421 29.7			23.	20	20.00	21.00	-0.62	-2.89	3.83	0.69	0.98	18.33	18.33	160.92
3,976 90.7	20.7	•	22	86	15.16	22.78	0.0	23.98	0.80	0.93	0.73	14.63	12.07	209.68
50,486 447.8	447.8		3	. 32	19.85	21.07	0.09	-16.57	-15.94	1.06	1.04	11.17	8.08	125.44
8,763 42.4	42.4		-	3.05	10.51	10.81	-1.94	6.00	-12.40	-0.03	0.29	6.86	98.9	60.35
13,024 297.1	297.1	•		5.99	21.30	22.92	-0.48	-8.83	-7.46	1.38	0.83	10.59	10.49	146.98
7,525 37.7	37.7			9.50	8.74	11.61	7.54	-14.36	-13.67	0.44	0.50	7.00	5.23	56.13
1,474 24.3	24.3			97.	14.77	16.40	0.61	-29.08	-6.57	0.59	0.59	18.57	18.54	86.26
6,943 33.4	•	•	7	2.25	10.10	10.10	3.07	4.10	-13.25	0.10	0.25	7.53	7.53	46.78
7,034 92.7			Ŧ	.34	11.65	13.40	-1.64	-10.77	-4.49	0.76	0.55	9.21	9.21	114.08
5,259 57.3	57.3	•	15	.13	9.80	10.80	0.83	-18.37	-17.87	1.28	1.40	8.37	8.37	103.28
4,975 109.5	109.5		28	. 50	19.45	23.30	-5.58	-24.34	-11.04	1.60	1.60	11.08	11.08	128.62
1,072 31.8	31.8		3	9.02	29.66	30.96	-4.20	-2.88	-3.39	2.37	2.23	28.53	28.53	252.03
5,589 153.9	153.9		m	3.20	25.21	29.99	-8.17	-7.12	-4.34	1.83	1.74	19.32	13.34	342.40
49 662 509 5	509.5	•	-	7.74	9.35	10.35	-0.87	-42.00	-11.93	0.24	35	10 87	5. 36	73.53
		•						20.1						
20,44					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		00.00	00.	6.4	0.0	70.0	100	60.0	147.20
13,649 400.9	6.007				13.30	74.73	0	41.00	4.0	66.0	T .		00.4	145.03
3,365 66.8	8.99	•	7	9.00	19.01	20.95	-5.35	-18.88	-6.72	1.36	1.43	19.40	18.58	146.21
93,900 1,606.5	1,606.5		~	4.48	27.58	39.95	2.68	26.49	5.48	2.13	98.0	12.78	11.61	114.14
3,899 94.0	94.0		ř	1.50	19.90	23.90	0.84	18.43	1.99	0.76	0.62	19.51	17.95	323.99
1,433 19.2	19.2		7	7.95	13.40	13.40	0.00	-17.54	-6.69	0.69	69:0	13.26	12.26	94.47
4,642 74.2	74.2		-	8.11	14.60	15.95	0.25	-4.54	3.76	0.69	0.49	11.48	8.37	158.23
45,911 552.8	552.8	•	7	3.80	9.77	12.16	-0.99	1.60	-8.72	0.28	0.34	9.29	5.53	55.62
7,012 208.3	208.3		m	96.0	22.30	30.00	-1.00	16.11	3.09	2.53	0.80	16.60	16.59	216.27
12,564 53.4	53.4		7	0.05	9.45	10.00	-5.50	-5.50	-5.50	0.21	0.23	6.94	6.94	36.20
5,539	_	114.4		21.35	16.00	20.11	2.69	10.13	0.73	1.15	0.59	7.80	7.71	124.92
~	~	120.5		18.35	15.32	16.00	-1.88	-3.27	-12.29	0.47	0.47	12.88	12.85	97.99
1,607	_	34.9		24.30	19.82	21.20	2.55	-7.05	-3.38	1.51	1.28	13.91	13.89	170.65
4,805		103.3		22.50	19.26	21.25	1.18	6.44	-4.44	1.34	1.56	14.26	12.21	112.78
9,595		1.96		15.43	9.48	10.25	-2.24	-34.04	-21.66	0.29	0.28	9.35	9.35	33.53
12,564 54.3	54.3		-	2.40	10.70	11.05	-2.17	8.10	-11.76	0.02	0.25	6.43	6.41	49.72
8,318 164.7	164.7	•	~	4.39	13.03.	20.03	-1.15	27.58	-17.84	1.55	1.52	7.23	7.19	84.59
12,608 194.7	194.7		ī	5.25	13.51	15.15	1.91	3.62	-4.98	0.46	0.47	10.40	9.39	78.08
3,059 29.5	29.5	•	-	0.80	9.02	9.74	-0.82	-7.65	-4.36	0.28	0.28	8.46	8.46	70.35
22,936 814.2	814.3		4	. 25	28.57	35.44	0.17	5.88	-9.58	2.45	2.39	20.49	14.72	302.68
12,452 154.0	154.0	.,	۲	3.69	9.00	11.74	5.37	20.21	-7.96	0.34	0.34	8.36	8.28	69.13
2.944 85.1	85.1		•	3.00	26.30	29.89	3.35	-11.03	-9.72	2,23	2.23	20.80	19.26	211.65
18 288 42K B	42K B				10.77	23 47		47	200		100	7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	12.10	23.531
0.000	0 1		•						00.0	7.30	1	12.12		10.01
3,897 86.5	86.5	•	7.2	00.	21.00	22.58	-1.68	-3.60	-2.84	1.46	1.45	19.03	17.04	137.10
74,540 831.1	831.1		14	13	11.00	11.23	-0.71	-17.77	-19.14	0.76	0.64	3.03	3.03	38.42
1,928 31.3.	31.3		1.5	. 14	15.75	16.75	-3.04	-11.93	-11.50	0.93	0.93	17.34	15.94	133.25
31,202 337.0	337.0	•	-	66.	10.00	10.75	0.47	-18.12	-3.57	0.57	0.53	8.04	6.93	73.32
1 197 22 2			•	7.7	16 50	10 31	00	- 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2				96.91	01.01	100
1,137		7.79		40.71	10.30	17.71	90.0	16.34	9.6.	00.7	F	15.39	74.13	104.47
7,086		369.3		62.75	45.03	53.97	-3.43	2.70	-13.13	3.66	3.57	27.70	27.55	353.23
2,445	2,445 41.2	41.2		19.40	16.00	17.25	-2.32	-7.16	-3.38	1.07	0.97	11.97	11.97	172.99
86,628 2	8	,020.2		25.25	20.12	22.97	1.52	0.78	-3.36	1.56	1.57	13.11	12.44	87.08
3.655		58.5		21.00	14.83	15.65	2.24	-4.19	00.00	0.67	0.64	11.26	10.62	107.07
4 Cat cer a 02 at	4 Car Ccr a	163.4			20.00	16.37		0.00						20.00
40.00 Jilah 404.4	5.4C4	F . 4 ? 4		17.33	CD	10.01	*	07.67.	. A L.	,	0.00	10.34	70.01	CT . FOT

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Exhibit IV-1B Weekly Thrift Market Line - Part Two Prices As Of April 1, 2005

			Key Financia	incial R	Ratios			Asset	Asset Quality Ratios	Ratios		Pri	Pricing Ratios			Divi	lend Data	(9)
		Tang.												_	Price/	Ind	Divi-	
		Squity/	Reported	ted Bar	ajuda	Core Ea	rnings	NPAS	Resve/	Regvs/	Price/	Price/	Price/		Core	/ \rd	dend	Payout
Financial Institution	(%)	(%)	(%)	(%)	(%) (%)	(%) (%)	(%)	(%)	(%)	(%)	(x)	(%)	(%)	H (%)	(x)	(\$) (%) (%) (%)	(%)	(#)
Market Averages. All Public Companies (no MHCs)	(8)											: .						
SAIF-Ingured Thrifts(120)	9.86	9.07	0.79	8.75	5.31	0.71	7.22	0.59	195.01	0.92	17.75	147.09	13.97	161.04	19.48	0.46	2.29	35.32
BIF-Insured Thrifts (25)	12.66	10.55	0.95	9.25	5.52	0.97	9.22	0.21	404.88	1.06	17.97	151.29	17.86	178.28	20.17	0.50	2.31	38.12
NYSE Traded Companies (13)	9.72	7.29	1.02	12.60	7.08	0.94	10.84	0.35	261.33	0.94	14.11	162.78	14.75	197.35	16.91	0.55	3.24	29.42
AMEX Traded Companies(8)	8.38	8.16	0.77	8.77	5.11	0.68	7.85	0.49	269.11	0.85	16.31	144.61	12.16	148.08	16.37	0.48	2.23	29.54
NASDAQ Listed OTC Companies (124)	10.53	9.61	0.80	8.43	5.17	0.74	7.19	0.54	217.84	0.95	18.29	146.37	14.77	161.47	20.09	0.46	2.30	37.01
California Companies (13)	8.37	7.65	1.15	13.92	8.12	0.90	10.64	0.23	365.03	0.91	13.37	161.08	13.43	162.93	16.77	0.46	1.89	24.49
Florida Companies (8)	7.93	7.58	0.98	12.37	5.10	0.99	12.41	0.14	366.12	0.19	20.70	219.48	17.86	231.29	21.21	0.23	96.0	20.14
Mid-Atlantic Companies (37)	10.14	8.48	0.85	9.13	4.64	0.79	7.81	0.24	298.25	1.01	17.89	157.80	15.13	183.74	19.35	0.44	2.33	38.80
Mid-West Companies (51)	10.45	9.66	0.68	7.04	5.04	0.61	6.25	0.89	126.66	0.88	18.50	130.75	13.26	142.89	20.38	0.53	2.63	41.10
New England Companies (11)	13.82	11.63	0.81	8.33	5.00	0.87	8.50	0.06	556.04	1.09	17.34	154.08	18.85	171.34	20.88	0.56	2.31	41.50
North-West Companies (8)	11.04	96.6	1.13	10.62	6.35	1.10	10.17	0.22	407.72	1.19	17.03	157.53	16.77	177.82	17.59	0.48	2.14	35.17
South-East Companies (13)	12.08	11.60	0.73	97.9	3.99	0.58	50.5	0.84	113.11	06.0	20.00	139.12	15.46	146.30	21.38	0.46	2.48	36.01
South-West Companies (3)	6.87	4.28	0.60	7.69	5.38	0.43	5.14	0.23	126.87	0.45	19.03	125.48	8.72	217.61	18.16	00.00	0.00	00.00
Western Companies (Excl CA) (1)	4.89	4.89	1.23	28.13	27.24	2.46	0.00	1.82	32.57	0.81	3.67	97.16	4.26	87.16	1.82	0.00	0.00	0.00
Thrift Strategy(137)	10.50	9.49	0.81	8.59	5.25	0.75	7.34	0.52	217.58	0.94	18.00	146.25	14.71	160.93	19.66	0.48	2.35	37.14
Mortgage Banker Strategy(6)	7.67	90 9	1.03	13.51	7.08	0.30	11.76	0.34	343.20	0.99	14.29	176.07	13.51	227.83	18.63	0.32	1.21	16.67
Real Estate Strategy (1)	8.07	8.07	0.71	9.46	5.77	0.51	6.12	1.54	35.48	0.67	17.34	143.11	11.55	143.11	23.96	0.30	3.28	39.47
Diversified Strategy(1)	7.84	7.80	1.10	13.65	7.02	1.07	13.32	0.22	446.90	1.55	14.24	188.16	14.76	189.18	14.60	0.24	0.46	95.9
Companies Issuing Dividends(134)	10.60	9.57	0.82	9.00	5.50	0.78	8.13	0.51	232.34	0.95	17.97	148.97	15.02	164.04	19.90	0.50	2.47	38.52
Companies Without Dividends(11)	7.10	6.17	0.49	69.9	3.32	0.37	-0.54	0.63	127.44	0.83	14.71	132.92	9.71	162.52	13.79	0.00	0.00	0.00
Equity/Assets <6%(15)	9	9.87	0.65	11.65	67.7	94.0	09.9	0.40	261.56	08.0	13.77	150.20	9.19	172.03	13.97	0.36	1.69	23.70
Equity/Assets 6-12%(93)	15.95	11.73		7.80	60.6	0.73	9.40	4. C	228 70	0.95	22 57	127.71	19.57	14.0.1	24.04	0.00	57.7	33.94
Converted Last 3 Mths (no MHC) (138)	10.38	9.33	0.79	8.51	5.26	0.74	7.40	0.53	223.08	0.92	17.91	144.70	14.42	161.22	19.69	0.46	2.26	36.10
Actively Traded Companies (13)	9:39	8.36	0.98	10.56	6.36	0.97	10.41	0.37	154.15	0.99	16.98	157.16	14.77	185.30	18.01	0.63	2.53	36.79
Market Value Below \$20 Million(9)	8.63	8.35	90.0	-0.18	-1.15	-0.23	-5.31	1.09	61.44	0.72	18.31	105.45	9.03	110.53	19.95	0.39	2.05	38.57
Holding Company Structure (139)	10.43	9.36	0.83	8.89	5.48	0.77	7.71	0.52	226.22	0.95	17.93	147.66	14.73	164.35	19.75	0.47	2.31	35.97
Assets Over \$1 Billion(57)	10.12	8.35	0.99	11.47	6.35	0.91	9.73	0.39	281.61	1.00	15.70	166.22	15.93	193.73	18.23	0.46	2.15	32.44
Assets \$500 Million-\$1 Billion(42)	9.39	8.71	0.88	9.57	6.03	0.85	9.14	0.41	242.37	0.93	18.75	150.82	13.90	162.50	20.02	0.49	2.25	39.19
Assets \$250-\$500 Million(24)	10.75	10.15	0.67	6.44	4.90	0.56	4.50	0.72	147.23	98.0	17.63	122.61	12.75	134.25	18.85	0.49	2.43	36.74
Assets less than \$250 Million(22)	12.23	13.06	0.43	3.30	1.95	0.38	2.61	0.92	103.19	0.91	22.06	123.85	14.79	125.30	23.46	0.40	2.59	38.09
Goodwill Companies (103)	10.01	B.59	0.86	9.09	5.39	0.77	7.78	0.44	248.34	0.98	17.77	151.00	14.49	173.60	19.75	0.48	2.25	36.02
Non-Goodwill Companies (42)	11.21	11.31	0.73	8.18	5.24	0.72	7.01	0.75	156.10	98.0	17.84	139.65	15.02	139.65	19.25	0.43	3.39	35.19
Acquirors of FSLIC Cases(5)	9.34	8.85	0.37	3.63	0.13	0.15	1.16	0.10	96.64	0.79	18.59	134.46	12.89	144.36	20.74	0.47	2.14	28.92

Average of high/low or bid/ask price per share.

For annew offering price if converted or first listed in 2001 or in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized

For since offering price if converted trailing twelve month data and is not shown on a pro forma basis.

Excludes intangibles (such as goodwill, value of core deposits, etc.).

Excludes intangibles (such as goodwill, value of core deposits, etc.).

So chreten on swaters and ROS (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances; ROI (return on investment)

Indicated divided by current random assets and are properly are indicated trailing twelve month sarrings.

Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics. 35335

(6.3)

All thrifts are SAIP insured unless otherwise noted with an asterisk. Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: Corporate reports and offering circulare for publicly traded companies, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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Exhibit IV-1B (continued)
Weekly Thrift Market Line - Part Two
Prices As Of April 1, 2005

			Key Financial	ial Ratios	80			Asset Q	Asset Quality Ratios	tios		Pri	Pricing Ratios	108		Divi	dend Date	(9)	
	Fandty/ Equity	Tang:	Reports	d Karnin		re Karni	850			Regve/	Price/	Price/	Price/	Price/ Tang.	Price/	Ind.	Divi-	Payout	
Financial Institution	Assets A		ROA(5) R((8) (8) (8)		ROA(5) ROE(5)	(%)	Assets (%)	NPA8	Loans (%)	Rarning (x)	Book (%)	Assets (%)	Book (*)	Sarninge (x)	Share Yield Rati	Xield (%)	Ratio (7)	
Market Averages. MHC Institutions																			
SAIF-Insured Thrifts(16)	17.81	17.00	0.43	3.36	30	0.49	2.90	0.40	208.03	08.0	33.11	178.96	31,13	188.10	35.41	0.36	1.90	37.74	
BIF-Insured Thrifts(11)	12.32	11.51	97.0	6.85	3.01	69.0	6.18	95.0	195.10	0.89	26.52	203.42	24.07	324.63	32.41	0.44	1.92	49.29	
AMEX Traded Companies (2)	15.72	15.72	0.83		1.64	0.77	4.69	0.35	204.59	1.15	37.98	193.11	30.18	193.11	38.61	0.34	1.80	60.89	
NASDAQ Listed OTC Companies (25)	15.70	14.82	0.53		06.1	0.55	4.13	0.44	201.91	0.81	26.07	187.97	28.27	202.90	28.38	0.40	1.92	39.42	
California Companies(1)	15.05	14.30	0.73	4.84	1.50	0.10	4.68	00.0	00.0	0.45	NA.	192.78	29.01	202.87	Æ	0.20	1.67	66.67	
Mid-Atlantic Companies(13)	13.87	12.91	. 09.0	4.93	1.46	0.64	5.32	0.48	213.53	0.72	27.42	184.61	24.51	203.55	28.74	0.29	1.59	37.72	
Mid-West Companies (5)	18.96	17.61	9.36	0	1.16	0.43	1.70	0.44	139.94	0.89	31.38	180.98	31.65	196.40	32.59	0.64	3.05	61.90	
New England Companies (5)	14.89	14.66	09.0	~	1.85	0.61	4.72	0.23	255.59	0.97	29.32	198.85	28.38	205.56	MN	0.41	1.79	58.48	
South-East Companies(2)	20.61	20.11	0.74	6	.79	0.59	3.76	0.83	78.71	1.37	MM	202.53	42.98	207.73	MM	09.0	3.32	00.0	
Western Companies (Excl CA) (1)	16.21	16.21			9.16	0.02	0.15	0.11	390.51	99.0	MM	185.28	30.04	185.28	MM	00.0	00.0	00.0	
Thrift Strategy(26)	15.88	15.07	0.50	ın	1.83	95.0	4.04	0.44	199.71	0.83	29.90	183.06	28.11	11961	29.84	0.36	1.87	42.67	
Diversified Strategy(1)	11.20	10.17		17.55	5.19	0.76	7.25	0.27	253.50	0.91	19.26	320.97	35.94	353.32	MM	1.16	2.83	54.46	
Companies Issuing Dividends (22)	15.30	14.48	0.59		. 13	0.59	4.34	0.47	178.88	0.90	28.72	194.76	28.49	210.12	28.50	0.48	2.36	60.93	
Companies Without Dividends(5)	17.38	16.57	0.37	2.13	1.20	0.48	3.42	0.18	349.54	95.0	EN	161.53	28.09	168.68	37.86	00.00	0.00	00.0	
Equity/Assets <6%(1)	5.64	5.30	0.10	•	06.0	0.12	2.03	0.19	184.31	99.0	EN	194.06	10.94	206.31	Æ	0.50	3.48	00.0	
Equity/Assets 6-12%(9)	9.65	8.88	0.52	6	1.41	0.42	4.69	0.65	137.06	0.83	25.31	226.87	22.21	249.23	29.38	0.70	2.36	58.20	
Equity/Assets >12%(17)	19.14	18.28	0.59	_	. 90	0.67	4.04	0.34	235.97	0.85	32.98	169.91	32.36	179.75	30.44	0.24	1.60	32.50	
Holding Company Structure (23)	15.38	14.50	0.48	7	80	0.55	4.12	0.44	207.91	06.0	29.90	185.49	27.59	199.85	29.84	0.39	1.97	44.37	
Assets Over \$1 Billion(6)	15.76	14.15	0.62	_	06.1	0.34	2.38	0.39	120.44	0.94	19.58	242.14	36.02	271.14	20.28	0.93	2.76	33.25	
Assets \$500 Million-\$1 Billion(9)	14.78	14.60	0.40	~	1.36	0.50	3.81	0.31	301.79	0.64	39.38	179.60	26.35	182.77	37.86	0.18	1.25	32.29	
Assets \$250-\$500 Million(10)	15.28	14.13	0.52	6	.29	.0.63	4.87	0.55	171.95	1.00	28.60	174.30	25.12	192.79	27.71	0.34	2.05	49.89	
Assets less than \$250 Million(2)	21.78	21.78	1.18		60.1	1.16	6.67	0.28	217.64	0.65	32.78	163.71	35.13	163.71	33.80	0.28	1.99	65.41	
Goodwill Companies (12)	13.77	12.47	0.61		3.43	0.56	4.67	0.52	173.55	96.0	26.03	191.65	26.33	217.14	26.74	0.41	2.10	50.83	
Non-Goodwill Companies (15)	17.35	16.95	0.50	_	1.55	0.58	3.73	98.0	225.98	0.74	32.08	185.55	30.20	189.30	32.16	0.37	1.74	38.02	
MHC Institutions (27)	15.70	14.88	0.55	_	1.95	0.57	4.16	0.43	202.15	0.84	28.72	188.37	28.42	202.15	29.84	0.39	1.91	43.51	
MHC Converted Last 3 Months (27)	15.70	14.88	0.55	4.08	1.95	0.57	4.16	0.43	202.15	0.84	28.73	188.37	28.42	202.15	29.84	0.39	1.91	43.51	

Average of high/low or bid/sek price per share.
Or should place offering price if converted or first listed in 2001 or in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized or some of core deposite and is not shown on a pro forma basis.
Excludes intangibles (such as goodwill, value of core deposite, etc.).
Roll (return on assets) and ROE (returning the common earnings and average common equity and essets balances, ROI (return on investment) as oursets price.
Excludes intangibles (such as goodwill, value of core deposite, etc.).
Industriand, based on last regular quarterly cand dividend announcement.
Industriand, based on last regular quarterly reals which annuals are assets and a percent of trailing twelve much earnings.
Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.

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All thrifts are SAIP insured unless otherwise noted with an asterisk. Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: Corporate reports and offering circulars for publicly traded companies, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

RP FINANCIAL, LC. Financial Sorvices industry Consultants 1700 North Moore Street, Suite 2210 Arilnegon, Virginia 22209 (703) 528-1700

Exhibit IV-1B (continued)
Weekly Thrift Market Line - Part Two
Prices As Of April 1, 2005

ŀ	. (2	•		
a (6)	Payout Ratio(7)	40.20 11.86 27.69 10.34 0.00 42.23 74.63 NM 34.29 41.73	24.49 21.88 21.88 45.14 45.14 28.57 73.68 NM 35.94 21.21 62.50	50.42 0.000
end Dat	Divi- dend Yield (%)	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1.50 1.50 1.50 1.50 1.50 1.50 1.50 1.50	00004440000000000000000000000000000000
Divid	Ind. Div./ Share (\$)	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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	/ Price/ . Core . Earning: (x)	4 12.28 0 13.51 0 13.51 0 13.39 13.39 11.34 0 13.49 11.34 11.34 11.34 10.46 10.94 10.94 10.94		18.56 18.76
108	Price, Tang Book (%)	233.24 270.91 169.08 176.35 160.85 177.19 NM 168.28 202.28		198.08 254.21 254.21 210.09 210.09 210.09 206.31 206.31 206.31 206.31 207.39 20
ing Rat	Price/ Assets (%)	11.80 9.12 9.12 10.85 10.85 11.5 9.01 12.45 19.88 19.88 19.88	15.11 15.11 15.08 15.30 18.88 7.48 112.26 115.44 114.40	281
Pric	Price/ Book (%)	201.69 220.61 132.37 168.52 1174.40 160.85 165.72 112.01 201.54	159.59 163.48 101.80 141.71 173.75 1173.75 1173.75 1173.75 1173.75 1173.75	198 - 08 110 - 11 110 - 12 110 - 13 110 -
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	PER	तन्तन्त स न्यन		
Ratios	Resvs/ Loans (%)	0.62 0.99 0.99 0.11 1.12 0.34 0.96 0.96 0.96	11.12 11.00 11.00 11.00 10.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
BBet Quality	Reevs/ NPAS (%)	227.99 511.22 101.54 101.54 23.04 43.04 43.04 353.40 221.32	253.67 257.44 153.45 166.10 166.10 108.81 NA 243.07	147.42 164.96 42.74 42.74 45.11 130.58 130.58 145.09 176.46 149.78 176.46 149.78 176.46 149.79 170.89 170.89 170.89 170.89 170.89 170.9
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Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of April 1, 2005

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Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of April 1, 2005

			Kev Fina	Kev Financial Ra	. 8014			Asset	Asset Ouality Ratios	tios		Pric	Pricing Ratios	œ		pivid	end Date	(9)	
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Pinancial Institution	Equity/	>	ROA(5) ROE(5)	Reported Earnings A(5) ROE(5) ROI(5)	tngs ROI(5)	Core Earnings ROA(5) ROE(5)	1	NPA8 Assets	Regvs/ I	Regvs/ Loans	Price/ Earning	Price/ Book	Price/ Assets	٠ 	Core Rarnings	Div./ Share	dend Yield	Payout Ratio(7)	
	1		(8)	(8)	(%)	(%)		4		(%)			l		×	1	<u>*</u>	(*)	
NASDAQ Listed OTC Companies (continued)	8	7.90	1.21	13.05	H. 75	1.21	13.05	ď.	ď.	0.79	11.43	148.69	13.35	68.93	11.43	1.16	2.88	32.86	
	11.39	11.39	0.43	3.68	3.31	0.61	5.23	0.84	70.58	0.77	30.25	113.86	12.97	13.86	21.30	09.0	3.87	ž	
	6.97	5.76	0.43	6.27	4.08	0.34	4.92	0.63	156.27	2.01	24.52	155.95	• • •	88.90	31.23	0.24	1.05	25.81	
	8.90	6.44	0.83	10.27	5.03	0.88	10.08	0.62	75.37	0.70	19.90	188.81		261.01	20.28	0.48	2.28	45.28	
OSHC Ocean Shr Hidg Mrc of NJ (*5.7)	7.21	7.14	0.98	13.17	6.05	0.59	7.92	0.20	283.05	69.0	16.53	215.39		17.45	27.48	0.80	3.51	57.97	
	12.47	9.32	0.78	6.47	3.71	0.88	7.35	0.14	332.94	0.93	26.98	169.57		26.96	23.74	0.40	3.37	ž	
	21.53	21.49	0.71	3.22	3.58	0.71	3.22	NA	NA	69.0	27.97	88.82		89.00	27.97	0.30	1.82	50.85	
	16.10	16.10	0.21	1.81	96.0	0.52	4.53	0.22	191.76	0.91	¥.	138.25	22.25	138.25	MM C	0.20	1.92	NW of	
pure profession corp. of Solon Of Ca	8.07	6	1 57	16.45	11.75	1 72	17 88	# C Y	54.C5	95.0	17.34 B.51	143.11		30.11	7 78	00.00	00.0	00.0	
	8.61	9.61	1.24	14.97	7.27	1.24	14.97	0.40	96.44	0.63	13.75	198.56		98.56	13.75	88.0	4.00	55.00	
_	11.32	11.32	0.95	8.50	7.99	0.89	8.00	1.20	17.38	0.33	12.51	103.96		96.60	13.30	0.72	2.43	30.38	
	5.64	3.90	0.61	9.73	6.64	0.58	9.26	0.38	217.21	1.24	15.05	142.55		06.45	15.83	0.80	2.90	43.72	
PRTR Partners Trust Fin. Grp. of NY	14./B	67.7	60.0	3.70	4.34	0.7	3.40	9 6	68.69	20.0	40 OF	65.17		24.16	76.67 NM	0.28	2 38	N. 17	
	6.23	6.21	0.71	11.21	6.73	0.72	11.33	0.09	341.44	0.44	14.67	162.83		63.56	14.72	0.20	1.36	20.20	
_	13.27	12.71	0.93	7.11	6.85	0.97	7.42	0.45	87.90	0.54	14.60	102.32		96.84	13.98	0.72	3.63	52.94	
_	11.20	10.17	1.84	17.55	5.19	0.76	7.25	0.27	253.50	0.91	19.26	320.97		53.32	W.	1.16	2.83	54.46	
PCBI Peoples Community Borp. of OH	8.71	8.01	0.34	4.30	3.15	0.28	3.51	1.03	30.05	1.76	31.71	123.53		34.26	38.87	0.60	2 49	E E	
	7.26	5.23	0.45	90.9	4.32	0.31	4.31	0.74	67.34	0.99	23.17	139.29		93.35	32.63	0.33	2.00	46.38	
_	16.70	9.94	0.70	4.05	2.33	0.85	4.92	0.13	653.83	1.72	ÆN	129.60		17.72	35.41	0.16	1.33	57.14	
	7.68	7.67	1.25	15.76	8.48	0.40	5.00	0.08	742.58	0.72	11.79	178.92		79.02	37.13	95.0	1.89	22.22	
	19.17	19.17	0.58	3.03	2.23	0.64	3.31	0.39	35.65	0.36	NW 17	136.17		36.17	NA NA	0.00	0.00	0.00	
FOLD Fulgarific Fin CP of St. Louis NO RPFG Ranier Pacific Fin Group of WA*	13.14	13.11	0.49	3.32	. 6	0.49	3.32	0.02	NA	1.79	33.40	121.89		22.18	33.40	0.24	1.53	51.06	
_	8.15	8.14	0.94	10.82	6.95	0.80	9.18	0.69	123.82	1.02	14.40	156.29		56.52	16.98	0.76	3.50	50.33	
	12.64	10.83	1.23	9.71	6.23	1.43	11.30	0.14	561.51	1.09	16.04	150.77		76.09	13.78	0.62	2.88	46.27	
0	27.89	27.89	0.86	3.10	2.89	0.84	2.99	0.31	241.25	9.0	34.55	107.17		07.17	35.79	0.26	2.59	Ē	
SIFI SI FIR GD INC MHC Of CT (40.0)" SVBI Savern Bancorp, Inc. of MD	8.55	8.50	2.04	23.66	7.83	2.01	23.21	0.13	632.06	0.90	12.77	273.86		75.38	13.03	0.24	1.21	15.48	
	13.32	11.90	0.63	4.43	2.98	0.64	4.52	0.07	400.14	0.54	33.57	148.46		66.30	32.85	0.24	1.55	52.17	
	12.03	12.03	0.40	3.35	2.90	0.40	3.35	NA.	NA.	0.37	34.50	114.18		14.18	34.50	0.40	4.14	E,	
STSA Sterling Financial Corp of WA	6.77	90.4	6.0	14.01	06.90	06.00	13.66	0.20	354.92	1.14	14.49	173.26		41.17	14.85	0.00	00.0	00.0	
	9.74	9.01	1.06	11.33	7.73	1.06	11.33	0.26	138.98	0.52	12.96	138.89		50.00	12.96	0.72	2.49	32.29	
	9.09	7.31	0.94	8.44	5.57	0.92	8.25	0.46	190.52	1.01	17.95	154.06		91.47	18.38	0.20	98.0	15.38	
-	13.88	12.43	1.22	7.71	6.58	1.21	7.66	0.63	119.26	1.10	15.21	116.66		30.28	15.31	09.0	2.70	41.10	
	7.89	7.86	1.99	25.17	6.82	1.68	21.19	0.11	AN SE	3.98	14.67	367.99		69.21	17.42	0.60	5.38	ž	
UCBC Union Community Bancorp of IN	13.07	11.96	0.63	77.0		60.0	77.0	1.10	11.00		10 05	93.66		99.70	91.10	0.60		20.50	
_	15.02	14.43	1.59	10.88	8.62	1.58	10.82	1.14	69.80	1.23	11.60	120.60		25.49	11.67	0.40	3.16	25.00	
_	7.84	7.80	1.10	13.65	7.02	1.07	13.32	0.33	446.90	1.55	14.24	189.16		89.18	14.60	0.24	0.46	95.9	
	6.92	6.92	0.63	9.86	6.35	0.57	8.04	M	МА	1.96	15.75	140.77		40.77	17.37	0.64	3.80	59.81	
	15.06	14.29	1.82	12.25	6.69	1.83	12.33	0.18	183.09	0.47	14.95	177.88		97.46	14.85	0.76	3.26	48.72	
WAYN Wayne Savings Bancshares of UK	10.52	26.61	0.63	5.95	4.19	0.60	5.6g	96.0	161 43	6.4	22.40	142.10		20.00	25.00	8.0	00.6	71.64	
					D # .		76.0	2.5	24.401	?	7 . 44	140.00		KT . 0	97.59		2.00	00.00	

Exhibit IV-2 Historical Stock Price Indices(1)

				SNL	SNL
			NASDAQ	Thrift	Bank
Year/Qtr. Ended	DJIA	<u>S&P 500</u>	<u>Composite</u>	<u>Index</u>	<u>Index</u>
1998: Quarter 1	8799.8	1101.8	1,835.7	869.3	456.1
Quarter 2	8952.0	1133.8	1,894.7	833.5	457.7
Quarter 3	7842.6	1017.0	1,693.8	651.3	363.5
Quarter 4	9181.4	1229.2	2,192.7	705.9	439.6
1999: Quarter 1	9786.2	1286.4	2,461.4	707.6	448.4
Quarter 2	10970.8	1372.7	2,686.1	695.6	479.3
Quarter 3	10337.0	1282.7	2,746.2	609.1	409.9
Quarter 4	11497.1	1469.3	4,069.3	562.4	416.7
2000: Quarter 1	10921.9	1498.6	4,572.8	545.6	421.2
Quarter 2	10447.9	1454.6	3,966.1	567.8	387.4
Quarter 3	10650.9	1436.5	3,672.8	718.3	464.6
Quarter 4	10786.9	1320.3	2,470.5	874.3	479.4
2001: Quarter 1	9878.8	1160.3	1,840.3	885.2	459.2
Quarter 2	10502.4	1224.4	2,160.5	964.5	493.7
Quarter 3	8847.6	1040.9	1,498.8	953.9	436.6
Quarter 4	10021.5	1148.1	1,950.4	918.2	473.7
2002: Quarter 1	10403.9	1147.4	1,845.4	1006.7	498.3
Quarter 2	9243.3	989.8	1,463.2	1121.4	468.9
Quarter 3	7591.9	815.3	1,172.1	984.3	396.8
Quarter 4	8341.6	879.8	1,335.5	1073.2	419.1
2003: Quarter 1	7992.1	848.2	1,341.2	1096.2	401.0
Quarter 2	8985.4	974.5	1,622.8	1266.6	476.1
Quarter 3	9275.1	996.0	1,786.9	1330.9	490.9
Quarter 4	10453.9	1112.0	2,003.4	1482.3	548.6
2004: Quarter 1	10357.7	1126.2	1,994.2	1585.3	562.2
Quarter 2	10435.5	1140.8	2,047.8	1437.8	546.6
Quarter 3	10080.3	1114.6	1,896.8	1495.1	556.0
Quarter 4	10783.0	1211.9	2,175.4	1482.3	548.6
2005: Quarter 1	10503.8	1180.6	1,999.2	1516.6	551.0
As of April 1, 2005	10404.3	1172.9	1,984.8	1507.4	546.8

(1) End of period data. Sources: SNL Securities and Wall Street Journal.

EXHIBIT IV-3 Historical Thrift Stock Indices

THRIFTINVESTOR

<Index Values>

		Index Values			_	Price	Appreciation	(%)	
	02/28/05	01/31/05	12/31/04	02/27/04		1 Month	YTD	ĹTM	
All Pub. Traded Thrifts	1,569.8	1,561.6	1,605.6	1,617.6		0.52	-2.23	-2.96	
MHC Index	2,856.3	2,796.1	2,929.4	2,897.4		2.15	-2.50	-1.42	
Stock Exchange Indexes									
MEX Thrifts	612.5	625.9	639.0	560.4		-2.15	-4.15	9.30	
IYSE Thrifts	981.8	977.2	995.4	1,035.0		0.48	-1.36	-5.13	
OTC Thrifts	1,940.5	1,927.8	2,014.1	1,924.1		0.66	-3.66	0.85	
Geographic Indexes									
Mid-Atlantic Thrifts	3,634.8	3,591.5	3,793.4	4,061.5		1.21	-4.18	-10.51	
Midwestern Thrifts	3,410.2	3,411.2	3,493.6	3,406.4		-0.03	-2.39	0.11	
New England Thrifts	1,593.9	1,597.3	1,658.2	1,472.0		-0.22	-3.88	8.28	
Southeastern Thrifts	1,502.0	1,559.0	1,634.4	1,467.3		-3.66	-8.10	2.36	
outhwestern Thrifts	1,143.7	1,205.3	1,232.3	1,208.6	•	-5.11	-7.18	-5.37	
Vestern Thrifts	1,459.6	1,448.3	1,463.2	1,463.8	·	0.78	-0.25	-0.29	
Asset Size Indexes									
Less than \$250M	1,324.6	1,349.2	1,351.5	1,413.5		-1.83	-2.00	-6.29	
\$250M to \$500M	3,445.2	3,514.5	3,583.3	3,466.2		-1.97	-3.86	-0.61	
5500M to \$1B	1,853.8	1,836.7	1,910.0	1,779.1		0.93	-2.94	4.20	
\$1B to \$5B	2,347.4	2;397.5	2,486.9	2,324.7		-2.09	-5.61	0.98	
Over \$5B	933.5	925.0	949.1	975.4	•	0.92	-1.65	-4.30	
Pink Indexes						<u> </u>		· · · · · · · · · · · · · · · · · · · 	
Pink Thrifts	406.8	406.9	410.6	412.1		-0.01	-0.92	-1.28	
ess than \$75M	468.9	461.8	476.1	456.1		1.54	-1.51	2.80	
Over \$75M	422.1	422.4	426.0	430.5		-0.06	-0.91	-1.95	
Comparative Indexes		<u>.</u>							
Dow Jones Industrials	10,766.2	10,489.9	10,783.0	10,583.9	• .	2.63	-0.16	1.72	
S&P 500	1,203.6	1,181.3	1,211.9	1,144.9		1.89	-0.69	5.12	

All SNL indexes are market-value weighted; i.e., an institution's effect on an index is proportionate to that institution's market capitalization. All SNL thrift indexes, except for the SNL MHC Index, began at 100 on March 30, 1984. The SNL MHC Index began at 201.082 on Dec. 31, 1992, the level of the SNL Thrift Index on that date. On March 30, 1984, the S&P 500 closed at 159.2 and the Dow Jones Industrials stood at 1,164.9.

Mid-Atlantic: DE, DC, MD, NJ, NY, PA, PR; Midwest: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, WI; New England: CT, MA, ME, NH, RI, VT; Southeast: AL, AR, FL, GA, MS, NC, SC, TN, VA, WV; Couthwest: CO, LA, NM, OK, TX, UT; West: AZ, AK, CA, HI, ID, MT, NV, OR, WA, WY

Exhibit IV-4
Illinois Thriff Acquisitions 2001-Present

				Targ	Target Financials at Announcement	cials at	Announ	cement		0	Deal Terms and Pricing at Announcement	and Pricir	ig at An	nouncen	ent	
				Total				NPAs/	Rsrvs/	Deal	Value/				-	Prem/
Announce Complete				Assets	Ε/A	E/A ROAA ROAE	SOAE	Assets	NPLs	Value	Share	P/B	P/TB	P/E	P/A C	Cdeps
Date Date Buyer Short Name		Target Name		(\$000)	8	(%)	(%)	(%)	%	(\$M)	(\$)	(%)	(%)	প্র	%	(%)
11/08/2004 Pending Main Street Trust Inc.	7	Citizens First Financial Corp.		327,103	10.46	0.79	8.00	Ϋ́	. A	57.0	\$34.63	151.68	151.68	32.98	17.41	11.19
06/05/2004 10/31/2004 MAF Bancorp Inc.	=	Chesterfield Financial Corp.	=	360,899	20.72	0.58	2.89		344.71	128.5	31.50	163.21	164.23	52.50	35.60	26.50
04/08/2004 08/31/2004 Northbrook investments	7	North Bancshares, Inc.	⊒	133,746	10.09	0.28	2.71		Z	23.9	22.75	192.96	192.96	Σ	19.74	20.43
01/09/2004 05/28/2004 MB Financial Inc.	=	First SecurityFed Financial, Inc.	=	490,842	16.55	1.74	10.50	Ϋ́	Ϋ́	150.2	35.25	156.95	157.09	15.81	30.59	30.28
12/17/2002 07/21/2003 MAF Bancorp Inc.	⊒	Fidelity Bancorp Inc.	=	698,915	8.01	1.20	15.39		150.04	101.4	31.00	170.61	170.61	12.45	14.51	12.42
07/22/2002 01/03/2003 Midwest Banc Holdings Inc.	⊒	Big Foot Financial Corporation	ᆜ	219,628	12.96	0.47	3.72	¥	ž	33.6	21.27	112.80	112.80	27.63	15.30	4.74
06/27/2002 10/17/2002 Bement Bancshares Inc.	=	CGB&L Financial Group, Inc.	닢	9,626	14.93	0.18	1.15	1.98	Š	2.1	20.50	128.52	128.52	Ž	21.82	8.65
06/14/2001 11/30/2001 Polish National Alliance	7	PS Financial, Inc.	=	111,982	14,49	98.0	6.07	0.32	79.55	18.1	14.00	110.24	110.24	15.73	16.16	3.63
02/08/2001 05/16/2001 MB Financial Inc.	=	FSL Holdings, Inc.	_	211,039	13.15	1.00	7.90	0.17	293.70	41.3	165.00	148.87	148.87	19.76	19.57	9.03
01/23/2001 07/02/2001 Charter One Financial	ᇹ	Alliance Bancorp	⊒	1,971,597	7.86	<u>-1</u>	12.52	0.31	121.32	241.3	24.65	147.05	148.20	13.18	12.24	8.42
		Average	,	453,538	12.92	0.81	7.09	0.4	197.86			148.29	148.52	23.76	20.29	13.53
		Median		273,366	13.06	0.83	6.99	0.23	221.87			150.28	150.28	23.70	18.49	10.11

Source: SNL Finanical, LC.

EXHIBIT IV-5

BankFinancial Corporation Director and Senior Management Summary Resumes

The Business Background of Our Directors

The business experience for the past five years for each of our directors is as follows:

F. Morgan Gasior has served as Chairman of the Board, Chief Executive Officer and President of BankFinancial, F.S.B. since 1989. Mr. Gasior has held the same offices at BankFinancial MHC and BankFinancial Corporation, a federal corporation, since their formation in 1999. Mr. Gasior has been employed by BankFinancial, F.S.B. in a variety of positions since 1984, and became a full-time employee in 1988 when he was appointed as Executive Vice President and Chief Operating Officer. Mr. Gasior serves as the Chairman of the Executive Committee and is a member of the Asset Quality Committee. He was also a director and officer of Financial Assurance Services, a subsidiary of BankFinancial, F.S.B., from 1989 through 2003. Mr. Gasior is licensed as an attorney in the States of Illinois and Michigan, but he does not actively practice law.

Dr. Kenneth Cmiel is a Professor of American History in the Department of History at the University of Iowa, a position he has held since 1995. Dr. Cmiel joined the faculty of the University of Iowa in 1987 as an Assistant Professor, and became an Associate Professor in 1990. He has published numerous books and articles on a variety of topics relevant to his field. Dr. Cmiel has been a director of BankFinancial, F.S.B. since 1989, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, since their formation in 1999. He is a member of the Asset Liability Management Committee.

Patrick I. Hartnett has been an attorney in private practice since 1977. Mr. Hartnett is currently a partner in the law firm of Hartnett & Hartnett. Mr. Hartnett concentrates his law practice on commercial real estate and creditors' rights litigation, employment law and the representation of the Illinois Staffing Association. He has been a director of BankFinancial, F.S.B. since 1989, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, since their formation in 1999. Mr. Hartnett is a member of the Executive Committee. Mr. Hartnett is also a visiting lecturer at DePaul University's MBA programs.

John M. Hausmann, C.P.A. has been a self-employed certified public accountant since 1980. Prior to that time, he was an accountant with Arthur Andersen. Mr. Hausmann is a member of the American Institute of Certified Public Accountants and the Illinois Certified Public Accountant Society. He has been a director of BankFinancial, F.S.B. since 1990, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, since their formation in 1999. Mr. Hausmann is the Chairman of the Audit Committee, and is a member of the Executive Committee and the Human Resources Committee.

Sherwin R. Koopmans has been actively involved in the banking industry since 1964, including service in senior management positions with the Federal Deposit Insurance Corporation and the Resolution Trust Corporation. Since retiring from government service in December 1995, Mr. Koopmans has performed short-term consulting engagements on banking and deposit insurance issues for private clients, including several European, Asian and South American countries. Mr. Koopmans was a director of Success Bancshares and its wholly owned subsidiary, Success National Bank, from 1997 until 2001, and was the Chairman of Success Bancshares' Executive Committee and Asset/Liability Management Committee and a member of its Audit Committee and Human Resources Committee. Mr. Koopmans became a director of BankFinancial MHC and BankFinancial Corporation, a federal corporation, in 2002, and a director of BankFinancial, F.S.B. in 2004. He served as a director of Financial Assurance Services from 2001 to 2003. Mr. Koopmans is the Chairman of the Asset Liability Management Committee and is a member of the Human Resources Committee and the Audit Committee of BankFinancial Corporation, a Maryland corporation.

BankFinancial Corporation Director and Senior Management Summary Resumes(continued)

- Joseph A. Schudt served as the Principal Partner and President of Joseph A. Schudt & Associates, a professional engineering firm based in Frankfort, Illinois, specializing in engineering design, environmental analyses and land surveying from 1972 to 2004. Mr. Schudt currently serves as a Vice President of Joseph A. Schudt & Associates. Mr. Schudt is licensed as a professional engineer in seven states, including Illinois. He has been a director of BankFinancial, F.S.B. since 1992, and of BankFinancial MHC and BankFinancial, a federal corporation, since their formation in 1999. Mr. Schudt is the Chairman of the Asset Quality Committee and the Human Resources Committee, and is a member of the Executive Committee.
- Terry R. Wells has served as the Mayor of the Village of Phoenix, Illinois since 1993. Mr. Wells has also taught history and social studies since 1981 at the elementary and high school levels, and presently teaches U.S. History at Thornton Township High School in Harvey, Illinois. Mr. Wells has been a director of BankFinancial, F.S.B. since 1994, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, since their formation in 1999. Mr. Wells is a member of the Audit Committee and the Human Resources Committee.
- Glen R. Wherfel, C.P.A. has been a principal in the accounting firm of Wherfel & Associates since 1984. Mr. Wherfel was a director of Success National Bank from 1993 to 2001, and of Success Bancshares from 1998 to 2001. He was the Chairman of Success National Bank's Loan Committee and a member of its Asset Liability Management Committee. Mr. Wherfel became a director of BankFinancial, F.S.B. in 2001, and is a member of the Asset Quality Committee.

The Business Background of Our Executive Officers

The business experience for the past five years for each of our executive officers, other than Mr. Gasior, is as follows:

- Gregg T. Adams has served as the Executive Vice President of the Marketing and Sales Division of BankFinancial, F.S.B. since 2001, and was the Senior Vice President of the Marketing and Sales Division from 2000 to 2001. Mr. Adams joined BankFinancial, F.S.B. in 1986 and has served in various positions with BankFinancial, F.S.B. and its former real estate subsidiary, Financial Properties, Inc., including as Vice President of Marketing Development.
- James J. Brennan has served as the Secretary and General Counsel of BankFinancial, F.S.B., BankFinancial Corporation, a federal corporation, and BankFinancial MHC since 2000. Mr. Brennan also serves as the Executive Vice President of the Corporate Affairs Division. Mr. Brennan was a practicing attorney from 1975 until 2000. Prior to joining BankFinancial, F.S.B. and its parent companies, he was a partner in the law firm of Barack Ferrazzano Kirschbaum Perlman & Nagelberg, Chicago, Illinois, and was the Co-Chairman of the firm's Financial Institutions Group and a member of its Management Committee. Mr. Brennan is also a director of Financial Assurance Services.

BankFinancial Corporation Director and Senior Management Summary Resumes(continued)

Paul A. Cloutier, C.P.A. has served as the Chief Financial Officer and Treasurer of BankFinancial, F.S.B. since 1991, and of BankFinancial MHC and BankFinancial Corporation, a federal corporation, since they were formed in 1999. Mr. Cloutier also serves as the Executive Vice President of the Finance Division. He is a registered certified public accountant in the State of Michigan and is a member of the American Institute of Certified Public Accountants. Prior to joining BankFinancial, F.S.B. and its parent companies, he was a Senior Tax Associate with Coopers & Lybrand.

Mark W. Collins has served as the Executive Vice President of the Information Systems Division of BankFinancial, F.S.B. since 2004. Mr. Collins joined BankFinancial, F.S.B. on a full-time basis in 2002 and became a Vice President in the Information Systems Division in 2003. Prior to joining BankFinancial, F.S.B., Mr. Collins was employed in the Information Systems Division of Standard Federal Bank, Chicago, Illinois, and its successor, TCF Bank, from 1972 to 1998, and served as the Director of Information Systems of Standard Federal Bank from 1994 to 1997.

Robert J. O'Shaughnessy has served as the Chief Credit Officer of BankFinancial, F.S.B., BankFinancial MHC and BankFinancial Corporation, a federal corporation, since 1999.

Mr. O'Shaughnessy also serves as the Executive Vice President of the Operations Division.

Mr. O'Shaughnessy has been actively involved in the banking industry since 1964, including service as chief lending officer and other senior positions with several Chicago area commercial banks, and as the principal in R.J. O'Shaughnessy & Company, a consulting firm that specialized in loan review, the evaluation of credit standards and processes and general bank consulting.

Patricia Smith has served as the Executive Vice President of the Human Resources Division of BankFinancial, F.S.B. since 2002, and was the Senior Vice President of the Human Resources Division from 2001 to 2002. Before joining BankFinancial, F.S.B., Ms. Smith held various human resources positions with Old Kent Bank and with Heritage Bank and its successor, First Midwest Bank.

Donald F. Stelter has served as the Executive Vice President of the General Services Division of BankFinancial, F.S.B. since 2001, and was the Senior Vice President of the General Services Division from 2000 to 2001. Mr. Stelter held various positions with Financial Properties, Inc., a former subsidiary of BankFinancial, F.S.B., between 1987 and 2000, and served as its Senior Vice President from 1996 to 2001. Mr. Stelter is also the President of BF Asset Recovery Corporation, a special asset holding subsidiary of BankFinancial, F.S.B.

Thad F. Stewart has served as the Executive Vice President of the Internal Audit Division of BankFinancial, F.S.B., BankFinancial MHC and BankFinancial Corporation, a federal corporation, since 2001, and as the Senior Vice President of their Internal Audit Division from 1997 to 2001. Prior to joining BankFinancial, F.S.B., Mr. Stewart was an internal audit officer with several Chicago area financial institutions.

Source: BankFinancial Corporation's prospectus.

EXHIBIT IV-6 BankFinancial Corporation Pro Forma Regulatory Capital Ratios

	BankFinan Histor	icial, F.S.B.		Pro Form	a at Decembe	r 31, 2004, B	ased Upon the	Sale in the C	Offering of	
		r 31, 2004	17,000,00	00 Shares	20,000,00	0 Shares	23,000,00	0 Shares	26,450,000	Shares (1)
	Amount	Percent of Assets (2)	Amount	Percent of Assets (2)	Amount	Percent of Assets (2)	Amount	Percent of Assets (2)	Amount	Percent of Assets (2)
					(Dollars in	thousands)				
Equity capital	\$ 119,983	8.04%	\$ 183,257	11.80%	\$ 194,533	12.43%	\$ 205,809	13.06%	\$ 218,776	13.77%
Tangible capital Tangible requirement Excess	\$ 104,730 22,077 \$ 82,653	7.12% 1.50 5.62%	\$ 168,004 23,027 \$ 144,977	10.94% 1.50 9.44%	\$ 179,280 <u>23,196</u> \$ 156,084	11.59% 1.50 10.09%	\$ 190,556 23,365 \$ 167,191	12.23% 1.50 10.73%	\$ 203,523 23,559 \$ 179,964	12.96% 1.50 11.46%
Core (leverage) capital Core (leverage)	\$ 104,730 58,873	7.12%	\$ 168,004 61,404	10.94%	\$ 179,280 61,855	11.59%	\$ 190,556 62.556	12.23%	\$ 203,523 62,825	12.96%
requirement (3) Excess	\$ 45.857	<u>3.12</u> %	\$ 106,600	<u>6.94</u> %	\$ 117,425	<u>7.59</u> %	\$ 128,250	<u>8.23</u> %	\$ 140,698	<u>8.96</u> %
Total risk-based capital (4) Risk-based	\$ 113,693	10.35%	\$ 176,967	15.66%	\$ 188,243	16.57%	\$ 199,519	17.48%	\$ 212,486	18.51%
requirement Excess	87,892 \$ 25,801	8.00 2.35%	90,423 <u>\$ 86,544</u>	8.00 7.66%	90,874 \$ 97,369	<u>8.00</u> <u>8.57</u> %	91,325 \$_108,194	8,00 9.48%	91,844 \$ 120,642	<u>8.00</u> <u>10.51</u> %
Reconciliation of capital BankFinancial, F.S.B.: Net proceeds Less:			\$ 83,674		\$ 98,550		\$ 113,426		\$ 130,533	
Common stock acquire stock ownership pla Common stock acquire	nd by	·••	(13,600)		(16,000)		(18,400)		(21,160)	
recognition and rete Pro forma increase in GA	AP and		(6,800)	•	(8.000) \$74.550		(9,200)		(10,580)	
regulatory capital		•••	<u>\$ 63.274</u>		<u>a /4.330</u>	•	<u>\$ 85.826</u>		<u>\$ 98.793</u>	

⁽¹⁾ As adjusted to give effect to an increase in the number of shares which could occur due to a 15% increase in the offering range to reflect demand for the shares, changes in market or general financial conditions following the commencement of the offering or regulatory considerations.

(2) Tangible and core capital levels are shown as a percentage of total adjusted assets. Risk-based capital levels are shown as a percentage of risk-weighted assets.

(4) Pro forma amounts and percentages assume net proceeds are invested in assets that carry a 50% risk weighting.

Source: BankFinancial Corporation's prospectus.

⁽³⁾ The current Office of Thrift Supervision core capital requirement for financial institutions is 3% of total adjusted assets for financial institutions that receive the highest supervisory rating for safety and soundness and a 4% to 5% core capital ratio requirement for all other financial institutions.

EXHIBIT IV-7 PRO FORMA ANALYSIS SHEET BankFinancial Corporation Prices as of April 1, 2005

All Public Thrifts <u>Mean</u>

154.21% 148.46% 170.03% 161.44% 16.81% 14.15%

18.53x

20.15x

Median

16.53x

17.45x

		Subject at	Peer	Group	Illinois Cor	mpanies
Final Valuation Pricing Multiples	Symbol	Midpoint (1)	Mean	Median	Mean	Median
Price-earnings multiple =	P/E	85.60	x 19.54x	18.95x	17.37x	17.74x
Price-core earnings multiple =	P/CE	26.79	x 19.59x	18.38x	19.17x	16.27x
Price-book ratio =	P/B	72.61%	128.70%	128.10%	126.31%	135.56%
Price-tangible book ratio =	P/TB	79.05%	146.11%	145.55%	141.74%	141.71%
Price-assets ratio =	P/A	11.19%	13.89%	13.06%	12.31%	12.08%
Valuation Parameters						
valuation r arameters						
Pre-Conversion Earnings (Y)	\$1,457,000	(Yr End 12/04)	ESOP Stock	Purchases (E)	8.00%	(4)
Pre-Conversion Core Earnings	\$6,200,849	(Yr End 12/04)	Cost of ESO	P Borrowings (S)	0.00%	
Pre-Conversion Book Value (B)	\$94,888,000		ESOP Amort	ization (T)	20.00	years .
Pre-Conv. Tang. Book Value (B)	\$74,141,000		Stock Progra	ms Amount (M)	4.00%	
Pre-Conversion Assets (A)	\$1,492,782,000		•	ms Vesting (N)		years (4)
Reinvest, Rate (Blended Rate):	3.060%		Fixed Expens		\$1,404,605	, (- ,
Tax rate (TAX)	39.75%		Variable Exp		0.90%	•
A-T Reinvestment Rate(R)	1.84%		Percent Sold	'	100.00%	
Est. Conversion Expenses (2)(X	1.57%		MHC Assets		\$0	
Insider Purchases	\$4,045,000			of Offering (O1)	10.00%	
Price/Share	\$10.00		•	otion Value (O2)	27.20%	
Foundation Cash Contribution (F	\$0			ng Period (O3)	5.00	veare
Foundation Stock Contrib. (FS)	. \$0	4		taxable (O4)	25.00%	ycars
Foundation Tax Benefit (Z)	\$0		78 Or Options	taxable (O4)	25.00 /6	
Calculation of Pro Forma Value Afron. V=	ter Conversion P/E * (Y)			V=	\$185,000,000	
1-P/E*PCT*((1-X-E-M-FC)-(1-(TAX*O4))*	•	Ψ100,000,000	
2. V=	P/Core E -M-C-D)*R-(1-TAX)*		I/N)-(1-(TAX*O	V= 4))*(O1*O2)/O3)	\$185,000,000	
3. V= P/B * (B+Z)				V=	\$185,000,000	
1 - P/B * PCT * (1-X-E-M)						
4. V= P/TB * (TB+Z) 1 - P/TB * PCT * (1-X-E-M)			V=	\$185,000,000	
5. V= P/A * (A+Z) 1 - P/A * PCT * (1-X-E-M-C	C-D)			V=	\$185,000,000	
						Aggregate
	Shares Issued	Shares Sold	Foundation	Total Shares	Price Per	Mark. Val of
Conclusion	to MHC	to Public	<u>Shares</u>	<u>Issued</u>	Share	Stock Issued
Supermaximum	0	24,466,250	0	24,466,250	\$10.00	\$244,662,500
Maximum	0	21,275,000	0	21,275,000	10.00	212,750,000
Midpoint	0	18,500,000	0	18,500,000	10.00	185,000,000
Minimum	0	15,725,000	0	15,725,000	10.00	157,250,000

⁽¹⁾ Pricing ratios shown reflect the midpoint value.

⁽²⁾ Estimated offering expenses at midpoint of the offering.

EXHIBIT IV-8

BankFinancial Corporation

Pro Forma Effect of Conversion Proceeds

Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS BankFinancial Corporation At the Minimum of the Range

1. Conversion Proceeds

Offering Proceeds	\$157,250,000
Less: Estimated Offering Expenses	<u>2,670,230</u>
Net Conversion Proceeds	\$154,579,770

Net Conversion Proceeds	\$154,579,770
Less: Cash/Stock Contribution to Foundation	0
Less: Cash Contribution to MHC	. 0
Less: Non-Cash Stock Purchases (1)	<u>(18,870,000)</u>
Net Proceeds Reinvested	\$135,709,770
Estimated net incremental rate of return	<u>1.84%</u>
Earnings Increase	\$2,502,207
Less: Estimated cost of ESOP borrowings	0
Less: Amortization of ESOP borrowings(2)	379,002
Less: Stock Programs Vesting (3)	758,004
Less: Option Plan Vesting (4)	<u>770,441</u>
Net Earnings Increase	\$594,761

				Net	
			Before	Earnings	After
3.	Pro Forma Earnings		Conversion	Increase	Conversion
	12 Months ended December 31, 20	04 (reported)	\$1,457,000	\$594,761	\$2,051,761
	12 Months ended December 31, 200	04 (core)	\$6,200,849	\$594,761	\$6,795,610
		Before	Net Cash	Tax Benefit	After
4.	Pro Forma Net Worth	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$94,888,000	\$135,709,770	\$0	\$230,597,770
	December 31, 2004 (Tangible)	\$74,141,000	\$135,709,770	\$0	\$209,850,770
		Before	Net Cash	Tax Benefit	After
5.	Pro Forma Assets	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$1,492,782,000	\$135,709,770	\$0	\$1,628,491,770

⁽¹⁾ Includes ESOP purchases equal to 8% of the offering, and stock program purchases equal to 4% of the offering.

⁽²⁾ ESOP stock amortized over 20 years, and amortization expense is tax effected at 39.7%.

⁽³⁾ Stock programs amortized over 5 years, and amortization expense is tax effected at 39.7%.

⁽⁴⁾ Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25 percent taxable.

Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS

BankFinancial Corporation At the Midpoint of the Range

Conversion Proceeds

Offering Proceeds	\$185,000,000
Less: Estimated Offering Expenses	<u>2,900,000</u>
Net Conversion Proceeds	\$182,100,000

Net Conversion Proceeds	\$182,100,000
Less: Cash/Stock Contribution to Foundation	0
Less: Cash Contribution to MHC	0
Less: Non-Cash Stock Purchases (1)	(22,200,000)
Net Proceeds Reinvested	\$159,900,000
Estimated net incremental rate of return	<u>1.84%</u>
Earnings Increase	\$2,948,224
Less: Estimated cost of ESOP borrowings	0
Less: Amortization of ESOP borrowings(2)	445,884
Less: Stock Programs Vesting (3)	891,769
Less: Option Plan Vesting (4)	<u>906,401</u>
Net Earnings Increase	\$704,170

				Net	
			Before	Earnings	After
3.	Pro Forma Earnings	•	Conversion	Increase	Conversion
	12 Months ended December 31, 20	004 (reported)	\$1,457,000	\$704,170	\$2,161,170
	12 Months ended December 31, 20	004 (core)	\$6,200,849	\$704,170	\$6,905,020
		Before	Net Cash	Tax Benefit	After
4.	Pro Forma Net Worth	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$94,888,000	\$159,900,000	\$0	\$254,788,000
	December 31, 2004 (Tangible)	\$74,141,000	\$159,900,000	\$0	\$234,041,000
		Before	Net Cash	Tax Benefit	After
5.	Pro Forma Assets	<u>Conversion</u>	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$1,492,782,000	\$159,900,000	\$0	\$1,652,682,000

⁽¹⁾ Includes ESOP purchases equal to 8% of the offering, and stock program purchases equal to 4% of the offering.

- (2) ESOP stock amortized over 20 years, and amortization expense is tax effected at 39.7%.
- (3) Stock programs amortized over 5 years, and amortization expense is tax effected at 39.7%.
- (4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25 percent taxable.

Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS BankFinancial Corporation

At the Maximum of the Range

1. Conversion Proceeds

Offering Proceeds			\$212,750,000
Less: Estimated Offering Expenses		and the	<u>3,129,770</u>
Net Conversion Proceeds	*		\$209,620,230

Net Conversion Proceeds	\$209,620,230
Less: Cash/Stock Contribution to Foundation	0
Less: Cash Contribution to MHC	0
Less: Non-Cash Stock Purchases (1)	(25,530,000)
Net Proceeds Reinvested	\$184,090,230
Estimated net incremental rate of return	<u>1.84%</u>
Earnings Increase	\$3,394,242
Less: Estimated cost of ESOP borrowings	0
Less: Amortization of ESOP borrowings(2)	512,767
Less: Stock Programs Vesting (3)	1,025,534
Less: Option Plan Vesting (4)	<u>1,042,361</u>
Net Earnings Increase	\$813,580

3.	Pro Forma Earnings		Before Conversion	Net Earnings Increase	After Conversion
	12 Months ended December 31, 20 12 Months ended December 31, 20		\$1,457,000 \$6,200,849	\$813,580 \$813,580	\$2,270,580 \$7,014,429
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash Proceeds	Tax Benefit of Foundation	After Conversion
	December 31, 2004 December 31, 2004 (Tangible)	\$94,888,000 \$74,141,000	\$184,090,230 \$184,090,230	\$0 \$0	\$278,978,230 \$258,231,230
5.	Pro Forma Assets	Before Conversion	Net Cash Proceeds	Tax Benefit of Foundation	After Conversion
	December 31, 2004	\$1,492,782,000	\$184,090,230	\$0	\$1,676,872,230

- (1) Includes ESOP purchases equal to 8% of the offering, and stock program purchases equal to 4% of the offering.
- (2) ESOP stock amortized over 20 years, and amortization expense is tax effected at 39.7%.
- (3) Stock programs amortized over 5 years, and amortization expense is tax effected at 39.7%.
- (4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25 percent taxable.

Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS

BankFinancial Corporation At the Supermaximum Value

Conversion Proceeds

Offering Proceeds	\$244,662,500
Less: Estimated Offering Expenses	<u>3,394,006</u>
Net Conversion Proceeds	\$241,268,495

Net Conversion Proceeds	\$241,268,495
Less: Cash/Stock Contribution to Foundation	0
Less: Cash Contribution to MHC	0
Less: Non-Cash Stock Purchases (1)	(29,359,500)
Net Proceeds Reinvested	\$211,908,995
Estimated net incremental rate of return	<u>1.84%</u>
Earnings Increase	\$3,907,162
Less: Estimated cost of ESOP borrowings	. 0
Less: Amortization of ESOP borrowings(2)	589,682
Less: Stock Programs Vesting (3)	1,179,364
Less: Option Plan Vesting (4)	<u>1,198,715</u>
Net Earnings Increase	\$939,401

			Before	Net Earnings	After
3.	Pro Forma Earnings		Conversion	<u>Increase</u>	Conversion
	12 Months ended December 31, 20	04 (reported)	\$1,457,000	\$939,401	\$2,396,401
	12 Months ended December 31, 20	04 (core)	\$6,200,849	\$939,401	\$7,140,250
		Before	Net Cash	Tax Benefit	After
4.	Pro Forma Net Worth	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$94,888,000	\$211,908,995	\$0	\$306,796,995
•	December 31, 2004 (Tangible)	\$74,141,000	\$211,908,995	\$0	\$286,049,995
		Before	Net Cash	Tax Benefit	After
5.	Pro Forma Assets	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	December 31, 2004	\$1,492,782,000	\$211,908,995	\$0	\$1,704,690,995

- (1) Includes ESOP purchases equal to 8% of the offering, and stock program purchases equal to 4% of the offering.
- (2) ESOP stock amortized over 20 years, and amortization expense is tax effected at 39.7%.
- (3) Stock programs amortized over 5 years, and amortization expense is tax effected at 39.7%.
- (4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25 percent taxable.

EXHIBIT IV-9
Peer Group Core Earnings Analysis

RP FINANCIAL, LC.
Pinancial Services Industry Consultants
Trob North Moore Street, Suite 2210
Arilngton, Virginia 22209
(703) 528-1700

Core Earnings Analysis Comparable Institution Analysis For the Twelve Months Ended December 31, 2004

	Estimated	Core EPS	
		Sharee	
Estimated	Core Income	to Common	(\$000)
	_	Items	
	Tax Effect	@ 34%	\$000)
	Less: Net	Gaing (Loss)	(\$000)
4	Net income	to Common	(000\$)

Comparable Group							
Ban	29,554	- 97	33	0	29,490	73,485	0.40
CITZ CFS Bancorp, Inc of Munster IN	-6,577	1,120	-381	0	-5,838	12,385	-0.47
	8,229	-468	159	0	7,920	8,264	96.0
KFC RFC Bancorp, Inc of Rigin IL	6,822	. 596	-328	0	7,459	4,745	1.57
	10,796	-2,022	687	0	9,461	6,280	1.51
	11,703	1,208	-411	0	12,500	14,989	0.83
HFFC HF Financial Corp. of SD	5,733	-827	281	0	5,187	3,555	1.46
	5,522	1,947	-663	0	6,807	4,708	1.45
TONE TierOne Corp. of Lincoln NE	23,865	-868	295	0	23,292	18,288	1.27
UCFC United Community Fin. of OH	17,865	-3,052	1,038	0	15,851	31,202	0.51

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

EXHIBIT V-1 RP Financial, LC. Firm Qualifications Statement

RP® FINANCIAL, LC.

Financial Services Industry Consultants

FIRM QUALIFICATION STATEMENT

RP Financial provides financial and management consulting and valuation services to the financial services industry nationwide, particularly federally-insured financial institutions. RP Financial establishes long-term client relationships through its wide array of services, emphasis on quality and timeliness, hands-on involvement by our principals and senior consulting staff, and careful structuring of strategic plans and transactions. RP Financial's staff draws from backgrounds in consulting, regulatory agencies and investment banking, thereby providing our clients with considerable resources.

STRATEGIC AND CAPITAL PLANNING

RP Financial's strategic and capital planning services are designed to provide effective workable plans with quantifiable results. RP Financial analyzes strategic options to enhance shareholder value or other established objectives. Our planning services involve conducting situation analyses; establishing mission statements, strategic goals and objectives; and identifying strategies for enhancement of franchise value, capital management and planning, earnings improvement and operational issues. Strategy development typically includes the following areas: capital formation and management, asset/liability targets, profitability, return on equity and market value of stock. Our proprietary financial simulation model provides the basis for evaluating the financial impact of alternative strategies and assessing the feasibility/compatibility of such strategies with regulations and/or other guidelines.

MERGER AND ACQUISITION SERVICES

RP Financial's merger and acquisition (M&A) services include targeting candidates and potential acquirors, assessing acquisition merit, conducting detailed due diligence, negotiating and structuring transactions, preparing merger business plans and financial simulations, rendering fairness opinions and assisting in implementing post-acquisition strategies. Through our financial simulations, comprehensive in-house data bases, valuation expertise and regulatory knowledge, RP Financial's M&A consulting focuses on structuring transactions to enhance shareholder returns.

VALUATION SERVICES

RP Financial's extensive valuation practice includes valuations for a variety of purposes including mergers and acquisitions, mutual-to-stock conversions, ESOPs, subsidiary companies, mark-to-market transactions, loan and servicing portfolios, non-traded securities, core deposits, FAS 107 (fair market value disclosure), FAS 122 (loan servicing rights) and FAS 123 (stock options). Our principals and staff are highly experienced in performing valuation appraisals which conform with regulatory guidelines and appraisal industry standards. RP Financial is the nation's leading valuation firm for mutual-to-stock conversions of thrift institutions.

OTHER CONSULTING SERVICES AND DATA BASES

RP Financial offers a variety of other services including branching strategies, feasibility studies and special research studies, which are complemented by our quantitative and computer skills. RP Financial's consulting services are aided by its in-house data base resources for commercial banks and savings institutions and proprietary valuation and financial simulation models.

RP Financial's Key Personnel

Gregory E. Dunn, Senior Vice President James P. Hennessey, Senior Vice President James J. Oren, Senior Vice President William E. Pommerening, Managing Director Ronald S. Riggins, Managing Director

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